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With photo

**Tompkins Financial Advisors’ Christine Lane Earns   
Accredited Investment Fiduciary Designation**

Pittsford, N.Y., October 2, 2017– Tompkins Financial Advisors is pleased to announce that Christine Lane, vice president and qualified plans manager, recently earned the designation of Accredited Investment Fiduciary (AIF).

Awarded by the Center for Fiduciary Studies, advisors who have earned the Accredited Investment Fiduciary designation are committed to working towards the best interests of their clients. To receive and use the designation, advisors must complete training and pass the AIF exam.

“With the AIF designation, Christine has taken another step in her impressive career to always work towards the best interests of her clients,” said Jim Sperry, Managing Director, senior vice president and managing director for Tompkins Financial Advisors in western New York. “Like every member of our team, Christine has extensive experience and always looks for opportunities to increase her knowledge to benefit the clients she represents.”

The AIF designation is a respected industry program that demonstrates the individual is focused on all components of a comprehensive investment process, the fiduciary standard of care, and a commitment to excellence. To maintain the AIF designation, advisors must annually complete six hours of continuing education.

Lane has more than 25 years of experience in the financial services industry and supports clients across Central & Western New York, the Hudson Valley region in New York, and in Pennsylvania. Her focus is on Qualified Plans for both new and existing plan relationships. Lane oversees existing plans as well as securing new clients and maintaining the integrity of Tompkins’ Qualified Plan offering.

She is an active member of the community, serving as secretary of the Baytree Homeowner’s Association, former president and board member of the Greece Education Foundation, North Greece, N.Y., and former treasurer of the Rochester Monarchs, Rochester Alliance Hockey AAA Club, and the Rochester Youth Hockey Club.

In addition to the AIF designation, Lane holds FINRA Series 7, 24 and 63 registrations with LPL Financial, New York State Life Insurance (Variable Life and Variable Annuities) and Health Insurance license. She has also completed numerous training and development courses in Supervisory/Branch Office Management, Securities Compliance, Anti-Money Laundering, and Managing Inclusion/Understanding Diversity, as well as several other sales, management and human relations courses.

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**About Tompkins Financial Advisors:**

Tompkins Financial Advisors is the wealth management firm of Tompkins Financial Corporation, a leading New York State-based financial services holding company. With more than a century of experience in helping clients to build, protect, and preserve wealth, Tompkins Financial Advisors provides financial planning, investment management, trust services and estate administration. The firm has regional offices in White Plains, Rochester, Ithaca and southeastern Pennsylvania. Wealth advisors are also available by appointment at Tompkins Financial affiliate locations including Bank of Castile, Mahopac National Bank, Tompkins Trust Company, VIST Bank and Tompkins Insurance Agencies. For more information, visit [www.tompkinsfinancialadvisors.com](http://www.tompkinsfinancialadvisors.com/) or follow us on LinkedIn [www.linkedin.com/company/tompkins-financial-advisors](http://www.linkedin.com/company/tompkins-financial-advisors).

**Investments are not FDIC insured, not bank guaranteed, and may lose value.**

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