



All time highs in the market!?*

"What might that mean for me?" We have attached two articles, one with a <u>Forward Outlook</u> and another <u>Looking at what history tells us.</u>

As much as we all are enjoying the current up market, it's good to remember it's not "if" but "when" the next downturn comes. Our commitment is to work with you now to prepare for "what may come" in the months. We will work with your time frame preferences and perspective, to craft a plan that fits your preferences and needs.

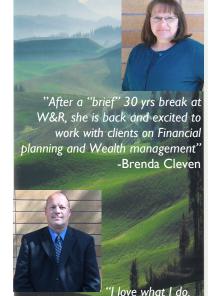
In the next down turn, you may be fine with staying the course or you may want to consider options now to prepare for minimizing the downside or to protect income.

Whatever your perspective or goals, we are committed to doing our best to help you with a wide range of financial tools.



(509) 332-2543 1-800-566-6368

Summer 2019



because I am able to work with such an outstanding team that also values

helping people."

-Jaime Ward



Upcoming Events

Client Appreciation - Oktoberfest!

September 19th, High Street park and behind our office 5:30-7:30 P.M.

This Fall's event will be partnering with the Chamber of Commerce to host one of Pullman's weekly Thursday event, <u>Music on Main</u> and create an Oktoberfest! Join us for the celebration on September 19th. Enjoy some

classic German music from Auf Gehts and some tasty German food. Mark your calendar and keep an eye out for more information on the event.



Jeff and Angie at our office's first Oktoberfest

Your Values, Our Vision Together