

**Breakfast: 9:30 AM**  
**Meetings Start at 10:15 AM SHARP to 2 PM**

**ECOSPAN**

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**Business Orientation available one on one. Please call your Team Leader**

**Office Available for Team Meetings and Client Meetings. Just call to reserve**

**September 2018**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
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2	3 	4	5	6	7	8
9	10	11 <b>10:15 AM</b> Basic Annuity Speaker: Elizabeth Angeles Filling Out Suitability Pages Six Signs Your Client Has Outgrown You Speaker: Belle Villanueva Stretch IRA Assets Across Generations Speaker: Elizabeth Dunbar ----- <b>1:30 PM</b> MDRT Academy	12	13	14	15
16	17	18 <b>10:30 AM-12 Noon</b> Special Needs planning Guest Speaker: Roberto Corral ----- <b>2:00 PM</b> Allianz Life Insurance Premium Financing Guest Speaker: Michael Kubovec Regional Sales Manager	19	20	21	22 <b>TEAM MEETINGS</b> Mariett Estrada & Associates Claire Garcia & Associates Claire Flores & Associates Moderators: Mariett Estrada, Claire Flores & Belle Villanueva
23	24	25 <b>10:15 AM</b> ABRs vs LTC Minnesota Life Life Insurance with LTC Rider Speaker: Yollie Abaca Retirement Planning and Health Care for Seniors Guest Speaker: Leo Monsalud	26	27	28	29 <b>10:00 AM</b> - Registration <b>10:30 AM – 12 Noon</b> Client Presentation <b>12:00 Noon – 1:00 PM</b> LUNCH - <b>1:00 PM</b> Business Opportunity Speaker: Gil Dia <b>RSVP</b> 818-945-5112 or <a href="mailto:ecospan@sbcglobal.net">ecospan@sbcglobal.net</a> University Subjects in Broadway and Columbus Room (Conference Rooms)
30						<b>SAVE THE DATES: 10/09 – 10/11 CONFERENCE @ SOLVANG</b>

*“Life is short. Do stuff that matters.”  
 The greatest lesson of life is that you are responsible for your life.”*