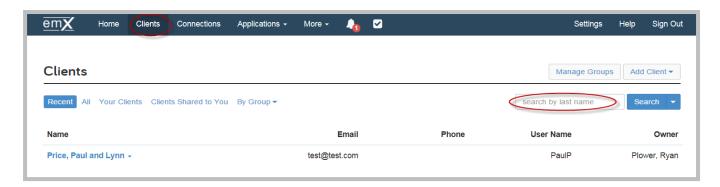
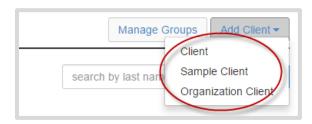


In this user guide we will demonstrate how to navigate the client Overview page, date entry and the client workflow.

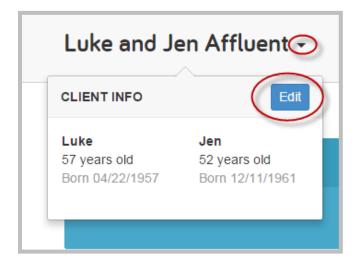
1. Click the **Clients** tab from the navigation bar. Select a client or enter a client name in the search field to find existing clients.



2. Use the Add Client dropdown to add a new Client, Sample Client or Organization Client.



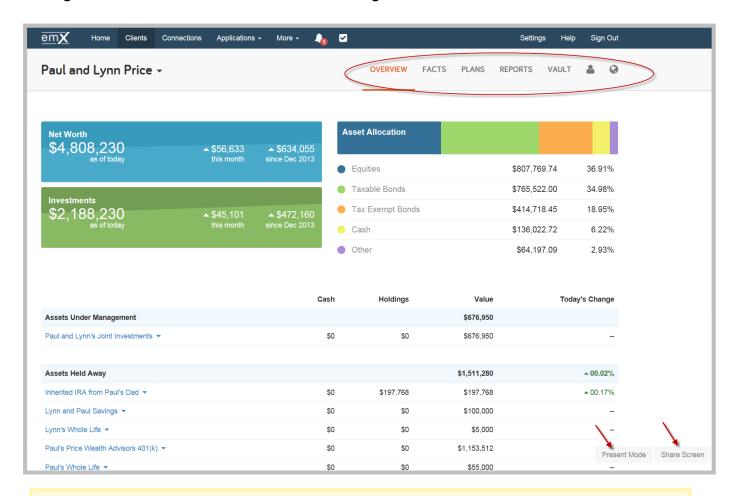
3. The client's names and ages will appear at the top left. See option to **Edit** client information. Choose **Edit** to enter additional information.



1 | Client Overview



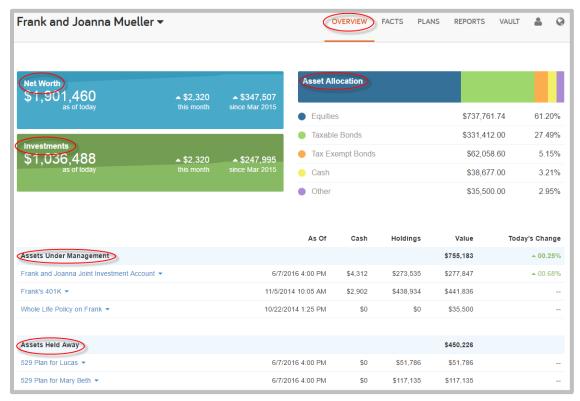
4. Once a client is selected, note the six tabs: **Overview**, **Facts**, **Plans**, **Reports**, **Vault**, **Advisor icon**, **as well as the globe icon** tabs. The **Present** and **Screen Sharing** tabs are at bottom of screen.



Note: See training supplements titled "Presentation Mode – How to Turn on Presentation Mode" and "Screen Sharing – How it Works" for more information on these features.



5. **Overview** shows a snapshot of the client's Net Worth, Investments, Asset Allocation, Assets Under Management and Assets Held Away.



a. Click on Net Worth for quick access to the Balance Sheet report.



b. Click on Investments for quick access to the Holdings Detail report.



