Retirement Solutions Premier







Important Regulatory Information – Solutions



Thank you for opening an account with Lincoln Investment Planning, LLC (Lincoln Investment). If you have consented to the Electronic Delivery of Regulatory Documents, the links to the Important Investor Disclosure Documents below provide you the opportunity to view, download, and print the documents for your permanent records. Please review the documents and direct any questions to your Financial Professional. You may also access the documents at https://www.lincolninvestment.com/disclosures.



To request hard copies of these documents at any time, please send an email to: service@lincolninvestment.com or mail a letter to: The Lincoln Investment Companies, 601 Office Center Drive, Suite 300, Fort Washington, PA 19034, Attn: Electronic Delivery; or call in your request at 800-242-1421, extension 4770. You may also request copies of these documents from your Financial Professional.



If you have not consented to the Electronic Delivery of Regulatory Documents, the firm will provide the pertinent disclosures in hard copy from the list below.

IMPORTANT INVESTOR DISCLOSURE DOCUMENTS

- ▶ Investor Agreement and Disclosure Handbook (https://www.lincolninvestment.com/pdfs/InvestorHandbook.pdf)
- ▶ Solutions Federally Insured Cash Deposit Terms & Conditions (https://www.lincolninvestment.com/pdfs/L11.pdf)
- Form ADV Part 2A and Appendix 1 (Investment Advisory Disclosure Brochures):
 - Lincoln Investment Planning, LLC (https://www.lincolninvestment.com/pdfs/L105.pdf)
- Form ADV Part 2B Brochure Supplement (Financial Professional Bio) Provided by your Financial Professional separately.
- Lincoln Investment Planning, LLC Additional Compensation Disclosure (https://www.lincolninvestment.com/pdfs/ Lincoln Investment Planning LLC Additional Compensation Disclosure.pdf)
- ▶ UMB Bank, n.a. Custodial Agreement for Accounts held at Lincoln Investment:
 - 403(b)(7) (https://www.lincolninvestment.com/pdfs/rsoltsa.pdf)
 - Governmental 457 (https://www.lincolninvestment.com/pdfs/rsol457.pdf)
 - Individual Retirement Account (IRA) (https://www.lincolninvestment.com/pdfs/rsolira.pdf)
 - SIMPLE IRA (https://www.lincolninvestment.com/pdfs/rsol_simple.pdf)
 - Texas ORP (https://www.lincolninvestment.com/pdfs/rsolorp.pdf)
- ► Lincoln Investment Fee Schedule for Solutions Accounts (https://www.lincolninvestment.com/pdfs/A292_Lincoln_Solutions_Fee_schedule.pdf)



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One Provider... THOUSANDS OF OPTIONS

ASSET MANAGEMENT

Retirement Solutions Premier and Investor Solutions Premier

Access to the following mutual fund families:

- » AAMA Advanced Asset Management²
- » Aberdeen Funds¹
- » AdvisorOne Funds²
- » AIG Funds³
- » Alger Funds³
- » AllianceBernstein Investments³
- » Allianz Global Investors³
- » AlphaCentric Funds¹
- » ALPS Funds¹
- » Altegris Managed Funds¹
- » Amana Funds¹
- » American Beacon Funds¹
- » American Century Investments³
- » American Funds³
- » AMG Funds³
- » Angel Oak Funds¹
- » Aquila Funds³
- » Ariel Investments³
- » Artisan Partners¹
- » Ave Maria Funds³
- » Baron Funds¹
- » BlackRock Funds³
- » BNY Mellon Family of Funds³
- » Brandes Funds¹
- » Bridgeway Funds¹
- » Buffalo Funds¹
- Calamos Investments³
- Calvert Group³
- Carillon Funds¹
- Catalyst Funds¹
- Chiron Funds¹
- Cohen & Steers
- Columbia Threadneedle Investments³
- » Davis Funds³
- Deer Park Funds¹
- » Delaware Investments³
- » Dodge & Cox Funds³
- » DoubleLine Funds²
- » DWS Funds³
- » Eaton Vance Funds³
- Emerald Funds¹
- » Equinox Funds¹
- Eventide Funds¹
- » Federated Investors Funds³

'Solutions Fund Availability Tool' for total fund offerings.

