



Financial Insights - Fall 2019



Welcome to our **Fall 2019 Financial Insights Newsletter**.

Sincerely,

Dan, Pat, Mike & Beth

In photo L-R: Mike, Beth, Pat & Dan

Dan attends Avantax "Elite Retreat" in AZ.

This month I was honored to attend the annual conference for our firm's top advisors. Aside from the amazing, cloud-free and warm weather, it was an opportunity to continue to learn things that help me deliver the best value possible to you, our clients.

[Click here to read more](#)

Written by: Daniel Machnik

Are you planning for long-term care?

I recently completed some additional long-term care insurance training. We do this to stay current with industry changes and to learn about new tools available to our clients. I'd like to tell you about a situation that highlights why this is an important aspect of our services.

[Click here to read more](#)

Written by: Michael England

BrightWalls Jackson 2019

If you have not visited downtown Jackson in a while, I think you will be pleasantly surprised to witness the renewal that has and continues to take place. I am proud to see the revitalization of vacant buildings being repurposed for a new home for Jackson School of the Arts and a culinary incubator.

[Click here to read more](#)

Written by: Pat Willis



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