

Breakfast: 9:30 AM
Meetings Start at 10:15 AM SHARP to 2 PM

ECOSPAN

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Business Orientation available one on one. Please call your Team Leader

Office Available for Team Meetings and Client Meetings. Just call to reserve

October 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2 6:00 PM Annuities Moderator: Belle Villanueva	3	4	5	6
7	8  COLUMBUS DAY	<div style="border: 1px solid black; padding: 10px;"> 2018 Road to MDRT Conference Hotel Corque Solvang, CA </div>			12	13
14	15	16 NO GENERAL MEETING	17	18	19	20
21	22	23 10:30 AM Disability Insurance Webinar 11:30 AM MEC, 7702 Handling Objections Dave Ramsey Fisher Investments 1:30 – 2:00 PM Q&A on Life Insurance & Pensions Speakers: Elizabeth Dunbar, Yollie Abaca, Elizabeth Angeles & Belle Villanueva	24	25	26	27 10:00 AM - Registration 10:30 AM – 12 Noon Client Presentation 12:00 Noon – 1:00 PM LUNCH - 1:00 PM Business Opportunity Speaker: Gil Dia RSVP 818-945-5112 or ecospan@sbcglobal.net University Subjects in Broadway and Columbus Room (Conference Rooms)
28	29	30 NO GENERAL MEETING	31			11/3 TEAM MEETINGS Mariett Estrada & Associates Claire Garcia & Associates Claire Flores & Associates Moderators: Mariett Estrada, Claire Flores & Belle Villanueva

“VICTORY – a matter of staying power.”

“Increasingly researchers are seeing that aptitude isn’t everything – Persistence, Planning and Self-Control can be more important than intelligence in the long run.”