» Fidelity Advisor Funds³

- Fidelity Investments¹
- » First Eagle Funds³
- >> FMI Funds¹
- Frank Funds¹
- » Franklin Templeton Group³
- Gabelli Funds¹
- Slenmede Funds¹
- Market Sachs Sa
- Signature Sig
- » Guggenheim Investments³
- GuideStone Funds¹
- » Hancock Horizon Funds¹
- >> Harbor Funds¹
- » Hartford Funds³
- >> Hennessy Funds¹
- » Hotchkis & Wiley Funds¹
- » ICON Funds³
- » Invesco Investment Services³
- » Ivy Funds³
- » Janus Henderson Funds³
- Jensen Funds¹
- » John Hancock Funds³
- JPMorgan Funds²
- » KEELEY Funds¹
- » Laudus Funds¹
- Lazard Funds¹
- » Legg Mason Funds³
- » LoCorr Funds¹
- » Loomis Sayles³
- » Lord Abbett³
- » MainStay Investments³
- Manning & Napier¹
- Matthews Asia Funds¹
- » Meeder Funds²
- » Metropolitan West Funds¹
- » MFS Massachusetts Financial Services³
- » Miller Value Funds¹
- Morgan Stanley Funds¹
- » Nationwide Funds¹
- » Natixis Global Asset Management³
- » Navigator Funds²
- » Neuberger Berman Funds³

Nuveen Investments³

- » North Square Funds³
- Northern Funds¹

- Oak Associates Funds¹
- Oakmark Funds¹
- Oberweis Funds¹
- » Pacific Funds¹
- Parnassus Investments¹
- » Pax World Funds³
- Permanent Portfolio Funds³
- » PGIM Mutual Funds³
- » PIMCO Funds³
- » Pioneer Group³
- » Praxis Mutual Funds²
- » PRIMECAP Odyssey Funds¹
- » Principal Funds³
- » Putnam Investments³
- » RiverPark Funds¹
- » Royce Funds³
- » Russell Investments²
- Saratoga Funds¹
- » Selected Funds³
- Shelton Funds¹
 Steward Funds³
- Swan Funds¹
- » T. Rowe Price³
- The Timothy Plan³
- Thornburg Funds³
- Thrivent Mutual Funds¹
- TIAA-CREF Funds³
- Touchstone Investments³
- » Transamerica Mutual Funds³
- US Global Investors Funds³
- W USA Mutuals¹
- USAA Mutual Funds¹
- Value Line Funds¹
- » Vanguard Group²
- » Victory Funds³
- Victory runus
 Virtus Investment¹
- » Voya Mutual Funds³
- Wasatch Funds¹
- Wells Fargo Funds³
- Westchester Capital Funds¹
- Westeriester cupital
 William Blair Funds¹
- 3 1919 Funds³
- » 361 Capital¹

³ Lincoln Investment executes and clears transactions through either Charles Schwab & Co. or direct with the fund company, depending on the fund. Contact Lincoln Investment for clearing information on a specific fund. Lincoln Investment and your financial professional can purchase, hold, and recommend mutual fund investments in share classes in your advisory accounts that are not the lowest cost share class. You should not assume that you are invested in the lowest cost share class, and the share class of a mutual fund offered by Lincoln Investment can have higher expenses and therefore lower returns, which could impact performance over time, than other share classes of that mutual fund for which you are eligible or that may otherwise be available to you if you invested in the mutual fund through a third party or through the mutual fund directly. Other financial services firms may offer the same mutual fund at a lower overall cost to the investor than is available through your account. Financial professionals please consult the



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Advisory Services and Securities offered through Lincoln Investment, Registered Investment Adviser, Broker-Dealer, Member FINRA/SIPC. Not all funds within a fund company may be available to you. Fund availability is subject to prospectus and fund family limitations, such as minimum account size and purchase restrictions to new investors as well as short-term trading and low balance fees. Please check the fund prospectus before you invest. After reading the prospectus/summary prospectus, carefully consider the investment objectives, charges, expenses, and risks of the investment company before investing.

¹ Lincoln Investment executes and clears all fund transactions through Charles Schwab & Co. omnibus arrangement;

² Lincoln Investment executes and clears all fund transactions direct with the fund company;



One Provider... THOUSANDS OF OPTIONS

ASSET MANAGEMENT

Retirement Solutions and Investor Solutions

Access to the following mutual fund families:

- » AIG Funds*
- » Alger Funds
- » AllianceBerstein Investments**
- » Allianz Global Investors*
- » American Century Investments**
- » American Funds
- » Aquila Funds
- » BlackRock Funds*
- » BNY Mellon Family of Funds
- » Calamos Investments
- » Calvert Group
- » Columbia Threadneedle Investments
- » Davis Funds**
- » Delaware Investments
- » DWS Funds
- » Eaton Vance Funds
- » Federated Investors Funds
- » Fidelity Advisor Funds*
- » First Eagle Funds
- » Franklin Templeton Group
- » Goldman Sachs
- » Guggenheim Investments
- » Hartford Funds
- » ICON Funds
- » Invesco Investment Services
- » Ivy Funds**
- » Janus Henderson Funds**

