125 Investment Avenue, Anytown, NJ 00000-0000
(000) 000-000 Fax (000) 000-0000


| Asset Allocation | Value PercentThis Period Allocation |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Cash, Money Funds and FDIC-Insured Bank Deposits | 158,314.92 | 42\% | Asset Allocation percentages are rounded to the nearest whole percentage. |
| Fixed Income | 67,849.25 | 18\% |  |
| Equities | 135,698.50 | 36\% | Pie Chart allocation excludes |
| Exchange-Traded Products | 15,077.62 | 4\% | liability. |
| Account Total (Pie Chart) | \$376,940.29 | 100\% |  |

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Clearing through Pershing LLC, a subsidiary of The Bank of New York Mellon Corporation Pershing LLC, member FINRA, NYSE, SIPC

Brokerage
Account Statement

For Your Information
This message area is reserved for your financial organization.

| Realized |  |  |  |
| :---: | :---: | :---: | :---: |
| Summary of Gains and Losses | This Period | Year-to-Date | Unrealized This Period |
| Short-Term Gain/Loss | 26.88 | 26.88 | 58,746.05 |
| Long-Term Gain/Loss | 504.09 | 28,299.33 | 963,789.13 |
| Net Gain/Loss | 530.97 | 28,326.21 | 1,022,535.18 |

## Purchasing Power Summary

| Cash and Money Market Mutual Funds Available | $131,838.17$ |
| :--- | ---: |
| Borrowing Power | $64,883.57$ |
| Total Purchasing Power |  |

You may be able to borrow against the value of your brokerage account assets to buy additional securities or for other purposes. For more information, please call your Investmen Professional.

## Customer Service Information

| Identification Number: 000 | Contact Information | Customer Service Information |
| :--- | :--- | :--- |
| Robert 'Contact' Representation | Telephone Number: (999) 999-9999 | Service Hours: Weekdays: 8:00 a.m. - 9:00 p.m. (EST) |
| 1234 Any Street for Contact | Fax Number: (999) $999-9999$ | Saturday: $9: 00$ a.m. $-7: 00$ p.m. (EST) |
| P.O. Box 1234 for Contact | E-Mail Address: investmentprofessional@generic.com | Customer Service Telephone Number: (999) 999-9999 |
| Contact's Anytown, Wl 12345-6789 | Web Site: www.website.com |  |
| USA of Contact |  | Portfolio Investment Style: Moderate |
| Investment Objective: Growth |  |  |
| Portfolio Manager: Manager Name |  |  |
| Default Tax Lot Disposition Method for Mutual Funds: Method for this account (example: Average Cost) |  |  |
| Default Tax Lot Disposition Method for All Other Securities: Method for this account (example: First ln, First Out) |  |  |
| As you requested, copies of this statement have been sent to: |  |  |
| Interested Party Information |  |  |

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Five Years $\ln A$
dalbar rated communications
EXCELLENCE
Clearing through Pershing LLC, a subsidiary of The Bank of New York Mellon Corporation
Pershing LLC, member FINRA, NYSE, SIPC

## Cash Not Yet Received

|  |  |  |  | Amount of |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security | Record Date | Payable Date | Quantity Held | Rate | Payment | Dividend Option |
| Dividends |  |  |  |  |  |  |
| A COMPANY | 01/10/11 | 04/01/11 | 320.000 | 0.400000 | 128.00 | Cash |
| A COMPANY | 01/10/11 | 04/01/11 | 440.000 | 0.310000 | 136.40 | Cash |
| A COMPANY | 01/10/11 | 04/01/11 | 310.000 | 0.430000 | 133.30 | Cash |
| Total Cash Not Yet Received |  |  |  |  | \$397.70 |  |

The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness. Cash Not Yet Received is not reflected as an asset in your account until it is actually received.

## Securities Not Yet Received



The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness.

