

CFS FEE BASED SCHEDULE

	PRIVATE CLIENT FUNDAMENTALS	PRIVATE CLIENT STANDARD	PRIVATE CLIENT PREMIUM	PRIVATE CLIENT PREMIER
MEETINGS/YEAR	1	2	4	Personalized Plan
ANNUAL RETAINER FEE	2400	3000	3600	5500-14500
HOURS OF FINANCIAL PLANNING AND SERVICE ANNUALLY	5	10	15	20+
INVESTMENT FEE SCHEDULE	Standard	Preferred	Preferred	Preferred
FINANCIAL POSITION STATEMENT	✓	✓	✓	✓
CASH FLOW PLANNING	✓	✓	✓	✓
FINANCIAL RISK MANAGEMENT	✓	✓	✓	✓
EMPLOYMENT BENEFITS REVIEW	✓	✓	✓	✓
401K INVESTMENT MANAGEMENT		✓	✓	✓
EDUCATION PLANNING		✓	✓	✓
ESTATE PLANNING		✓	✓	✓
RETIREMENT PLANNING		✓	✓	✓
INVESTMENT PLANNING			✓	✓
SPECIAL NEEDS AND DEPENDENT CARE			✓	✓
SMALL BUSINESS RETIREMENT AND BENEFITS			✓	✓
TAX PLANNING COORDINATION/ 1040 PREPARATION			✓	✓

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	PRIVATE CLIENT FUNDAMENTALS	PRIVATE CLIENT STANDARD	PRIVATE CLIENT PREMIUM	PRIVATE CLIENT PREMIER
EXECUTIVE COMPENSATION				✓
CHARITABLE PLANNING				✓
BUSINESS SUCCESSION				✓
FAMILY CFO SERVICES				✓
TRUST SERVICES				✓
PRIVATE MARKET ACCESS				✓
COMPLEX SCENARIOS				✓
1031 EXCHANGE AND REAL ESTATE CONSULTING				✓

AUM (Household Assets Under Active Management)	STANDARD FEE	PREFERRED FEE
\$0 - \$500K	1.25%	1.15%
\$500K - \$1M	1.1%	1%
\$1M - \$3M	1%	0.9%
\$3M - \$5M	0.85%	0.75%
\$5M+	0.65%	0.55%