# A Guide to Understanding Your Brokerage Account Statement



#### Introduction

Few documents allow you to monitor your financial activity as closely as your brokerage account statement. This report provides you with a snapshot of all relevant information regarding your portfolio. Whether tracking deposits or withdrawals, reviewing the performance of your annuities or simply keeping an eye on your debit card activity, your brokerage account statement acts as your financial diary.

The important nature of this statement makes it imperative that you are able to both navigate and understand this document. This guide will provide you with the steps necessary to review and familiarize yourself with your statement's features and benefits.

## Make a Powerful Choice: Go Paperless

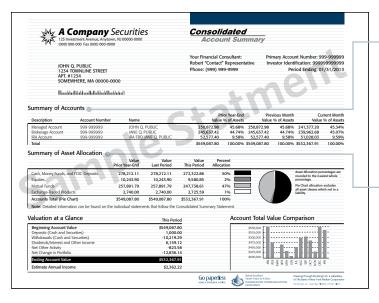
Conservation of resources has become an important initiative across the globe. Support efforts to go green by choosing electronic delivery of your brokerage account statements, trade confirmations and other eligible account communications. Available through a password-protected website, electronic delivery provides convenience and increased security over paper documents. Once enrolled, you'll be able to view, download and print your account communications from just about any computer, all at your convenience. An e-mail will notify you when communications are available to view, and you can change your delivery preferences at any time.

Make the move to paperless today. Contact your financial advisor or financial organization to learn how to access your account communications electronically.

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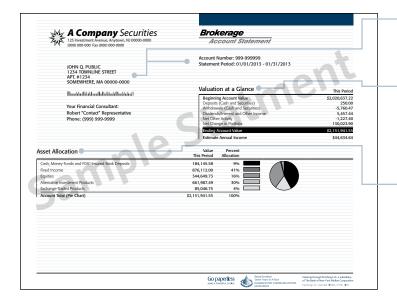
# **Consolidated Account Summary Sections**

## Summary of Accounts

If you are enrolled in SelectLink®, this section lists each of the linked accounts, including the account description, the account number and the registration of each account. SelectLink is a complimentary service that allows you to link all of your accounts that share the same mailing address. To sign up for SelectLink, contact your financial advisor or financial organization. The value of each account, the percentage of total assets for each account and the entire market value (or net worth) of all accounts included in the Consolidated Account Summary are also listed.

## Summary of Asset Allocation

Here you will find a summary of your portfolio holdings in linked accounts by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed. The sum of market values for each asset class represents the net value of your portfolio. In addition, a pie chart will be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



#### **Account Information**

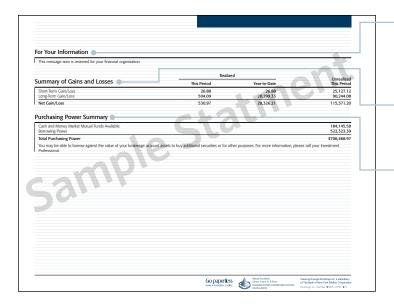
Your account number and the statement period appear here on the top right. Your name and address appear on the top left.

#### Valuation at a Glance

The beginning and ending account values for the current statement period and an explanation of the changes in the value of your account appear here. A summary of your account activity including cash deposits, cash withdrawals, dividends and interest, fees and changes in account value are also present.

#### Asset Allocation

Here you will find a summary of your portfolio holdings by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed; the sum of market values for each asset class represents the net value of your portfolio. A pie chart will also be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



#### For Your Information

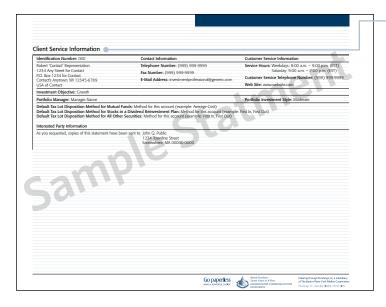
Important messages and notices from your financial organization, such as industry-related topics, regulatory announcements, and information regarding new products and services, will appear in this section.

## Summary of Gains and Losses

For investors with gains and losses on their statements, information may be included here that displays a summary of unrealized and realized gains and losses.

## **Purchasing Power Summary**

A breakdown of your total purchasing power including a listing of your available cash and money market mutual funds, as well as your current borrowing power appear here.