## Exchange Rate Table

|  |  | Currency |  |  | Amount in |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Currency | USD Equivalent | per USD | Currency | Closing Balance | Base Currency USD |
| CANADIAN DOLLAR | 0.9412 | 1.0624 | CANADIAN DOLLAR | 66,320.49 | 64,425.16 |
| SWISS FRANC | 0.9276 | 1.0780 | EURO | 287,079.31 | 351,586.03 |
| EGYPTIAN POUND | 0.1755 | 5.6950 | BRITISH POUND | -44,602.28 | -66,720.55 |
| EURO | 1.2247 | 0.8165 | SWEDISH KRONA | 2,249,985.42 | 289,217.63 |
| BRITISH POUND | 1.4959 | 0.6684 | UNITED STATES DOLLAR | -64,313.35 | -64,313.35 |
| SWEDISH KRONA | 0.1285 | 7.7795 | SOUTH AFRICAN RAND | -174.04 | -22.59 |
| SOUTH AFRICAN RAND | 0.1305 | 7.6608 | Total Global Cash Balance |  | \$572,172.33 |



## Transactions by Type of Activity

| Process/ Trade/ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Transaction |  |  | Accrued |  |  |
| Date Date Activity Type | Description | Quantity | Price | Interest | Amount |
| Securities Bought and Sold |  |  |  |  |  |
| 01/04/11 STOCK SPINOFF RECEIVED | ABC INTL INC COM | 130.000 |  |  | 0.00 |
|  | RD 12/19 PD 01/04/11 SPIN |  |  |  |  |
|  | ABC INC COM |  |  |  |  |
| 01/04/11 CASH IN LIEU OF FRACTIONAL | CASH IN LIEU ON ABC |  |  |  | 2,259.66 |
| SHARE RECEIVED | COMMUNICATIONS INC COM |  |  |  |  |
|  | SPINOFF FR 92343V104 ABC |  |  |  |  |
| 01/04/11 STOCK SPINOFF RECEIVED | ABC COMMUNICATIONS INC | 5.000 |  |  | 0.00 |
|  | COM RD 12/11 PD 01/04/11 |  |  |  |  |
|  | SPINOFF FR 92343V104 ABC |  |  |  |  |


| Total Securities Bought and Sold |  |
| :--- | :--- | :--- |
| Fees ADVISORY FEES  <br> $01 / 04 / 11$ ADVISORY FEE BILLED FROM 10/01/10  <br>  TO 12/31/2010 TAV: $\$ 310,761.66$  <br>  QUARTERLY FEE  |  |

Total Fees

## Transactions by Date Sequence

| Process/ Trade/ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Settlement Transaction |  |  | Accrued |  |  |
| Date Date Activity Type | Description | Quantity | Price | Interest | Amount |
| Securities Bought and Sold |  |  |  |  |  |
| 01/17/11 01/16/11 PURCHASED | MUTUAL INVESTORS FUND CLASS F-1 | 3.675 | 27.2100 |  | -101.00 |
| 01/21/11 01/16/11 PURCHASED | CAPITAL APPRECIATION CLASS A | 2.330 | 42.9200 |  | -108.04 |
| 01/21/11 01/16/11 PURCHASED | ALL ASSET ALL AUTHORITY FUND CLASS A | 9.407 | 10.6300 |  | -108.04 |
|  | ALL ASSET ALL AUTHORITY FUND CLASS A |  |  |  |  |
| 01/22/11 DIVIDEND | 01/17/11 | -0.052 |  |  | 0.55 |
| ALL ASSET ALL AUTHORITY FUND CLASS A 9.3550 |  |  |  |  |  |
|  | SHRS SHRS PURCH. AT \$10.61000 RD 01/ |  |  |  |  |
| 01/22/11 REINVEST CASH INCOME | 01/21/11 | 0.052 |  |  | -0.55 |

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| go paperless |  |
| :--- | :--- |
| Ask about e-delivery | Rated Excellent <br> Five Years In A Row <br> DALBAR RTED COMMUNICATIONS <br> EXCELLENCE | | Clearing through Pershing LLC, a subsidiary |
| :--- |
| of The Bank of New York Mellon Corporation |

