

November 2018

Have recent market volatilities caught your attention?



It's important to remember your long term goals and objectives.

If you have questions or would like to review your financial plan, please call to speak to your advisor today.



## NEWSLETTER

## Can you teach an old dog new tricks?



Bill Skavdahl—Has earned the Accredited Asset Management Specialist (AAMS®) designation from the College for Financial Planning. The program provides advisors with a strong fundamental financial knowledge with an additional focus on asset management.

"In a rapidly changing world I consider it of great importance to strengthen my knowledge base on a regular basis. I continue to focus on a financial planning process that is personalized with a long-term focus on the things that matter most."

Jeff Feuerstein— Is wanting to keep up with Bill and get himself some letters after his name. One designation that also appeals to him is the AWMA. This program is designed for advisors who want to better address the unique needs of high net worth clients.



"I too am an old dog learning new tricks!"

Whether we are decades or a few years in the business, we encourage all of our team members to seek out continuing education opportunities. We believe professional development enhances our abilities to serve our clients well.



## Thank you to everyone who came to the Oktoberfest event!

Thanks to the
Pullman Chamber of
Commerce, Paradise Brewing, Rico's, and the
German band "Auf Gehts" for hosting.



Hundreds of people from SEL and around the community came to learn about the resources available to them. We care about the financial wellness of people in our community and we were grateful to be a

part of this year's SEL Wellness Fair.



Are you prepared for the new tax law changes and what that means for you? We are always available and willing to meet with you or your tax professional about this.



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