# **Asset Preservation Group, Inc.**

Customer Relationship Summary (Form CRS)

March 9, 2023

### Introduction

Asset Preservation Group, Inc. is registered with the Securities and Exchange Commission (SEC) as an investment adviser. We are an investment adviser and provide advisory accounts and services. This document gives you a summary of the types of services we provide and how you pay. Please ask us for more information.

Brokerage and investment advisory services and fees differ, and it is important for the retail investor to understand the differences. Free and simple tools are available for you to research firms and financial professionals at <a href="https://www.investor.gov/CRS">www.investor.gov/CRS</a>, a website maintained by the SEC. These tools can also provide you with educational materials about broker-dealers, investment advisers, and investing.

# What investment services and advice can you provide me?

We offer investment advisory services and advice on a regular basis to retail investors. Our services include discussing your investment goals, designing with you a strategy to achieve your investment goals, and the ongoing monitoring of your account. We will generally contact you periodically regarding your investment portfolio. Other advisory services we provide include financial planning services, investment consulting, the selection of advisers, and wrap fees programs.

Additionally, we provide discretionary and non-discretionary advisory services. Our discretionary authority is generally granted, at the outset of our advisory relationship in our client agreement, to select the identity and amount of securities to be bought or sold during your advisory relationship with us. With respect to our non-discretionary services, you should be aware that you make the ultimate decision regarding your investment holdings, including the purchase and or sale of those investments. Our investment advice generally covers equities, debt, options, futures, and mutual funds. Other firms could provide advice on a wider range of choices, some of which might have lower cost. We do not have any minimum requirements for retail investors to open or maintain an account or establish an advisory relationship with us.

### **Additional Information**

For additional information, please see our Form ADV, Part 2A brochure, Items 4 and 7, or Items 4.A. and 5 of Part 2A Appendix 1 or on our website: https://www.apg-advisors.com/.

Conversation Starter: - Ask your financial professional -

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

## What fees will I pay?

### **Principal Fees and Costs**

Retail investors will incur the fees described below for investment advisory services. The principal fees for investment advisory services we charge are non-negotiable and include: (i) asset-based fees, which are an ongoing fee, and based upon a percentage of the assets managed by us; (ii) hourly or fixed charges for financial planning and general investment consulting services; (iii) wrap fees for our wrap program, which are also ongoing and asset based. Wrap fees include most transaction costs and fees to a broker-dealer or bank that has custody of your portfolio assets, but you may be charged other account costs such as wire transfer and electronic fund fees, and other fees on custodial accounts and transactions. Since the transaction costs are included in the advisory fee, the advisory fees are generally higher than a typical non-wrap asset-based advisory fee; and (iv) you may pay a commission to your financial professional when we sell insurance and fixed annuities to you. This is in addition to the advisory fees payable to us for advisory services.

Our fees are not negotiable. The amount you pay will depend on the amount of assets in your account. Additionally, the amount paid to us and your financial professional generally does not vary based on the type of investments we select on your behalf. The asset-based fee reduces the value of your account and will be deducted from your account.

The more assets you have in the advisory account, including cash, the more you will pay us. We therefore have an incentive to increase the assets in your account in order to increase our fees. You pay our fee quarterly even if you do not buy or sell your investment assets.

#### Other Fees and Costs

You will also pay transaction fees on non-warp programs, and other transaction related third-party costs and expenses incurred in in management of your assets. These costs include charges imposed by custodians, third-party investment advisers and others, such as custodial fees, deferred sales charges, wire transfer and electronic fund fees, and other fees on custodial accounts and securities transactions. Some investments (such as mutual funds and variable annuities) impose additional fees that will reduce the value of your investment over time.

### **Additional Information**

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

See our Form ADV, Part 2A brochure, Items 5 and 12 and our Part 2A Appendix 1, as applicable for additional information regarding our fees and costs.

Conversation Starter: Ask your financial professional and start a conversation about the impact of fees and costs on investments -

• Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser?

When we act as your investment adviser, we have to act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice that we provide you. Here are some examples to help you understand what this means:

• Your custodian provides services to us, including research, execution, brokerage, custody and access to mutual funds and other investments. Additionally, other services provided assist us in managing and administering clients' accounts. These services are provided based in part on the assets held at the respective custodians, and as such, creates an incentive for us to direct clients to their custodial platforms.

### **Additional Information**

For more detailed information about our conflicts of interest, see our Form ADV, Part 2A brochure, Item 12 and 14, or Part 2A Appendix 1.

Conversation Starter: Ask your financial professional -

• How might your conflicts of interest affect me, and how will you address them?

### How do your financial professionals make money?

Your financial professional earns compensation based upon a portion of the revenue we earn from you for providing you with those advisory services. As a result, your financial professional may have a financial incentive not to reduce fees. Additionally, your financial professionals are compensated based on factors such as the amount of client assets they service, commissions from portfolio transactions recommended by your financial professional, and product sales commissions. Your financial professional may also receive compensation from the sale of insurance products through non-affiliated firms.

# Do you or your financial professionals have legal or disciplinary history?

**No.** Please see <a href="www.investor.gov/CRS">www.investor.gov/CRS</a> for a free and simple search tool to research the background and experience of us and our financial professionals.

Conversation Starter: Ask your financial professional:

As a financial professional, do you have any disciplinary history? For what type of conduct?

### **Additional Information**

For additional information regarding our services, please see our Form ADV Part 2A and our Part 2A Appendix 1, or contact Vernon R. Billingsley at 817-251-1008, or by email at russell@apg-advisors.com.

### Conversation Starter: Ask your financial professional -

 Who is my primary contact person? Is he or she a representative of an investment-adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

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June 19, 2020 February 28 March 9, 2023

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