## Annuities

| Quantity Description | Market Price | Market Value | \% Allocation |
| :---: | :---: | :---: | :---: |
| Variable Annuities |  |  |  |
| ABC LIFE INSURANCE COMPANY ABC INNOVATIONS SELECT STEPUP |  |  |  |
| Contract Number: 123456789 Security Identifier: 999999999 |  |  |  |
| 66.473 LargeCap Growth | 8.9511 | 595.00 | 14.82\% |
| 90.216 Short Duration Bond | 10.2099 | 921.09 | 25.52\% |
| 35.915 Dvrsfd Research | 13.1833 | 473.47 | 13.12\% |
| 60.389 M Main Street Core | 11.7890 | 711.92 | 19.72\% |
| 9.518 Emerging Markets | 38.7337 | 368.65 | 10.21\% |
| 18.703 Equity Index | 12.7215 | 237.93 | 6.59\% |
| 26.744 Am Funds Growth | 13.5146 | 361.42 | 10.02\% |
| Total ABC INNOVATIONS Valuation as of 01/31/11 |  | \$3,669.48 | 100.00\% |

## Pending Annuities

| Transaction Date | Activity Type | Description |  |
| :--- | :--- | :--- | :--- |
| ABC VARIABLE ANNUITY PRODUCT |  | Price |  |
| $01 / 14 / 11$ | New Purchase | Growth |  |
| $01 / 14 / 11$ | New Purchase | Money Fund 11 | $1,000,000.00$ |
| $01 / 14 / 11$ | New Purchase | Other Subaccount | $1,000,000.00$ |
|  | ABC Insurance Company | $1,000,000.00$ |  |
|  | ABC Variable Annuity Product |  |  |
| Total ABC VARIABLE ANNUITY PRODUCT |  | $\$ 3,000,000.00$ |  |
| Total of All Pending Annuities | $\$ 3,000,000.00$ |  |  |

## Bond Maturity Schedule



## Bond Quality



## Called Bonds



| go paperless |  |  |
| :--- | :--- | :--- |
| Ask about e-delivery | Rated Excellent <br> Five Years In A Row <br> DALBARATED COMMUNICATIONS <br> EXCELLENCE | Clearing through Pershing LLC, a subsidiary <br> of The Bank of New York Mello Corporation |
| Pershing LLC, member FINRA, NYSE, SIPC |  |  |

## Retirement Account Transactions

|  | Tax Year - 2010 |  | Tax Year - 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | This Period | Year-to-Date | This Period | Year-to-Date |
| Contributions |  |  |  |  |
| Participant | 0.00 | 505.00 | 0.00 | 0.00 |
| Rollover | 7.00 | 765.00 | 0.00 | 236.00 |
| Total Contributions | \$7.00 | \$1,270.00 | \$0.00 | \$236.00 |
| Distributions |  |  |  |  |
| Early | 0.00 | - 200.00 | 0.00 | 0.00 |
| Substantially Equal Series | 0.00 | - 300.00 | 0.00 | 0.00 |
| Roth Conversion | 0.00 | - 1,700.00 | 0.00 | 0.00 |
| Total Distributions | \$0.00 | -\$2,200.00 | \$0.00 | \$0.00 |
| Federal Tax Withheld on Distributions |  |  |  |  |
| Early | 0.00 | - 20.00 | 0.00 | 0.00 |
| Substantially Equal Shares | 0.00 | - 30.00 | 0.00 | 0.00 |
| Roth Conversion | 0.00 | - 70.00 | 0.00 | 0.00 |
| Total Federal Tax Withheld | \$0.00 | -\$120.00 | \$0.00 | \$0.00 |
| State Tax Withheld on Distributions |  |  |  |  |
| State Tax Withheld | 0.00 | -240.00 | 0.00 | 0.00 |
| Total State Tax Withheld | \$0.00 | -\$240.00 | \$0.00 | \$0.00 |
| Total Tax Withheld on Distributions | \$0.00 | - \$360.00 | \$0.00 | \$0.00 |
| Note: The amounts shown in the Year-to-Date columns are aggregate amounts of all transactions conducted for a particular transaction type. |  |  |  |  |

