

A GUIDE TO YOUR EXECUTIVE OVERVIEW STATEMENT

This streamlined statement helps you review your portfolio's progress toward your goals and offers important details about your accounts.

The Raymond James Executive Overview Statement provides consolidated information regarding your overall portfolio, as well as important details regarding specific accounts and investments. This easy-to-read statement provides details with your total financial picture and helps track your portfolio's progress between periodic review meetings with your financial advisor.

Your statement helps you and your advisor determine where you stand and if you're on track to achieve your goals. It also serves as a starting point for conversations with your advisor to ensure you have the information to best meet your financial objectives.

THE INFORMATION YOU NEED, WHEN YOU NEED IT

As an added convenience, you can receive your statements and other account documents electronically or in the mail. You can indicate your document delivery preferences through Investor Access (raymondjames.com/investoraccess), a secure online system for your Raymond James account information. By choosing electronic delivery, you'll have 24/7 access to your client documents as soon as they become available. Not only will you be able to view your document sooner, but your documents will remain available in an online archive.

STATEMENT DELIVERY OPTIONS

OPTION 1

Monthly paper statements and monthly electronic statements

OPTION 2

Monthly electronic statements; quarterly paper and electronic statements

OPTION 3

Monthly electronic statements; annual paper and electronic statements

OPTION 4

Monthly electronic statements; annual electronic statements


LINKED ACCOUNT SUMMARY

Clients with multiple Raymond James accounts can take advantage of statement linking that consolidates their information into a linked account summary. This service combines information about your various accounts into a comprehensive report. If you would like to take advantage of this offering and link your accounts, please contact your financial advisor.


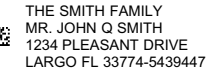
1. **Contact information** appears in the upper-right corner of the summary to help you contact your advisor or client services.

2. The **activity** overview totals any deposits, income, withdrawals and expenses made during the statement period and calculates the difference from the previous statement so you can quickly see how and why your portfolio value changed.

3. The **linked accounts** section provides the description and numbers of your accounts and reference page numbers, as well as the value and estimated annual income for individual accounts and your overall portfolio.


May 31 to June 29, 2012

MARY JANE JONES
 ST. PETE HOME OFFICE
 880 CARILLON PKWY | ST. PETERSBURG, FL 33716
 (727) 573-3800
 RAYMONDJAMES.COM/MJONESTEST
 MJONES@TEST.RJF.COM



 THE SMITH FAMILY
 MR. JOHN Q SMITH
 1234 PLEASANT DRIVE
 LARGO FL 33774-5439447

Raymond James Client Services
 800-647-SERV (7378)
 Monday - Friday 8 a.m. to 6 p.m. ET

Online Account Access
raymondjames.com/investoraccess

Linked Account Summary - Primary Account # 09346402

Value This Statement	Beginning Balance	This Statement	Year to Date
\$2,091,544.15		\$2,069,808.02	\$2,030,632.44
	Deposits	\$4,026.60	\$24,159.60
	Income	\$6,367.85	\$27,607.61
	Withdrawals	\$(4,297.21)	\$(44,596.30)
	Expenses	\$66.57	\$(3,313.38)
	Change in Value	\$15,572.32	\$57,054.18
	Ending Balance	\$2,091,544.15	\$2,091,544.15
Last Statement	Prior Year-End		
\$2,069,808.02	\$2,030,632.44		

3 Linked Accounts

Account	Current Value	Estimated Annual Income	Page
07459075 Mr. John Q. Smith	\$1,167,821.71	\$45,031.69	2
09346402 Mr. John Q. Smith	\$923,722.44	\$13,398.20	7
Total Relationship Value	\$2,091,544.15	\$58,429.89	

ACCOUNT SUMMARY

4. Each individual account receives its own **account summary** that mirrors the information found in the linked account summary.

IMPORTANT MESSAGES

5. The **important message** section contains essential information related to your account(s).

- Your primary and secondary objectives that were determined in coordination with your financial advisor help determine if your investments are in line with your expectations.

- Year-to-date realized gain/loss summary shows short- and long-term results from the sale of securities. The information is updated each quarter and again toward the end of the year.

- If applicable, you will see information related to open orders and unsettled trades.


- If applicable, you'll see information related to retirement contributions, distributions, required minimum distributions and beneficiaries.

- Additional statement recipients, if any, will be listed with their contact information.

