

FOR IMMEDIATE RELEASE

NYSHFA | NYSCAL announces the establishment of a proposed Workers' Compensation Safety Group managed by Friedlander Healthcare Providers Insurance Services

Albany, New York — Stephen Hanse, President and CEO of the New York State Health Facilities Association and the New York State Center for Assisted Living ("NYSHFA | NYSCAL"), a statewide organization representing over 450 skilled nursing and assisted living providers announced today that it has partnered with the Friedlander Group, a leader in Workers' Compensation in New York, to bring to members their expertise in managing NYSHFA | NYSCAL's proposed Workers' Compensation Safety Group.

NYSHFA | NYSCAL's Proposed Workers' Compensation Skilled Nursing & Assisted Living safety group for Association members will be managed by the *Friedlander Healthcare Providers Insurance Services*, a division of Friedlander Group.

Friedlander Group is the Workers' Compensation leader in New York. Their nine Safety Groups and Workers' Care program have saved their 3,500 clients \$550 million over the past 30 years. Friedlander Group is the largest and fastest-growing broker with NYSIF. Their safety groups offer up to a 35% advance discount and average dividends of 29% since 1992 (dividends are not guaranteed).

Our proposed NYSHFA | NYSCAL Skilled Nursing & Assisted Living Workers' Compensation Safety Group is available exclusively to qualifying members of the Association and offers low-cost workers' compensation insurance through NYSIF.

BENEFITS INCLUDE:

- Fully insured through the NYSIF
- Each member receives their own guaranteed cost policy with no joint & several liability or assessments
- Up to a 35% advance discount for the first two policy periods for new NYSIF policyholders
- Group dividends will begin upon the formation of the Safety Group
- Receive Friedlander Claims Solutions™ Concierge services
- Members can work directly with Friedlander Healthcare Providers Insurance Services or your broker
- Regardless of a member's claims history, Friedlander has a solution

You are encouraged to take advantage of this cost-saving member benefit and we're counting on your participation and support. To learn how much you can save, please contact our partner representatives.

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