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## Required Minimum Distribution Summary

Prior Year-end Fair Market Value ("FMV"): ..... $\$ 560,452.53$
Calculation Factor:
Calculation Factor:23.8Beneficiary Relationship: SPOUSE
Amount Required to be Withdrawn for 2011 : ..... $\$ 23,548.42$
Amount Withdrawn Year to Date: ..... $\$ 0.00$
The Remaining Amount You Are Required to Withdraw for 2011: ..... \$23,548.42
Disclaimers and Other Important Information Regarding Your Required Minimum Distribution Summary
usually begin in the year you reach the age of $701 / 2$. Failure to take the RMD when required may result in a $50 \%$ excise tax imposed on the amount you did not take.

 years younger than you, you may need to recalculate the RMD amount stated above.

 QRPs must be removed from each QRP account.
NOTE: Any outstanding rollovers or recharacterizations that were not in your account on December 31 of the prior year should be added to your year-end fair market value for the
 automatically meet all or part of your RMD. Please contact us if you are interested in establishing instructions.

 may be other pertinent information that could impact your RMD amount. To withdraw your RMD, contact your investment professional for the appropriate withdrawal form.


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## Income and Expense Summary

|  | Current Period |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable | Non-Taxable | Taxable | Non-Taxable |
| Dividend Income |  |  |  |  |
| Equities | 613.58 | 0.00 | 20,256.70 | 0.00 |
| Money Market | 0.00 | 20.41 | 6,412.49 | 2,221.12 |
| Interest Income |  |  |  |  |
| Bond Interest | 0.00 | 0.00 | 34,957.06 | 0.00 |
| Other Interest | -2.42 | 0.00 | -3.93 | 0.00 |
| Expenses |  |  |  |  |
| Margin Interest | 0.00 | -4.71 | 0.00 | -28.96 |
| Withholding Taxes | -9.04 | 0.00 | 9.04 | 0.00 |
| Total Dividends, Interest, Income and Expenses | \$602.12 | \$15.70 | \$61,613.36 | \$2,192.16 |
| Distributions |  |  |  |  |
| Long-Term Capital Gain Distributions | 0.00 | 0.00 | 7,320.00 | 0.00 |
| Short-Term Capital Gain Distributions | 0.00 | 0.00 | 730.00 | 0.00 |
| Alternative Investments | 0.00 | 0.00 | 0.00 | 5,599.50 |
| Total Distributions | \$0.00 | \$0.00 | \$8,050.00 | \$5,599.50 |

## Accrued Interest Summary

|  | Current Period |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable | Non-Taxable | Taxable | Non-Taxable |
| Accrued Interest Paid |  |  |  |  |
| Other Government Bond | -1,000.00 | -1,000.00 | -1,000.00 | -1,000.00 |
| Total Accrued Interest Paid | \$0.00 | \$0.00 | \$1,000.00 | -\$1,000.00 |
| Accrued Interest Received |  |  |  |  |
| Corporate Bond | -1,000.00 | -1,000.00 | -1,000.00 | -1,000.00 |
| Total Accrued Interest Received | \$0.00 | \$0.00 | -\$1,000.00 | -\$1,000.00 |

