## Financial Planning Questionnaire

Personal Information


## Estate

| Check the box if you have any of the following: | $\underline{\text { Individual 1 }}$ |  | Individual 2 |
| :--- | :--- | :--- | :--- |
| Will | $\square$ | $\square$ |  |
| Revocable Living Trust | $\square$ | $\square$ |  |
| Marital Trust Provisions | $\square$ | $\square$ |  |
| Credit Shelter Trust Provisions | $\square$ | $\square$ |  |
| Qtip Trust Provisions | $\square$ | $\square$ |  |
| Irrevocable Life Insurance Trust | $\square$ | $\square$ |  |
| Durable General Power of Attorney | $\square$ | $\square$ |  |
| Living Will | $\square$ | $\square$ |  |
| Generation Skip Trust Provisions | $\square$ | $\square$ |  |
| Joint Revocable Trust | $\square$ | $\square$ |  |
| Testamentary Trust | $\square$ | $\square$ |  |

## Insurance

| Insurance Information You may need to review your insurance policies in order to get this information. |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\underline{\text { Individual 1 }}$ |  |  |
| Permanent life insurance: | $\$ \square$ | $\underline{\text { Individual 2 }}$ |  |
| Term life insurance: | $\$ \square$ | $\$ \square$ |  |
| Cash values (less loans): | $\$ \square$ | $\$ \square$ |  |
| Long-term care insurance: | $\$ \square$ | $\$ \square$ |  |

## Pension, Earned Income \& Social Security



| Earned Income | $\underline{\text { Individual 1 }}$ | $\underline{\text { Individual 2 }}$ |
| :--- | :---: | :---: |
| Earned income now: | $\$ \square$ | $\$ \square$ |
| Annual increase rate: | $\square$ | $\square$ |
| Social Security |  |  |
| Age to start benefit: | $\square$ |  |
| Annual increase rate: | $\square$ |  |
| Estimated or current annual benefit: | $\$ \square$ |  |

## Expenses

Estimate annual figures for expenses related to shelter, food, clothing, transportation, insurance, loans, etc. Do not include taxes. You may also use the Budget Calculation Worksheet to determine your expenses.

| Annual Living Expenses (today's dollars) |  |
| :--- | :---: |
| Now: | $\$ \square$ |
| Current Surviving Household: | $\$ \square$ |
| During Retirement: | $\$$ |
| Single Retiree Survivor: | $\$$ |


| Annual inflation rates for living expenses |  |
| :--- | :--- |
| Before Retirement: | $\square$ |
| Surviving Household: | $\square$ |
| During Retirement: | $\square$ |
| Single Retiree Survivor: | $\square$ |

## Special Income/Expenses

Special Income/Expense List any other sources of income or special expenses to be paid from your capital accounts.

| Description | Annual amount | Increase rate | Starting year | \# of years | Priority* |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |
|  | \$ | \% |  |  |  |

## Education Funding




## Additional Assets

| Other Asset Values <br> Residence value: <br> Value <br> Personal property:$\$ \square$ | Owner |  |
| :--- | :--- | :--- |
| Autos: | $\square$ |  |
| Boats, RVs, etc: | $\$ \square$ |  |
| Other assets: | $\$ \square$ |  |
|  | $\square$ | $\square$ |
|  |  | $\square$ |

## Additional Debts

| Other Debts/Liabilities | Balance | Owner | Payment Yrs Remaining | Current Mo. <br> Payment | Interest Rate | Minimum Payment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residence mortgage: | \$ |  |  | \$ | \% | \$ |
| Credit card balances: | \$ |  |  | \$ | \% | \$ |
| Autos loans: | \$ |  |  | \$ | \% | \$ |
| Boats, RVs, etc. loans: | \$ |  |  | \$ | \% | \$ |
| Other loans: | \$ |  |  | \$ | \% | \$ |

Notes

## Risk Assessment Questionnaire

## Your name:

$\square$

1. $\square$ I am more concerned about protecting my assets than about growth.
2. $\quad \square$ I prefer the ease of mutual funds to the uncertainty of trying to pick winning stocks.
3. $\square$ Professional advisors and mutual funds may achieve higher growth than I can.
4. $\quad \square$ I am comfortable with investments that promise slow, long-term appreciation and growth.
5. $\square$ I don't brood over bad investment decisions I have made.
6.I feel comfortable with aggressive growth investments.
6. $\square$ I do not like surprises.
7. $\square \mathrm{I}$ am optimistic about my financial future.
8. $\square$ My immediate concern is for income rather than growth opportunities.
10.I am a risk taker.
9. $\square$ I make investment decisions comfortably and quickly.
10. $\square$ I like predictability and routine in my daily life.
11. $\square$ I usually pick the tried and true, the slow, safe but sure investments.
12. $\square$ I need to focus my investment efforts on reserve funds and insurance rather than growth.
13. $\square$ I prefer predictable, steady returns on my investments, even if the return is low.

## Budget Calculation Worksheet



