MICHAEL PHILLIPS BLACK WEALTH MANAGEMENT "A PROFESSIONAL FINANCIAL PLANNING ASSOCIATION"

MICHAEL P. BLACK CERTIFIED FINANCIAL PLANNER™ CERTIFIED DIVORCE FINANCIAL ANALYST™



Michael Phillips Black Wealth Management is a financial planning association comprised of Michael Black and his professional staff, along with a network of *independent* financial associates, including attorneys, accountants, private money managers, security analysts, various insurance companies and others. Michael is an Associated Member of The Investment Advisors, a division of ProEquities, Inc. ProEquities is a Registered Investment Advisor and a Registered Broker/Dealer with the Securities and Exchange Commission, and is a member of the Financial Industry Regulatory Industry and SIPC. Michael is a Professional Certified Financial PlannerTM and holds membership in the Financial Planning Association. Michael is a Certified Divorce Financial AnalystTM and a member of the Institute of Divorce Financial Analysts. Additionally, he has achieved the designation of Certified Worksite Instructor from Emerald Publications, a leader among publishers of financial education materials.

Our Firm is independent of investment vehicles, meaning we have an unbiased perspective on the investments available. We have a suitability requirement consisting of a minimum account size of \$500,000.

Michael Black graduated from the University of Arizona, where he majored in both Accounting and Finance, and from the Investment Training Institute. He achieved his Financial Planning certification from the College of Financial Planning in Denver, Colorado.

He began his career in 1980 in the public accounting field specializing in tax planning for both individuals and businesses. He has since redirected his practice to encompass comprehensive financial planning. As a professional financial planner, he holds licenses in both life and health insurance in addition to his securities' licenses.

Michael has authored numerous articles within the financial planning industry and has been a featured speaker on various local and national radio and television financial programs, including "The Financial Advisors" and the "Nightly Business Report" on PBS, along with ongoing interviews on all 4 of the major local television networks. He has been invited to speak worldwide to both the financial industry and the investing public on various financial issues. A number of financial institutions have hired Michael, including MORNINGSTAR, Nationwide Provident, Protective Life, ProEquities and others, as a technical consultant.

Michael is married to Eileen and has two daughters, Taylor and Hayden and two step children, Madison and Myles, and 2 grandchildren

Michael Phillips Black, CFP®, CDFA® CURRICULUM VITAE

Personal Information

Business Address: Michael Phillips Black Wealth Management

7520 East Second Street, Suite 7

Scottsdale, Arizona 85251

Phone / Fax: (480) 425-0154, Fax (480) 874-1558

Client E-mail: MPBWM@MPBlack.com

Website Address: www.MPBlack.com

Degrees

CDFA® Certified Divorce Financial Analyst Designation, The 1/2003

Institute For Divorce Financial Analysts, Southfield, MI

6/2000

7/1988

Certified Worksite Certification Received From Emerald Publications, A

Instructor Leader Among Financial Education Materials, San Diego,

CA

CFP® Certified Financial PlannerTM, Professional Certification,

College For Financial Planning, Denver, CO

B.S. Bachelor of Science in Business Administration, 5/1981

University of Arizona, Tucson, AZ

Licenses

Insurance Licenses Licensed in Life, Health, And Variable Products; Licensed current

In Various States

Securities' Licenses Securities' Licenses: Series 7, 63, & 65; Licensed In current

Various States

Professional Experience

Financial Planner Comprehensive Financial Planning Including Financial 1993-current

Advisory, Brokerage Services And Planning

Encompassing Evaluations Of Cash Flow, Contingencies, Investments, Taxes, Estate Planning, Divorce Planning, And Plaintiff-Directed Structured Settlement Planning; Company: Michael Phillips Black Wealth Management;

Scottsdale, Arizona

Financial Planner Comprehensive Financial Planning; Company: Black, 1987-1993

Polcyn & Brown; Scottsdale, Arizona

Financial Planner	Comprehensive Financial Planning; Company: The Advisors; Phoenix, Arizona.	1982-1987
Public Accountant	Public Accounting Specializing In Tax And Financial Planning For Both Individuals And Businesses; Company: Henry and Horne CPA's; Scottsdale, Arizona.	1980-1982
	Services and Consulting	
Financial Advisory and Expert Witness, Structured Settlements	Financial Advisory and Expert Witness Testimony in Court For Structured Settlements; (References Available Upon Request)	(continual)
Financial Advisory and Expert Witness, Divorce	Financial Advisory and Expert Witness Testimony in Court For Divorce; (References Available Upon Request)	(continual)
Panel Speaker	Panel Speaker at Nationwide Financial Seminars for all Registered Representatives; ProEquities	(continual)
Financial Technical Consultant	Development of SMART Plan Software, ProEquities	2009-current
Financial Technical Consultant	Consultant to Product Design; MORNINGSTAR	2002
Financial Technical Consultant	Development and Implementation of Mortgage Accumulation Plan (MAPPLUS) Software; Protective Life	1993-1997
Financial Technical Consultant	Development and Implementation of Mortgage Accumulation Plan (MAP) Software; NationwideProvident	1990-1993
	Boards, Committees and Professional Organizations	
Member	Forensic Expert Witness Association	current
Committee Member	Area Agency on Aging; Finance Committee, Asset Manager	1999-current
Board Member	Leadership Workshops Foundation for Youth & Family	2004-2006
Member	Financial Planning Association	1982-current
Member	The Institute for Divorce Financial Analysts	current
Member	Scottsdale Round Table (Scottsdale Area Chamber of Commerce)	2002-2006
Member	Small Business Advisory Council	2003-2006
Member	Maricopa County Association of Family Mediators	2002-2006
Board Member	Arizona Historical Foundation; Various Committees	1995-2000
Member	Phoenix Active 20-30 Club	1982-1987

