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## Product Offerings

### Securities:

- 1) Stocks
  - Publicly Traded
  - Non-Traded
    - REIT's
    - Equipment Leasing
    - Gas/Oil Programs
    - BDC's
- 2) Bonds
  - Municipal, Corporate, etc.
- 3) Mutual Funds
  - Open End & Closed End
  - Stock, Bond, or Blended
- 4) Unit Investment Trusts (UIT's)
- 5) Exchange Traded Funds (ETF's)
- 6) Actively Managed Portfolios
  - 3<sup>rd</sup> Party Money Managers
  - Blended Portfolios with Limits

### Insurance:

- 1) Fixed Annuities
  - Traditional
  - Indexed
  - Immediate
- 2) Variable Annuities
- 3) Life Insurance
  - Term Life
  - Universal Life
  - Indexed Universal Life
- 4) Long Term Care Insurance
  - Standard and MoneyGuard
- 5) Disability Insurance
  - Long and Short Term