## Money Market Mutual Fund Detail

| Date Activity Type Description | Amount | Share Balance |
| :---: | :---: | :---: |
| Sweep Money Market Mutual Fund |  |  |
| CASH ACCT TRST TAXFREE INV CL |  |  |
| Account Number: 9999999999 Current Yield: 1.29\% Activity Ending: 01/31/11 |  |  |
| 01/03/11 Opening Balance | 226,064.55 | 226,064.55 |
| 01/04/11 Deposit MONEY FUND PURCHASE | 845.64 | 226,910.19 |
| 01/11/11 Deposit MONEY FUND PURCHASE | 1,730.00 | 228,640.19 |
| 01/13/11 Deposit MONEY FUND PURCHASE | 45.00 | 228,685.19 |
| 01/31/11 Deposit INCOME REINVEST | 234.15 | 228,919.34 |
| 01/31/11 Closing Balance |  | \$228,919.34 |
| Total All Money Market Mutual Funds |  | \$228,919.34 |

## Open Orders

| Date Entered Buy/Sell | Type of Order | Security | Quantity | Limit Price | Current Price | Special Instructions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01/22/11 Sell Limit | Limit | ABC CO | 400.000 | 34.9000 | 24.1600 |  |
| Not all open orders may be reflected above. Please verify the current status of these and other open orders with your financial organization or your Investment Professional. |  |  |  |  |  |  |
| Effective February 17, 2006, Pershing will implement a maximum time in force for Good 'Til Cancel (GTC) and Good 'Til Date (GTD) equity orders at no greater than 365 calendar days. On this date, all open GTC and GTD equity orders aged at or greater than 365 days will be purged. Additionally, any open GTC and GTD equity orders entered on or after February 17, 2006, will be automatically purged if not executed or cancelled within 365 days. Please note that your financial organization's policy regarding GTC and GTD equity orders may be |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| more stringent. |  |  |  |  |  |  |

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Five Years In A Row dalBar rated communications EXCELLENCE EXCELLE

## Portfolio Holdings

|  | Opening | Account | Activity | Opening | Closing | Accrued | Income | 30 Day | Current |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quantity | Date | Number | Ending | Balance | Balance | Income | This Year | Yield | Yield |
| Cash, Money Funds, and FDIC Deposits 60.00\% of Portfolio |  |  |  |  |  |  |  |  |  |
| Cash Balance |  |  |  | 21,317.88 | 0.00 |  |  |  |  |
| Margin Balance |  |  |  | 57,645.36 | 0.00 |  |  |  |  |
| Short Account Balance |  |  |  | 0.00 | -2,230.60 |  |  |  |  |
| Money Market |  |  |  |  |  |  |  |  |  |
| DAILY DOLLAR INTL RETAIL ABC |  |  |  |  |  |  |  |  |  |
| 183,554.700 | 01/01/11 | 0000014941 | 01/31/11 | 60,754.79 | 183,554.70 | 37.88 | 51.66 | 0.67\% | 0.44\% |
| Total Money Market |  |  |  | \$60,754.79 | \$183,554.70 | \$37.88 | \$51.66 |  |  |
| Total Cash, Money F | ds, and F | Deposits |  | \$139,718.03 | \$181,324.10 | \$37.88 | \$51.66 |  |  |

## Schedule of Realized Gains and Losses



Note: Shares or tax lots that generally will not be reported under the new cost basis rules will be designated "noncovered/uncovered" by the use of a footnote.

|  | Your Financial Consultant: | Primary Account Number: 999-999999 |
| :---: | :---: | :---: |
|  | Robert "Contact" Representative | Investor Identification: 999999999999 |
|  | Phone: (999) 999-9999 | Period Ending: 01/31/2011 |
| JOHN Q. PUBLIC |  |  |
| 1234 TOWNLINE STREET |  |  |
| APT. \#1234 |  |  |
| SOMEWHERE, MA 00000-0000 |  |  |