YOUR PORTFOLIO

6. This section lists all relevant details of each security in your account and how it's allocated. Categories include:

- Cash & Cash Alternatives
- Equities
- Mutual Funds
- Fixed Income
- Annuities
- Alternative Investments


May 31 to June 29, 2012

4 John Harvey Account Summary - #12345678

Value This Statement		Beginning Balance		This Statement	Year to Date
\$118,631.66				\$112,487.20	\$115,306.41
Last Statement	Prior Year-End	Deposits		\$750.00	\$2,500.00
\$112,487.20	\$115,306.41	Income		\$138.43	\$828.00
		Withdrawals		\$(500.00)	\$(1,500.00)
		Expenses		\$(15.00)	\$(125.00)
		Market Value Change		\$5,771.03	\$1,622.25
		Ending Balance		\$118,631.66	\$118,631.66
Dollar-Weighted Performance*	Since	Ready Access Margin Loan		\$6,960.00	
YTD	11/19/2001	Short Sales		\$(750.00)	
3.92%	10.47%				

* Performance Inception: 11/19/2001
* Excludes some limited partnerships, unpriced securities and, prior to 11/89, annuities and Raymond James CDs. See Understanding Your Statement for more information.

5 Important Messages

- Your primary objective is growth, with a medium risk tolerance and a time horizon less than five years.
- Year-to-date realized gain/loss summary
 - Short term gains \$1,234.56
 - Short term losses \$(501.05)
 - Long term gains \$2,038.38
 - Long term losses \$(820.03)
 - Cost basis may be missing for some or all of your realized securities. Please contact your financial advisor.
- Unsettled Trades:
 - Sell 100 LSI LOGIC (LSI) at \$7.00, amounting to \$700.00, for settlement on 7/01/2012
- When Issued Trades:
 - Buy 300 ALTRIA GROUP INCORPORATED "WHEN ISSUE" (MO.WI) at \$65.300
- Open Orders:
 - Sell 1,234 ALLIGIANT TRAVEL COMPANY (ALGT) at \$31.350
- 2012 contributions: \$1000.00
2012 distributions: \$(500.00) [\$0.00 state and (\$50.00) federal withholding]
- You've taken \$500 of your \$2500.00 required minimum distribution (RMD) for 2012, leaving \$2000 remaining (12/31/2011 value subject to RMD: \$45,238.97; Factor from Uniform Factor Table: 20.30, Age: 71.0u)
- Primary beneficiaries: Amy Nanda (100.00%)
Contingent beneficiaries: Jason Phillips (50.00%), Kirk Newell (50.00%)
- Copy to: James Doe, CPA | 123 Main Street | Anywhere, FL 12345

6 Your Portfolio For more information, visit raymondjames.com/investoraccess

	Quantity	Price	Value	Cost basis Gain or (Loss)	Estimated Annual Income
Cash & Cash Alternatives					
RJ BANK DEPOSIT PROGRAM (4.06%)			\$4,220.03		\$162.52
Cash & Equivalents Total			\$4,220.03		\$162.52
Fixed Income					
LEVEL 3 COMMUNICATIONS INC SUB NT CV 6% 10 CONVERTIBLE to 03/15/2010 DUE 03/15/2010 Aaa/AAA (52729NAS9)	\$10,000.00	\$93.000	\$9,300.00		\$600.00
Total Future Principal Payments			\$100.00		
Fixed Income Total			\$9,400.00		\$600.00

RAYMOND JAMES®		May 31 to June 29, 2012			
Your Portfolio		For more information, visit raymondjames.com/investoraccess			
	Quantity	Price	Value	Cost Basis	Estimated Annual Income
Cash & Equivalents					
Cash held in Client Interest Program			\$4,220.03		\$162.52
Cash & Equivalents Total			\$4,220.03		\$162.52
Equities					
LIFEWAY FOODS INC (LWAY)		100.000	\$5,990	\$5,990.00	\$500.00
Equities Total			\$9,400.00	\$500.00	\$600.00
Portfolio Total			\$118,631.66		\$2,632.03
7 Your Activity					
Date	Activity Type	Description	Quantity	Amount	
Deposits					
06/01/2012	Deposit	CASH TRANSFER FROM #98765432		\$750.00	
06/10/2012	Deposit	CASH TRANSFER FROM #12345670		\$150.00	
Deposits Total				\$900.00	
Income					
08/15/2012	Dividend - Taxable	LIFEWAY FOODS INC (LWAY) 100,000 shares x \$.01250		\$1.25	
Income Total				\$138.43	
8 Understanding Your Statement					
<p>The following information is related to the investments currently held in your account at Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Information regarding commissions, fees and other charges related to your transactions has been included on your confirmation. If you have questions regarding the information listed here or in any part of this statement (or would like to update your investment profile), please contact your financial advisor. Please promptly report any inconsistency or discrepancy in your account statement to the Client Services Department at the number listed on the Account Summary page and to your financial advisor. Any oral communications should be reconfirmed in writing to further protect your rights, including rights under the Securities Investor Protection Act (SIPA).</p> <p>Raymond James International Headquarters 880 Carillon Parkway St. Petersburg, FL 33716 raymondjames.com</p> <p>Fixed Income Investments - Fixed income securities, including negotiable CDs, are priced using evaluations, which may be matrix- or model-based, and do not necessarily reflect actual trades. These price evaluations suggest current estimated market values, which may be more or less than what you will receive if you sell or what you would pay if you were to buy. Generally, you should receive full par value of the security is held to term. The cost basis for original issue discount (OID) bonds and municipal bonds purchased at a premium has been adjusted using the constant yield method, providing an approximation of the adjusted cost basis and unrealized gains or losses. While the cost basis information provided is believed to be accurate, it is provided for your information only and should not be relied upon for tax reporting purposes. You should consult with your tax advisor to ensure proper tax reporting.</p> <p>SIPC - Raymond James carries account protection equal to the amount of total net equity of securities held in custody for your account. The firm is a member of the Securities Investor Protection Corporation (SIPC), which protects securities customers of its members up to \$500,000, including \$100,000 in claims for cash awaiting investment (SIPC coverage). An explanatory brochure is available upon request by calling 202-371-8300 or visiting sipc.org. Excess protection is provided by Customer Asset Protection Company (CAPCO), a licensed Vermont insurer. This coverage does not protect against market fluctuations. Raymond James Bank Deposit Program balances are insured by the FDIC (subject to FDIC limitations and guidelines, information is available at fdic.gov), and are not eligible for SIPC or excess SIPC coverage.</p>					