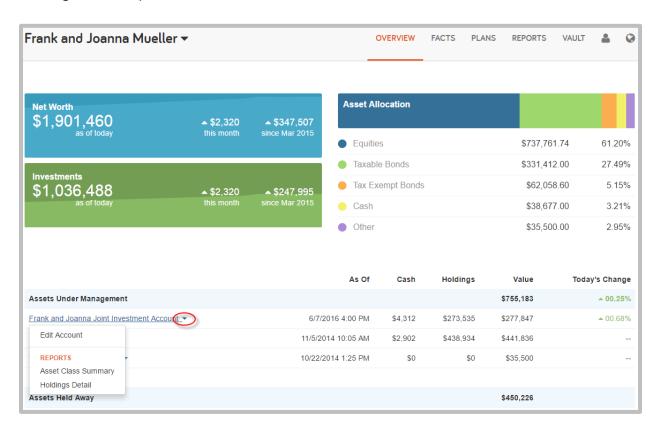
c. Click on Asset Allocation for quick access to the Investments report.



3 | Client Overview

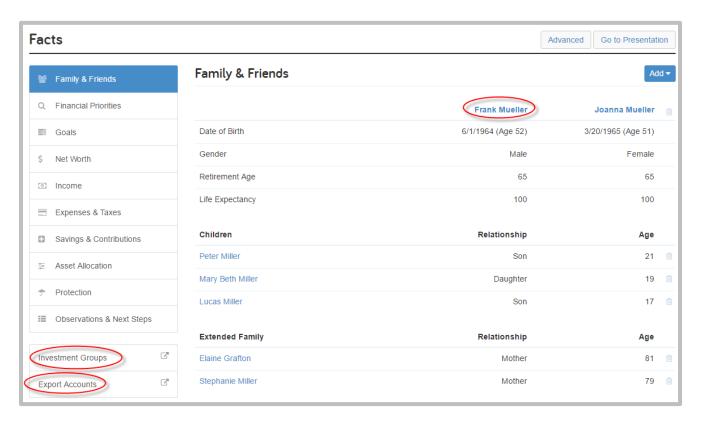


d. Next to each asset is a dropdown menu to **Edit Account** or view the Asset Class Summary Report or Holdings Detail Report.





6. **Facts** list the client's facts which are broken out into sections. Each blue hyperlink allows for the editing of that fact. Access to set **Investment Groups** and **Export Accounts** is here as well.

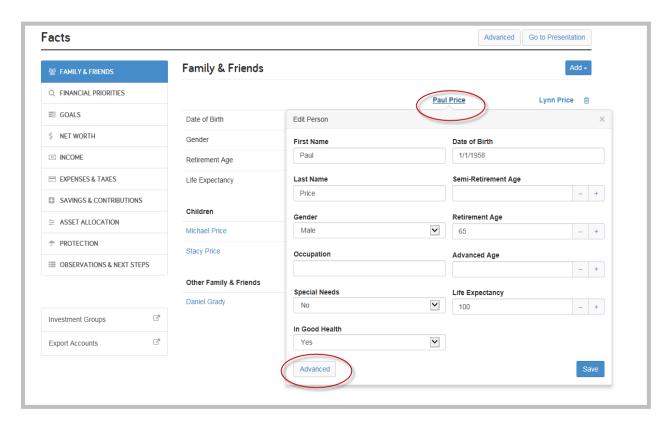


a. The trash icon allows for quick deletion of a fact.