## Summary of Accounts

|  |  |  | Prior Year-End |  | Previous Month |  | Current Month |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Account Number | Name | Value | of Assets | Valu | of Assets | Valu | of Assets |
| Managed Account | 999-999999 | JOHN Q. PUBLIC | 250,872.98 | 45.68\% | 250,872.98 | 45.68\% | 241,377.20 | 45.34\% |
| Brokerage Account | 999-999999 | JANE Q. PUBLIC | 245,637.42 | 44.74\% | 245,637.42 | 44.74\% | 239,962.68 | 45.07\% |
| Managed Account | 999-999999 | JANE Q. PUBLIC | 52,577.40 | 9.58\% | 52,577.40 | 9.58\% | 51,028.03 | 9.59\% |
| Total |  |  | \$549,087.80 | 100.00\% | \$549,087.80 | 100.00\% | \$532,367.91 | 100.00\% |

## Summary of Asset Allocation



Note: Detailed information can be found on the individual statements that follow the Consolidated Summary Statement.

## Consolidated

## Account Summary

Your Financial Consultant:
Robert "Contact" Representative
Phone: (999) 999-9999

Pimary Account Number: $999-99999$ Period Ending: 01/31/2011
JOHN Q. PUBLIC
APT. \#1234
SOMEWHERE, MA 00000-0000

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Daily Transactions Summary

| Settlement/ Transaction |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Process Date | Date | Activity Type | Description | Quantity | Price | Amount | Balance |
| 01/24/11 |  | CUSTOMER AUTHORIZED | TRANS FRM 123-456789 |  |  | 10,000.00 | 88,167.09 |
| TRANSFER |  |  |  |  |  |  |  |
| 01/24/11 |  | ASSET MANAGEMENT CHECK | CHECK NUMBER - 0000 |  |  | -600.00 | 87,567.09 |
| 01/24/11 |  | ASSET MANAGEMENT CHECK | CHECK NUMBER - 0001 |  |  | -300.00 | 87,267.09 |
| 01/31/11 |  | ASSET MANAGEMENT CHECK | CHECK NUMBER - 0002 |  |  | -600.00 | 86,667.09 |
| 01/31/11 |  | ASSET MANAGEMENT CHECK | CHECK NUMBER - 0003 |  |  | -600.00 | 86,067.09 |
| 01/31/11 |  | TAXFREE MONEY MARKET MUTUAL FUND | MA MUNI CASH TRUST |  |  | 10.92 | 86,078.01 |
| INCOME RECEIVED |  |  |  |  |  |  |  |
| 01/31/11 |  | Combined Closing Balances |  |  |  | \$7,910.92 | \$86,078.01 |

The price and quantity displayed may have been rounded.

## Checking Activity

| Process | Date | Check |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Date | Written | Number | Payee | Amount | Check Category |
| 01/21/1 | 01/14/11 | 5413 | A COMPANY |  | 200.00 |
| 01/24/1 | 01/14/11 | 5414 | A COMPANY |  | 300.00 |
| 01/24/1 | 01/14/11 | 5415 | A COMPANY |  | 600.00 |
| 01/31/1 | 01/20/11 | 5417 | A COMPANY |  | 600.00 |
| 01/31/11 01/26/11 5419 |  |  | A COMPANY |  | 600.00 |
| Total Checking Activity |  |  |  |  | \$2,300.00 |

## Debit Card Activity

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Process | Transaction |  |  |  |  |
| Date | Date | Vendor | Location | Reference Number | Amount |
| $01 / 19 / 11$ | $01 / 11 / 11$ | A STORE | SOMEWHERE MA | 999999999999999999999999 | 145.32 |
| $01 / 19 / 11$ | $01 / 17 / 11$ | A STORE | SOMEWHERE MA | 999999999999999999999999 | 88.89 |
| $01 / 19 / 11$ | $01 / 17 / 11$ | A STORE | SOMEWHERE MA | 999999999999999999999999 | 55.23 |
| $01 / 19 / 11$ | $01 / 17 / 11$ | A STORE | SOMEWHERE MA | 999999999999999999999999 |  |
| $01 / 19 / 11$ | $01 / 18 / 11$ | A STORE | SOMEWHERE MA | 999999999999999999999999 |  |
| Total Debit Card Activity |  |  |  |  |  |

