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# Investment Committee



## GEOFF BLYTH

### Chief Investment Officer

Geoff is responsible for the administration and management of the multi-billion dollar investment portfolios and overall investment program, including establishment and maintenance of sound investment policies in conjunction with the Investment Committee. He supervises and leads an internal team of professionals who research external money managers. Geoff has more than 24 years of portfolio and investment management experience, most recently as the senior investment strategist for Canandaigua National Bank & Trust Wealth Management. He graduated from Colgate University and also earned a Certificate in Applied Behavioral Finance.

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## ALLEN MARGOLIUS

### Portfolio Manager

Allen Margolius is a portfolio manager for Tompkins Financial Advisors. He has broad knowledge of the investment management industry, with a successful long-term track record in fundamental equity analysis, portfolio construction and management, institutional marketing and client service. Allen has extensive generalist experience covering multiple sectors, collaborating with teams, and interacting with C-level executives, traders, and other investment professionals. Prior to joining Tompkins, Allen was an associate portfolio manager and senior vice president of research at Palisade Capital Management. He holds an MBA from The Wharton School at the University of Pennsylvania and a BA from Binghamton University.

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## TAMER ELSHOUBAGY

### Portfolio Manager

Tamer is responsible for developing and implementing investment strategies for individuals and institutional investors. He will also serve as an investment advisor supporting the Tompkins Financial Advisors business development team and assists in directing the investment strategy across the Tompkins portfolio offerings. Tamer has nearly twenty years of investment research, client management and portfolio management experience.

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## MATTHEW FOX, MBA, CMT®

Investment Analyst & Trader

Matthew is responsible for conducting traditional investment research and technical analysis research to help the investment committee arrive at appropriate investment decisions, and trading clients' portfolios to implement the investment decisions set by the committee. He is a graduate of Ithaca College, where he obtained both his master's and bachelor's degrees in business administration with a double concentration in finance and management and minor in economics. He began his financial career as a financial news reporter for TheFlyOnTheWall.com where he reported breaking news updates on the intraday movement of stocks.



## VICTOR HUGO MARIN

Investment Analyst & Trader

Victor Hugo works with the portfolio managers to develop and implement investment strategies. Prior to this position he was an associate wealth advisor where he worked with clients identify their wealth management and financial planning needs while collaborating with a team of financial planners and analysts to deliver superior client service. Originally from Lima, Peru, Victor Hugo's family moved to Ithaca in 1994 and attended Carnegie Mellon University, where he received his bachelor's degree in business administration with a minor in computational finance.

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