

Breakfast: 9:30 AM
Meetings Start at 10:15 AM SHARP to 2 PM

ECOSPAN

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Business Orientation available one on one. Please call your Team Leader

Office Available for Team Meetings and Client Meetings. Just call to reserve

November 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3 TEAM MEETINGS Mariett Estrada & Associates Claire Garcia & Associates Claire Flores & Associates Moderators: Mariett Estrada, Claire Flores & Belle Villanueva
4	5	6 10:15 AM ANICO Pension Plans One of the Best GUL Products Guest Speaker: Sean Shotzberger, CFP, CLU, ChFC, CMFC National Sales Manager	7	8	9	10
11  VETERANS DAY	12 OFFICE CLOSED IN OBSERVANCE OF VETERANS DAY	13 10:15 AM ABR's vs LTC 11:00 AM Webinar on Washington National's Worksite Products ----- 6:00 PM 4 P's & How to Do Rollovers Moderators: Elizabeth Angeles & Belle Villanueva	14	15	16	17 10:00 AM - Registration 10:30 AM – 12 Noon Client Presentation 12:00 Noon – 1:00 PM LUNCH - 1:00 PM Business Opportunity Speaker: Gil Dia RSVP 818-945-5112 or ecospan@sbcglobal.net University Subjects in Broadway and Columbus Room (Conference Rooms)
18	19	20 NO GENERAL MEETING	21	22 	23	24
25	26	27 10:15 AM How to Grow in 2019 Path to MDRT Ideas Speaker: Gil Dia ----- 6:00 PM How to Grow in 2019 Path to MDRT Ideas Moderators: Elizabeth Angeles & Elizabeth Dunbar	28	29	30	

*"Successful people are always looking for opportunities to help others. Unsuccessful people are always asking "What's in it for me?"
 "The Past is your lesson. The Present is your gift. The Future is your motivation."*