



## PWA News Spring 2016

### Company Happenings:

Potomac Wealth Advisors, LLC is delighted to announce that Courtney Taylor has joined our client services team. Courtney brings her talents from Tampa, Florida where she was working in the financial industry and pursuing a degree in finance. We hope you have the chance to talk with Courtney soon and we are excited she has joined our team. Gina Carreira is leaving us April 30th so Courtney has some big shoes to fill. We will miss Gina and we wish her well.

### Disability Awareness Month:

May is Disability Insurance Awareness Month. Disability Insurance is unfortunately one of the most overlooked types of insurance. According to a recent *Life Happens* survey, a person entering the workforce today has a 3 in 10 chance of suffering an illness or



Recognized by:

The Washington Post  
as a Greater Washington  
DC Region Five Star  
Wealth Manager (2015)

The Financial Times  
as one of the country's Top  
401 Retirement Plan  
Advisor (2015)

Private Wealth Magazine  
as a member of their  
Inaugural All-Star Research  
Team (2012)

Washington Business  
Journal  
as one of Washington's

injury that would keep them out of work for at least 3 months during their career.

Even for those who have a Disability Income Replacement insurance policy through work, there are many important reasons to explore the benefits of an individual policy.

Fully portable - you own the policy and can take it with you throughout your career.

Length of Coverage - many group policies only provide benefits for a few years.

Customizable coverage - riders may be available that could allow you to customize coverage to help meet your unique needs.

Feel free to give us a call to discuss your specific situation and see if a personal disability insurance policy makes sense for you.

### [In Other Important News:](#)

John's son David Orem continues to shine for the Gonzaga High School baseball team as their go-to relief pitcher. David is talking with several colleges and will decide shortly on where he will play next year.

Abigail Avallone won the Maryland Level 3 State Gymnastics Championships for 8 year olds. She won 1st place on the Floor Exercises and the Balance Beam on her way to winning the All-Around title.

Thank you for your continuing trust and confidence!

[Premier Wealth Advisors  
\(2011, 2012, 2013, 2014\)](#)

[NABCAP  
as one of the Top Wealth  
Managers in the  
Washington, DC  
Metropolitan Region \(2011,  
2012, 2013, 2014\)](#)

[SmartCEO Magazine  
Magazine Money Manager  
Award Recipient Finalist,  
Washington, D.C.  
Metropolitan Region  
\(2015\)](#)

[Consumers' Research  
Council of America  
as one of America's Top  
Financial Planners \(2011,  
2012, 2013, 2014\)](#)

[DC Magazine  
as a Five Star Wealth  
Manager, Washington, D.C.  
Metropolitan Region \(2012\)](#)

[SmartCEO Magazine  
Magazine Top Wealth  
Manager, Washington, D.C.  
Metropolitan Region  
\(2012\)](#)

[Financial Advisor Magazine  
as an All-Star Research  
Manager \(2012\)](#)

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## Mark Avallone and the Potomac Wealth Advisors Team



P.S. Please feel free to forward this commentary to family, friends, or colleagues. If you would like us to add them to the list, please reply to this e-mail with their e-mail address and we will ask for their permission to be added.

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