YOUR ACTIVITY

7. An in-depth look at the account activity that occurred during the statement reporting period, conveniently sorted by type so you can easily identify specific entries.

UNDERSTANDING YOUR STATEMENT

8. Here you'll find information directly related to your relationship with your financial advisor and Raymond James, as well as details regarding specific investments you hold.

CAPITAL ACCESS

If you have a Capital Access account, your statement also will report details specific to the features of that account.

9. Your activity reflects deposits and withdrawals made from the account. Your personalized check coding information also is provided for easy reconciliation.

10. The check and transaction recaps display any relevant check writing activity.

11. Electronic deposit and withdrawal transactions are provided to consolidate those transactions into an easy-to-review list.

12. If you participate in the debit card program, detailed transactions will be listed.

13. If you participate in the rewards program, the VISA® Platinum rewards summary provides points balance and usage, as well as a phone number for redemption.

RAYMOND JAMES®		May 31 to June 29, 2012			
9 Your Activity					
Date	Activity Type	Check/Deposit Code	Description	Quantity	Amount
Deposits					
06/30/2012	Check Deposit - Coded	CLB	Check received BILL JONES		\$167.00
Deposits Total					\$167.00
Withdrawals					
06/04/2012	Debit Card		VISA - LOWE'S #190 ANYWHERE, FL		\$(285.00)
08/08/2012	Withdrawal		ACH Debit		\$(47.00)
08/10/2012	Check Withdrawal - Coded	FAM	Check # 104 JANE SMITH		\$(105.00)
Withdrawals Total					\$(437.00)
10 Check Transaction Recap					
Date	Check Number	Description	Check/Deposit Code	Amount	
Withdrawals					
06/10/2012	104	Jane Smith	FAM	\$(105.00)	
Check Withdrawals Total				\$(105.00)	
Deposits					
06/30/2012		Bill Smith	CLB	\$167.00	
Check Deposits Total				\$167.00	
11 Electronic Transaction Recap					
Date	Description	Amount			
Withdrawals					
08/08/2012	ACH Debit	\$(47.00)			
Electronic Withdrawals Total		\$(47.00)			
12 VISA Platinum Debit Card Recap					
Transaction Date	Description	Posting Date	Amount		
06/04/2012	LOWE'S #190	06/05/2008	\$(285.00)		
VISA Platinum Debit Card Total			\$(285.00)		
13 VISA Platinum Debit Card Rewards Summary					
	Beginning Balance	Points Earned	Points Redeemed	Points Adjusted	New Balance
Rewards Points	11,957	345	0	0	12,302
<i>Points Expiring This Year</i>					
					1,200
*Point totals reflect points earned on purchases posted through the 29th of the current month (or the prior business day).					
Rewards Program Information and Point Redemption 800-759-9797					
**This recap includes the Visa Platinum Debit Card rewards only. Debit card reward point balances, as well as Raymond James credit card reward point balances, can also be viewed online at www.raymondjamesrewards.com .					

Your statement ultimately serves to add value to the relationship you've built with your Raymond James advisor. It's not just knowing how much you have, but also where you're headed. If you have any questions regarding your statement or would like assistance to better understand what's included, please contact your financial advisor or Raymond James client services at 800.647.SERV (7378).

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // TOLL-FREE: 800.248.8863 // RAYMONDJAMES.COM

Investment products are: not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value.
©2012 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC ©2012 Raymond James Financial Services, Inc., member FINRA/SIPC.
Raymond James® is a registered trademark of Raymond James Financial, Inc. D25C-00061012 EN 12/12