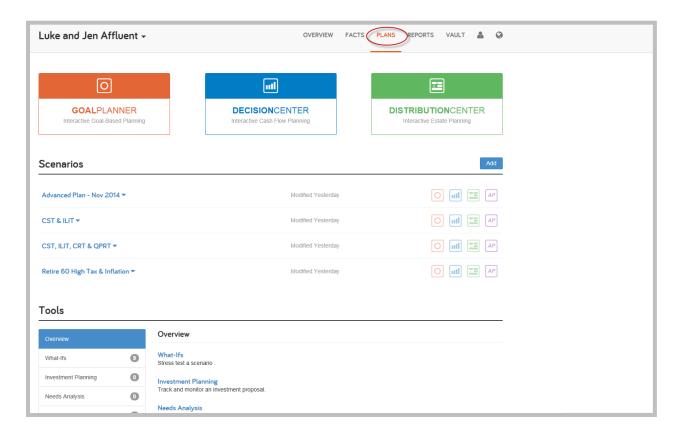
b. To add more details to a fact, click **Advanced** to jump to the Advanced Facts.



Note: Always remember to select SAVE in the basic or advanced facts view.



7. Plans gains access to Decision Center, Distribution Center, and Goal Planner.



Note: For learn more about the Decision Center and Traditional Plans please refer to the following user guides:

Decision Center - Overview for Advisors

Plans - Advanced Plans Overview

Plans - Needs Analysis Overview

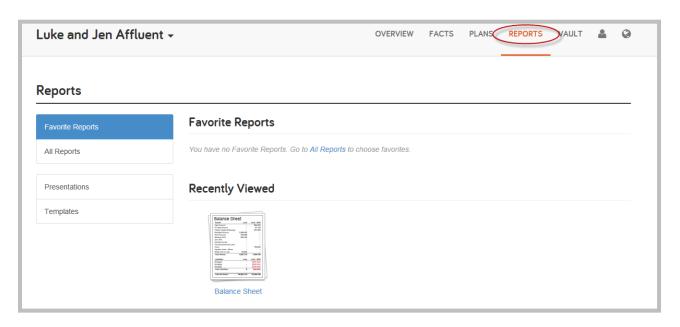
Plans - Investment Plans Overview

Plans - Portfolio Analyses

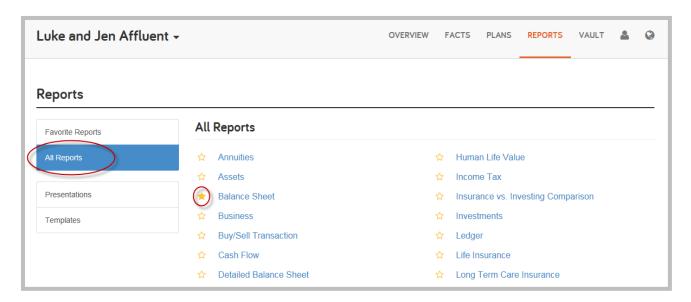
Plans - Financial Concepts



8. The Reports tab displays Favorite Reports, Orion Reports, All Reports, Presentations and Templates.

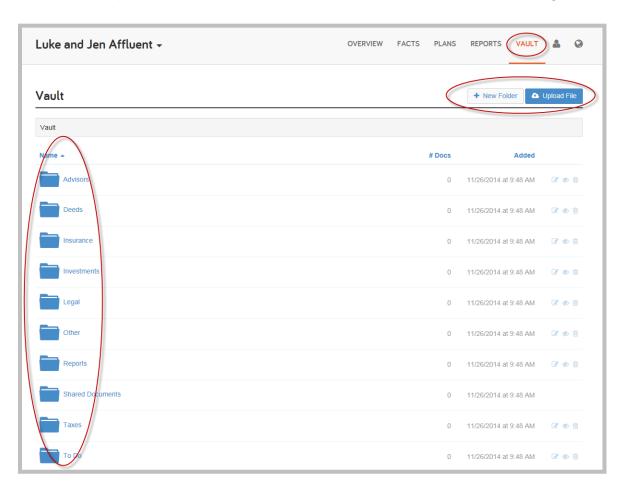


9. To bookmark a report as a favorite, click All Reports and select the star next to the desired report.





10. Click Vault to upload the client's documents, create new folders, and access existing documents.



11. Click the Advisor icon to Add or View All Notes, Tasks and Client History.



9 | Client Overview