

We follow a
6-STEP PROCESS
to develop an Exit
Strategy Plan for you

- 1. Establish Your Exit Goals**
- 2. Measure Your Readiness for an Exit from your business**
- 3. Identify the Type of Exiting Owner that you most resemble**
- 4. Educate and help you choose your optimal exit option**
- 5. Help you understand the Value of your business under the option you choose**
- 6. Execute Your Exit Strategy Plan to Reach Your Goals and Protect Your Illiquid Business Wealth**



Have you thought about how you will eventually exit your business?

Have you considered putting together an *Exit Strategy*?



Today's private business owner faces a variety of complex decisions

Building your business was not easy - it required a plan, and the ability to adapt and compete in your marketplace. Successfully exiting your business could, however, prove even more challenging

Few business owners or advisors today focus on developing multi-year 'planned' exits from a business. For millions of business owners who are looking to retire or move into a new phase of life, their exits often times lack the planning that may help ensure achieving that business owner's personal goals.

A proper exit strategy is essential to any well-rounded business plan; however, no two privately held businesses are exactly alike. Yours requires unique solutions that take into account your motives for the transfer, your future goals and the transfer options that best fit you and your company.

When it comes to business succession needs, it's always wise to seek the assistance of an experienced partner - one capable of providing thoughtful, objective service to support your most important business decisions.

How We Can Help

You will need a knowledgeable advisor to provide guidance - someone to listen to your concerns and discuss your options.

By focusing you on the question of ***'What do you want most from your business exit?'***, we can steer the process toward an end that best fits your needs and desires. A discussion of these objectives will create the foundation for the planning process.

Our Support Network

To better support you and your business succession needs, our firm has access to:

- **Ongoing Exit Strategy education and training**
- **Updated planning tools and current industry resources**
- **Transactional service providers such as M&A advisors, ESOP providers, business valuation professionals, tax experts, and many more.**

HOW DO WE WORK

We focus on forming strong relationships that enhance our ability to meet our clients' long-term goals. Through our unique discipline and experience, we can help you realize the financial rewards you've worked a lifetime to attain.

We work to develop succession plans that fit your personal goals and circumstances. We start by gathering information – often with the assistance of your existing advisors – and ask insightful questions to guide us toward a strategy that satisfies your personal motives and family goals. We then compare and contrast the different types of exit transactions available to you and assess the pros and cons of each.

Call us today to begin the process of exiting your business and protecting your wealth.

