# Life Insurance is REASSURANCE

## Knowledge is power.

Discover the calming reassurance life insurance can give you.



of adults say most people need life insurance ...\*



yet only

own individual policies.\*



**Americans** say they do not have enough life insurance, including people

# What We Worry About ...

# SUPPORTING

Yourself through retirement (64%)\*

Yourself if disabled and unable to work (51%)\*

# PAYING

### For medical expenses (55%)\*

Long term care service (52%)\* Monthly bills (47%)\* Your mortgage or rent (40%)\*

Reducing credit card debt (36%)\* For your child's education (26%)\*

# **LEAVING**

Dependents with costs in the case of premature death (38%)\*

Others with funeral expenses (37%)\* An inheritance for your heirs (30%)\*

# LOSING

Money on your investments (35%)\*





# WE INSURANCE

**Protection -** Life insurance is a safeguard against the swift financial setback your family may be dealt when a loved one passes.

**Stability** - Life insurance is a valuable asset that will provide you with significant aid when it's most needed. Plus, permanent policies have many living benefits as well.

# **AFFORDABLE**

Life insurance can be customized to fit your income, lifestyle and financial needs.

80% of people overestimate the cost of life insurance. $^st$ 

# **PROACTIVE**

Even if you are single, not having life insurance coverage can leave debt, medical and funeral

## There is a cost to waiting:

bills to your family.

Waiting to get life insurance once you are sick or older may lead to

higher premiums.

## if you're age: 34 AND UNDER

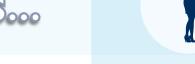
if you're age: 35-59





LIFE INSURANCE MEANS ...

DO YOU ...



Want to prepare for the coming years and still be able to meet monthly financial obligations?

Valuable protection for your loved ones while creating a foundation for the future.



Want to save money and accumulate assets to prepare for retirement?

A way to supplement your retirement plan while protecting your family.



Want to distribute assets and leave an inheritance to your family or a donation to charity?

A cornerstone of estate planning that acts as a "permission slip" to leave a legacy.

\* 2014 Insurance Barometer Study, Life Happens, LIMRA, 2014.

