

**Breakfast: 9:30 AM**  
**Meetings Start at 10:15 AM SHARP to 2 PM**

**ECOSPAN**

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**10:15 AM – Business Orientation**  
**One on one available by appointment**

**Office Available for Team Meetings and Client Meetings. Just call to reserve**

**April 2018**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7 <b>TEAM MEETINGS</b> Mariett Estrada & Associates Claire Garcia & Associates Claire Flores & Associates Moderators: Mariett Estrada & Belle Villanueva
8	9	10	11 <b>10:30 AM</b> Salient Points in a Life Insurance Presentation  <b>11:00 AM</b> <b>Guest Speaker: Tanner Isaacson</b> Key Account Associate, National Life Group Annuities How to Handle Objections Answer to Fisher Investments RE Annuities	12	13	14 <b>10:00 AM</b> <b>851 Burlway Rd Ste 305</b> <b>Burlingame, CA 94010</b> <b>(San Francisco)</b> Guest Speaker: Tanner Isaacson Key Account Associate National Life Group Moderators: Cecilia Lasat
15	16	17 <b>10:30 AM</b> Taxation of Annuities (Qualified & Non-Qualified) Traditional IRA, Roth IRA, SEP Set Up  <b>11:00 AM</b> <b>Guest Speaker: Ryan O'Toole</b> Marketing Consultant The Annuity Store	18	19	20	21
22	23	24	25	26	27	28 <b>10:00 AM</b> Registration <b>10:30 AM – 12 Noon</b> Client Presentation <b>12:00 Noon – 1:00 PM</b> LUNCH <b>1:00 PM</b> Business Opportunity Speaker: Gil Dia <b>RSVP 818-945-5112 or <a href="mailto:ecospan@sbcglobal.net">ecospan@sbcglobal.net</a></b>
29	30					

*“When you believe & think “I can,” you activate your motivation, commitment, confidence, concentration and excitement – all of which relate directly to achievement.”*