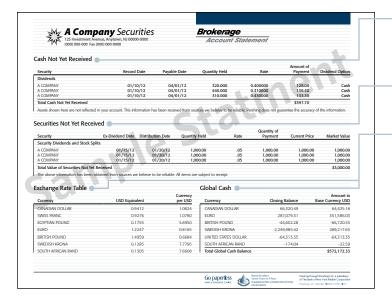


#### Client Service Information

Specific information about your financial organization, such as your financial advisor name and address, interested party information, service hours and other information, will appear in this section. For retirement products, your prior yearend fair market value is displayed at the end of this section.

Note: The cost basis method, or tax lot disposition method, for your account will appear in this section. Unless otherwise instructed, the sale and delivery of your stocks will be completed using first-in, first-out (FIFO), which means they were purchased first. FIFO is the federally-mandated default tax lot disposition method for calculating cost basis (the adjusted purchase price). There are, however, other acceptable methods that can be used to properly set up your account.

For more information about all available methods, or to change your default tax lot selection, please consult your tax advisor or investment professional.



#### Cash Not Yet Received

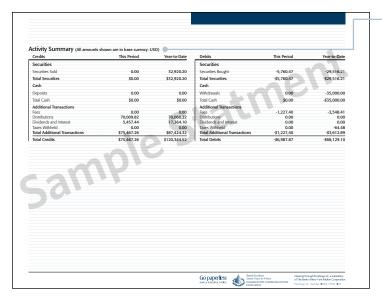
Pending payments for dividends, interest and other cash distributions not yet posted to your account are displayed here.

#### Securities Not Yet Received

Pending stock distributions not yet posted to your account appear here.

## Exchange Rate Table and Global Cash

This section will only appear if there are non-USD securities and/or cash in your account. The Exchange Rate Table shows exchange rates—as of the statement date—for all currencies, or underlying securities, held in an account. Global Account Cash shows balances—as of the statement date—of all currencies held in the account and the U.S. dollar equivalent.



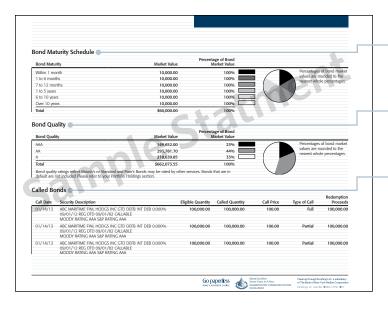
# **Activity Summary**

All activity since the previous statement is listed for each account, including net amounts of all security transactions, income, deposits, withdrawals and opening and closing balances.



#### **Transactions Section**

All financial transactions since the last statement period are displayed in this section, and will be ordered by type of activity, date sequence or CUSIP (not shown). Your financial organization determines how this section appears on your statement. For more information, please consult your financial advisor.



#### **Fixed Income Sections**

# Bond Maturity Schedule

Here you will find numeric and graphic detail of the maturity schedule of your bond investments. Negative values are not included in the pie chart.

## **Bond Quality**

A breakdown of your fixed income securities as rated by Moody's Investor Service or Standard and Poor's will be displayed here.

#### Called Bonds

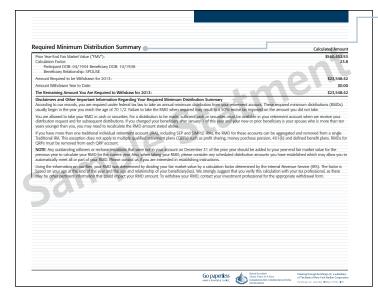
This section provides a list of bonds that have already been called, on a full or partial basis.

etirement Account Transactions	Tax Year - 2013		Tax Year - 2012	
	This Period	Year-to-Date	This Period	Year-to-Date
Contributions				
Participant	0.00	505.00	0.00	0.00
Rollover	7.00	765.00	0.00	236.00
Total Contributions	\$7.00	\$1,270.00	\$0.00	\$236.00
Distributions				
Early	0.00	- 200.00	0.00	0.00
Substantially Equal Series Roth Conversion	0.00	- 300.00 - 1.700.00	0.00	0.00
Total Distributions	\$0.00	- \$2,200.00	\$0.00	\$0.00
Federal Tax Withheld on Distributions				
Early	0.00	- 20.00	0.00	0.00
Substantially Equal Shares	0.00	- 30.00	0.00	0.00
Roth Conversion	0.00	- 70.00	0.00	0.00
Total Federal Tax Withheld	\$0.00	- \$120.00	\$0.00	\$0.00
State Tax Withheld on Distributions				
State Tax Withheld	0.00	- 240.00	0.00	0.00
Total State Tax Withheld	\$0.00	- \$240.00	\$0.00	\$0.00
Total Tax Withheld on Distributions	\$0.00	- \$360.00	\$0.00	\$0.00
Note: The amounts shown in the Year-to-Date columns are aggregate	e amounts of all transactions cor	nducted for a particular transaction	on type.	

