



ENERGY & CLEAN-TECH

Young America Capital is a nationally recognized broker-dealer and investment bank providing companies and investors with advisory services across a focused range of disciplines. The firm concentrates its activities on industries in which its professionals have substantial experience. We deliver sound advice, first class execution and superior results by leveraging our finance expertise, deep industry knowledge and the personal commitment of each senior member of the firm. The firm's principals have substantial experience with major investment banking and asset management firms. Over one third of our 40 member team have attained their Series 24 Managing Principal status.

Service Offerings:

PUBLIC AND PRIVATE PLACEMENT OF EQUITY & DEBT

Our professionals have extensive experience in the placement of private equity and debt to both retail and institutional clients. Capital is typically deployed to finance working capital, fund milestone product development activities, provide liquidity to shareholders, and to stabilize the capital structure.

LICENSING & PARTNERING

We possess industry pharmaceutical, biopharmaceutical and medical device development experience and credible access to top industry pharmaceutical and medical device executives that enables us to offer licensing and partnering facilitation consistent with the stage of development of the pharmaceutical or medical device assets and future sales potential. The team also has experience working with Healthcare providers and Healthcare information technology companies.

MERGERS AND ACQUISITIONS

Our team has extensive experience in buy-side and exclusive sale advisor; as well as acquisition and sale of distressed businesses and assets, including identifying opportunities across the sector for value enhancing consolidation opportunities. We have served as advisors to various boards on strategic options, especially with regard to solutions that will minimize potential losses and provide a suitable recovery structure for the client, fund managers, and secured lenders.

RESTRUCTURING

We possess financial and strategic experience specific to the healthcare and life sciences sectors. Services include balance sheet restructurings and tax strategies, in-court and out-of-court restructurings, and bondholder negotiations.

GRANT WRITING

Our team has significant experience in writing successful grant proposals. Finding appropriate sources and obtaining funds outside of equity and debt is important in propelling company growth.

FAIRNESS OPINIONS

We provide Fairness Opinions under FINRA Rule 5150 which relates to transactions between affiliated entities wherein conflicts of interest could arise between related parties.



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Young America Capital's team has extensive Clean-Tech and Energy Capital Raise and M&A experience. A few recent client engagements are summarized below:

- Advising www.h2b2.es on its efforts to source new equity and debt capital for established hydrogen technology company in alternative energy/cleantech space.
- Advising www.thesolarraq.com on its efforts to source new equity and debt capital for established solar racking technology.
- Advising www.alliancebioe.com - on its efforts to secure a private joint venture.
- Advised Main Street Power, a 90MW distributed solar owner/operator/integrator in its capital raise process. Main Street Power was subsequently acquired by, and re-branded as www.aesdistributedenergy.com.
- Advised www.kenyonenergy.com, a 100MW solar owner/operator in its search for add-on acquisitions in the solar space.
- Advised www.evi-usa.com an Electric Vehicle company on a \$5million JV for Electric Mining Equipment.
- Advised www.valence.com a battery manufacturer on a \$10M equity raise.
- Advised www.organicgreensolutions.com on its capital raise efforts. OGS operates in the wood-pellet fuel production space, which is utilized in coal fired power plants to reduce carbon emissions.
- Advised www.pienergy.com on its capital raise efforts. PI Energy utilizes plasmonic absorption on metal to collect sunlight and generate solar energy.
- Advised www.tuscanydrilling.com (LatAm oil-field services) on its pre-bankruptcy restructuring efforts to source new equity and debt capital.
- Advised www.clarentistechnologies.com on its capital raise efforts. Clarentis manufactures green sanitizing and disinfectant solutions.



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Peter Formanek, Managing Partner

Peter has 30+ years experience advising fund managers, family offices and companies. He has been involved in more than 300 transactions over the course of his career and is also involved in the private equity field providing deal origination, fundraising, operations and COO/CFO level expertise and guidance. Prior to establishing Young America Capital, Peter was CFO of Southern Cross Group, which has raised \$2B+ of AUM over four funds. Peter is also the Managing Partner in a wealth management focused CPA firm. He began his career as a Financial Analyst with Spear, Leeds & Kellogg (now part of Goldman Sachs) and Donaldson, Lufkin & Jenrette. Peter received his BS in Accounting, magna cum laude, and an MBA in Finance from the University of Bridgeport. FINRA licenses 7, 24, 28, 63, 79, 99.

Bruce Kaufman, Vice President, Investment Banking

Bruce has 25+ years of experience in financial services including work at Compass Advisers, Loeb Partners, Lehman Brothers, Rothschild Venture Capital and Coopers & Lybrand (now part of PriceWaterhouse Coopers). During his career he has worked on projects in a wide range of industries. He has participated in raising over \$2 billion in capital in public and private transactions with companies large and small and worked on a similar volume of M&A and Restructuring transactions. He has previously served on the Board of York Research Corp (an alternative energy developer) and Winfield Capital (a publicly traded SBIC). Bruce Kaufman received BS degrees in Economics and Accounting from the State University of New York at Albany and an MBA from Columbia University School of Business. FINRA licenses 7, 63 and 79.

Jeffrey Gold, Managing Director, Investment Banking

Jeffrey has 30+ years investment banking experience. Jeffrey served for 20 years as Chairman of the US subsidiary of The Quarto Group, Jeff was EVP & CFO of Esquire, a NYSE-listed publishing, technology and communications company, where he served as the company's principal negotiator when it was sold to Paramount Communications. After the acquisition, he was named EVP in charge of corporate development & strategic planning for its Simon & Schuster Division, where he facilitated the acquisition of Prentice-Hall. Jeffrey was VP and Corporate Controller of National Patent Development (Wright Investors' Service). He began his career at Main Hurdman (KPMG). Jeffrey has a BBA from Pace University. FINRA licenses 79 and 63.79.

Omar Brown, Managing Director, Investment Banking

Omar has 25+ years of experience in the capital markets advising institutional investors in both the public and the private market. He has been an active advisor and investor in the alternative investment space throughout his career with transaction history in both equity and debt products across all major industry groups. Omar has been active in the clean tech space with companies in renewable energy (solar and biomass) and water treatment. His transaction experience has spanned his time working as a senior manager at Merrill Lynch & Co, Bank of America, Cowen & Co, BTIG and RedTail Capital markets. Omar received his BS in Economics from Amherst College. FINRA licenses 7, 24, 63.

Stephen Unterhalter, VP, Investment Banking

Stephen has 35+ years of experience in financial services including investment banking, project finance and securities analysis (buy-side and sell-side) focusing on companies in bankruptcy or financial distress. His project finance experience has been in the renewable energy industry with a concentration on the development and financing of waste-to-energy projects and export-oriented wood pellet plants. He has an undergraduate degree in Chemical Engineering from the University of Cape Town University and an MBA degree from Columbia University. Studying for the S79 and S63.