Recent Presentations

Featured Speaker	Family Law Institute "For Better Or For Worse"	1/2018
Television	Good Morning Arizona "Elections and The Economy"	11/2016
Featured Speaker	Family Law Institute "For Better Or For Worse"	1/2014
Featured Speaker	FPA Business Solutions – Boston, MA	3/2011
Television	PBS Channel 8 "Distribution Planning for Retirement"	10/2008
Television	Nightly Business Report	11/2008
Television	Channel 3 KTVK "Opportunities In A Down Market"	9/2008
Television	Channel 3 KTVK "Bear Market Concerns"	7/2008
Television	ABC 15 News "Expert Tips For Saving Money In A Sagging Arizona Economy."	6/2008
Television	Channel 3 KTVK "Tips To Get You Through This Financial Crisis"	6/2008
Television	Channel 3 AZTV Financial Segment "How to Prepare For A Potential Job Loss"	6/2008
Television Radio	Fox 10 Arizona Financial Segment "Smart Investing" Is There A Way To Make Money When Our Economy Is Bad?	3/2008
Radio	Fox 10 Arizona Financial Segment "Debt Hangover"	1/2008
Radio	Looking At Ways To Get Over A "Debt Hangover"	11/2007
Radio	KTAR Arizona Radio Interview NBC 1190am/KMYL "Your House Is Your Home"	1/2006
Workshop	Educational Workshop On "Alternative Investments" Presented With Speakers From Inland Realty, Atel Securities and Atlas Energy	8/2004
Television	ABC Channel 15 (KNXV-TV) "Sonoran Living" Women and Divorce Retirement Planning	(continual)

Workshop	Educational Workshop, "Non-Traded" REITs, Scottsdale, Arizona	2/2004
Workshop	"Driving The Annuity Structure" Presented With Skinner/Tameron CPA and Law Firm of Bregman & Burt; Scottsdale, Arizona	2/2003
Workshop	"Financial Planning Solutions for Long Term Care" Presented With Skinner/Tameron CPA and Law Firm of Bregman & Burt; Scottsdale, Arizona	10/2002
Television	Featured Speaker, "The Financial Advisors", PBS	1986
	Awards	
CashEdge All Star	Account Aggregation Award for Technical Expertise	2011
Ranking Arizona Magazine	Ranked #8 Best Financial Consulting Firm in Arizona	2006
Scottsdale Chamber of Commerce	"Scottsdale Sterling Award" Finalist, Best Micro Business in Scottsdale	2005
Scottsdale Chamber of Commerce	"Scottsdale Sterling Award" Finalist, Best Micro Business in Scottsdale	2004
66 th Annual All-Star Honor Roll	"66 th Annual International All Star Honor Roll," in Recognition As Their Outstanding Representative For 1987, Awarded By Insurance Sales Magazine	1987
Guardian Life Insurance Company	Guardian Life Insurance Company, Leading Life Agent Worldwide	1987

Publications (Author and Contributor)

Investment News Magazine	Ongoing Interviews (Monthly) on Practice Management, Technology, Investment Trends and Economy	Ongoing (periodic)
Arizona Republic	Financial Market Interviews for the Column "What They're Buying" in the Business Section	Ongoing (periodic)
Arizona Republic	Financial Planning Case Analysis for the Column "Money Makeover" in the Business Section	Ongoing (periodic)
Men's Health Mag	3 Money Rules That No Longer Apply	December 2008
Investment News	Reverse Mortgage Abuses Tied To Annuity Sales	August 2008
Bank Investment	Boutique Investing	May 2008

Consultant

Wall Street Journal	"Too Narrow?" Sector ETFs Draw Attention	3/2006
Capital Ideas for Annuities and Life	"Interview with Michael Phillips Black," (on the subject of Variable Annuities), Top Producer Profile Scudder Funds	10/2002
Commercial	"Non-Traded REITs Offer Stability and Portfolio	4/2002
Investment Real Estate	Diversification," by Michael Black, Market Trends	3/2002
Forbes Magazine	"Promoters Are Marketing A New Way To Defer Capital Gains On Real Estate. Watch Out," by Ashlea Ebeling, Trading Places	2/2002
The National Mortgage Broker	"Fifteen-Year Mortgage Has Benefits Of 30-Year Plans," by Michael Black	10/1993
Rough Notes	"Using The Charitable Remainder Unit Trust In Estate Planning," by Michael Black	1988
Arizona Bus. Journal	"International Financial Market," by Michael Black	1987