### **Retirement Account Section**

#### Retirement Account Transactions

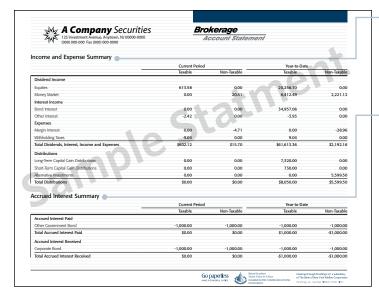
If you have a retirement account for which Pershing LLC serves as the custodian or servicing agent, this section provides information for the current statement period and year to date. Specific contribution and distribution transactions are displayed by type. Total contributions and distributions, as well as federal and state taxes withheld, are displayed for the various retirement account types. For tax reporting requirements, the year to date totals are also featured along with the previous tax year's activity.



## Required Minimum Distribution Summary

If you are age 70½ or older by the end of the calendar year and have a retirement account for which Pershing LLC serves as the custodian or servicing agent, this section will appear. It displays the prior year-end fair market value, the calculation factor, the Internal Revenue Service required minimum distribution amount for the current year, the amount withdrawn year to date for the current year and the remaining amount to be withdrawn for the current year.

**Note:** Please note that Pershing does not offer tax or legal advice. Please consult your tax advisor concerning the impact of this change on your specific circumstances.



## Income and Expense Summary

A summary of dividends, interest, expenses or distributions posted during the current statement period and year-to-date totals are posted here. For your convenience, the income or expense is categorized as taxable or non-taxable and summarized by type.

## **Accrued Interest Summary**

The accrued interest paid or received, resulting from the purchase or sale of fixed income securities that occurred during the current statement period and year to date appears here.

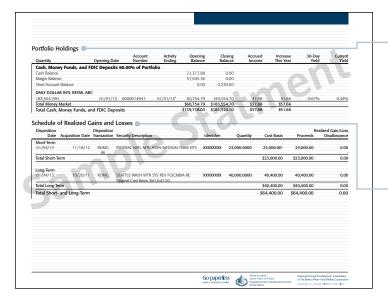


# Money Market Mutual Fund Detail

Here you will find the opening and closing balances, as well as daily money market mutual fund activity presented in date sequence. If you hold more than one money market mutual fund, each fund's activity is listed separately.

## Open Orders

Orders that were not fully executed as of the close of business on the last day of the statement period are listed here. Limit and current price, as well as additional information for each security, are shown as of the statement date.



#### Portfolio Evaluation Service® Sections

# Portfolio Holdings

This section includes all settled positions. For investors with enhanced portfolio reporting, tax-lot information is provided for easy tracking of cost basis and gain and loss information. Monthly statements will include an expanded Portfolio Holdings section indicating dates acquired, original cost basis, current price, and unrealized gains and losses for all current holdings. For bonds, the statement reflects both original and adjusted cost basis (adjusted for principal paydowns and any accretion or amortization on premium or discounted bonds).

#### Schedule of Realized Gains and Losses

For investors with enhanced portfolio reporting, information regarding cost basis and realized gains and losses on closed positions (as of the trade date) for the current statement period or year to date is listed here. Buy transactions, sell transactions, instruments that mature and option expirations are displayed, among other transaction types. Also, as a result of new IRS cost basis reporting requirements, the cost basis method, or tax lot disposition method used, will appear.

#### Additional Information

Your brokerage account statement is a vital tool in managing your financial stability and we encourage you to review it whenever possible. Your personal statement will include only the sections that are relevant to your accounts and may not include all of the sections described in this guide. This particular sample brokerage account statement is designed to reflect a large number of potential situations. It is not intended to recommend any specific security or asset allocation.

Please use this guide to assist you in navigating this important document. If you have any questions or comments, contact your financial advisor or financial organization.

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