

**Breakfast: 9:30 AM**  
**Meetings Start at 10:15 AM SHARP to 2 PM**

**ECOSPAN**

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**Business Orientation available one on one. Please call your Team Leader**

**Office Available for Team Meetings and Client Meetings. Just call to reserve**

**August 2018**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5	6	7 <b>10:15 AM</b> ANICO So You Want to Sell Pensions? Part One and Part Two <b>Guest Speaker:</b> Sean Shotzberger, CFP, CLU, ChFC, CMFC National Sales Manager <b>6:00 PM</b> UNIVERSITY: Small Businesses I Pensions, Safe Harbor 401K, 412(e) (3) Moderators: Elizabeth Angeles & Elizabeth Dunbar	8	9	10	11
12	13	14 <b>11:00 AM</b> Lunch for Claire Garcia (She's Leaving for Philippines)	15	16	17	18 <b>TEAM MEETINGS</b> Mariett Estrada & Associates Claire Garcia & Associates Claire Flores & Associates Moderators: Mariett Estrada & Belle Villanueva
19	20	21 <b>10:15 AM</b> UNIVERSITY - Life Training: Fact Finding & Suitability Design Speaker: Gil Dia Underwriting Guidelines Speaker: Elizabeth Dunbar Carriers Speaker: Belle Villanueva ..... <b>1:00 PM</b> Sales Illustration Speaker: Patrick Dunbar ..... <b>6:00 PM</b> UNIVERSITY: Small Businesses II Moderators: Elizabeth Angeles & Elizabeth Dunbar	22	23	24	25 <b>10:00 AM</b> - Registration <b>10:30 AM – 12 Noon</b> Client Presentation <b>12:00 Noon – 1:00 PM</b> LUNCH - <b>1:00 PM</b> Business Opportunity Speaker: Gil Dia <b>RSVP</b> 818-945-5112 or <a href="mailto:ecospan@sbcglobal.net">ecospan@sbcglobal.net</a> University Subjects in Broadway and Columbus Room (Conference Rooms)
26	27	28	29	30	31	

*“The problem with being young is you don’t know what it feels like to be old.  
 If you know how being old felt like, you would plan your financial life differently.” – Robert Kiyosaki*