



CHECKLIST OF ITEMS FOR COMPREHENSIVE PLANNING SOLUTIONS

- 1. Completed Confidential Client Questionnaire**
- 2. Copies of all account statements including:**
 - A. All Retirement Plans (*IRAs, 4101(k)s, ROTH IRAs, 403(b)s, etc.*)
 - B. Bank and Money Market Accounts
 - C. Certificates of Deposit
 - D. A personal financial statement
 - E. Investment Accounts (*individual, joint, held in name of trust, etc.*)
 - F. State Retirement (*such as PERA*) and Education Retirement (*ERB*)
 - G. Annuities
 - H. Savings bonds and any other investments
 - I. Information on investment real estate
 - J. Any notes receivable and real estate contracts
 - K. Social security statements
 - L. 529 College Savings Plans
 - M. Beneficiary designations for all retirement accounts
- 3. Copies of all estate documents including:**
 - A. Wills and Revocable Living Trusts
 - B. Charitable Trusts
 - C. Powers of Attorney and Living Wills
 - D. A/B Trusts, QTIP Trusts, GRATs, etc.
- 4. Copies of all insurance policies including face value, cash value, premium, duration for term policies for:**
 - A. Individually-owned life policies on you and your spouse
 - B. In-force statements or annual statement of policy value for life insurance
 - C. Information on group life policies through your employer
 - D. Disability and Long Term Care policies
 - E. Information on umbrella liability policies



Mark J. Napolin

AND ASSOCIATES, INC.

- 5. Information about all income sources including, but not limited to:**
 - A. Pay stubs from all employment (*including W2s and 1099s*)
 - B. Self-employment income
 - C. Rental income
 - D. Information about pension and social security income
 - E. Annuity income
 - F. Dividend income
 - G. Any other income

- 6. Information about any expected inheritances, legal settlement or judgments or any other lump sums**

- 7. Information about all debt including:**
 - A. Mortgage balances owed, detailing monthly payments, interest rate and term
 - B. Credit card balances and interest rate
 - C. Car loan balances, interest rate and term
 - D. Personal loans and any other debt

- 8. Information on all business interests including:**
 - A. Family limited partnerships
 - B. Limited Liability Companies, Professional Corporations
 - C. S-Corps. and C-Corps.
 - D. Limited Partnership Interests
 - E. Sole Proprietorships and Partnerships

- 9. Federal and State income tax returns for the current year (*and prior year returns if there have been significant changes to your income or assets*).**