**Experienced Financial Advisor**

**Westbrook, CT**

Successful, well-established, growth-oriented Financial Firm in Westbrook, CT seeks experienced Financial Advisors to join our exciting Team. If you are highly driven, initiative-taking, customer-focused and you enjoy working closely with clients by providing superior customer service and knowledgeable financial expertise then we need to talk!

As an experienced Financial Advisor, you will have the opportunity to help existing clients with ongoing financial planning while keeping their needs a priority. You will also assist in the growth of our office by meeting with potential clients who have learned about us through a variety of sources including webinars, podcasts, social media (Face Book, Instagram, etc.) workshops, referrals, radio, and TV. The ideal candidate for this role will be someone who enjoys meeting one-on-one with prospects and clients, who thrives on building relationships and who knows how to follow through with sales opportunities and processes.

**Job Responsibilities**:

• Prepare, present, and implement customized financial plans

• Assist clients with retirement solutions including annuities, life, long-term care & managed money

• Provide financial planning advice to include investment, insurance & retirement

• Develop, manage, and retain strong client relationships

**Requirements:**

• College degree preferred

• 4 + years of financial services experience with an emphasis on sales

• Life and Health Licensed; Series 65

• Strong organizational, prioritization, interpersonal & management skills

• Strong mathematical and analytical skills

• Excellent communications skills; both verbal and written

• Proficiency with Office Suite including a strong working knowledge of Excel

**Skills/Abilities:**

• Strong initiative

• Positive attitude

• Ability to market to local clients

• Persistence

• An entrepreneurial perspective to build client base

• Ability to adapt to an ever-changing environment

• Strong ability & desire to learn

• Persuasive ability

This exciting opportunity offers a base salary of $60,000 +/- plus commissions for the right candidate!

**Benefits:** Health/Dental/Vision, Life Insurance, Short/Long term Disability, Paid time off, 401k

*The duties and responsibilities described in the above job description are not a comprehensive list.  Additional tasks may be assigned to the employee from time to time; or the scope of the position may change as necessitated by company demands and/or industry standards.*