



June 12, 2018

Mr. Charles Beagle
1800 S Reserve St
Suite B
Missoula, MT 59801

Dear Charles:

Congratulations on being approved to participate in our Partnership Marketing Program!

This letter confirms that you have successfully completed all the necessary vetting requirements and have been approved by AMA Insurance Agency, Inc. (AMAIA) to participate in our Partnership Marketing Program.

Through your affiliation with our carrier partner, Ohio National Financial Services, Inc. (ONFS), you are now authorized to market individual disability income insurance, and the exclusive AMA discount, to physicians in your respective market area.

Please note that all logo usage and/or references to the American Medical Association (AMA) or AMAIA must be approved by AMAIA prior to use.

Our Partnership Marketing Program is designed to provide physicians with access to some of the most qualified & respected disability representatives across the country. Representatives must complete an extensive screening process for approval, and thereafter, are required to complete AMAIA approved training to qualify.

I'd like to personally thank you for enduring the screening and certification processes necessary to participate in this program. Again, congratulations on your approval in our Partnership Marketing Program!

Sincerely,

A handwritten signature in black ink, appearing to read "J. Michael Hegwood".

J. Michael Hegwood
Assistant Vice President