- » John Hancock Funds
- » JPMorgan Funds*
- » Legg Mason funds
- » Lord Abbett**
- » MainStay Investments
- » MFS Massachusetts Financial Services**
- » Natixis Global Asset Management
- » Navigator Funds**
- » Neuberger Berman Funds
- » North Square Funds
- » Nuveen Investments
- » PGIM Mutual Funds
- » PIMCO Funds
- » Pioneer Group**
- » Praxis Mutual Funds
- » Principal Funds*
- » Putnam Investments
- » Russell Investments
- » Selected Funds
- The Timothy Plan**
- » Thornburg Funds
- » Touchstone Investments**
- » Transamerica Mutual Funds**
- » Victory Funds
- » Voya Mutual Funds
- » Wells Fargo Funds
- » 1919 Funds

Speak to your Advisor about available share classes.



Advisory Services and Securities offered through Lincoln Investment, Registered Investment Adviser, Broker-Dealer, Member FINRA/SIPC.

Fund availability is subject to prospectus and fund family limitations, such as minimum account size and purchase restrictions to new investors as well as short-term trading and low balance fees. Please check the fund prospectus before you invest. After reading the prospectus/summary prospectus, carefully consider the investment objectives, charges, expenses, and risks of the investment company before investing.

^{*} Sales charge waivers apply for 403(b)/457/401(k)/401(a) participant (individually-registered) and plan-level accounts. A shares are offered @ NAV.

^{**} Sales charge waivers apply for 403(b)/457/401(k)/401(a) plan-level accounts only. A shares are offered @ NAV. This DOES NOT include individually-registered accounts.



Solutions for your financial well-being



We believe that ongoing, personalized counseling and objective financial advice is within everyone's reach, and we provide the tools to help you understand and achieve it.

diversify

grow

customize

Achieving your financial goals — whether short-term, long-term or in between — can be an intimidating task. That's why you should turn to the professionals at Lincoln Investment.



With
Retirement
Solutions
Premier
you can:



Reduce investment cost*

- » No sales charge to purchase or redeem shares
- » Free transfer among mutual fund families

Diversify your investments**

- » Customized portfolios across multiple fund families
- » Access to 100 mutual fund families and over 3,000 investment options

Reduce investment risk

- » Scientifically-constructed portfolios
- » Strategic and tactical allocation programs
- » Access to well-known investment strategists

Simplified recordkeeping

- » Quarterly consolidated statements
- » Web access to account values
- » One income source at retirement (including required minimum distribution)
- » Loan availability for 403(b) accounts
- » One statement, application and site

Personalized account services from your financial advisor

- » Assist in defining your financial goals
- » Help you determine your risk level
- » Advise you on your investment strategy
- » Recommend a diversified portfolio to help reduce risk
- » Review your progress annually

^{*}Other account fees, fund expenses or service fees may apply.

^{**}Diversification does not guarantee a profit or protect against a loss.

Mutual Fund Availability

With the help of your financial advisor, build custom mutual fund portfolios from 100 well respected fund families.

AAMA - Advanced Asset Management² Fidelity Advisor Funds³ Oak Associates Funds¹ Aberdeen Funds¹ Fidelity Investments¹ Oakmark Funds¹ AdvisorOne Funds² First Eagle Funds³ Oberweis Funds¹ FMI Funds¹ Pacific Funds¹ AIG Funds³ Alger Funds³ Frank Funds¹ Parnassus Investments¹ AllianceBernstein Investments³ Franklin Templeton Group³ Pay World Funds³ Allianz Global Investors3 Gabelli Funds¹ Permanent Portfolio Funds³ AlphaCentric Funds¹ Glenmede Funds¹ PGIM Mutual Funds³ ALPS Funds¹ Goldman Sachs PIMCO Funds³ Green Century Funds¹ Altegris Managed Funds¹ Pioneer Group³ PNC Funds¹ Amana Funds¹ Guggenheim Investments³ American Beacon Funds¹ Hancock Horizon Funds¹ Praxis Mutual Funds² American Century Investments³ Harbor Funds¹ PRIMECAP Odvssev Funds¹ Hartford Funds³ Principal Funds³ American Funds³ AMG Funds³ Hennessy Funds¹ Putnam Investments³ Hotchkis & Wiley Funds¹ Angel Oak Funds¹ RiverPark Funds¹ Aquila Funds³ ICON Funds³ Royce Funds³ Ariel Investments³ Invesco Investment Services³ Russell Investments² Artisan Partners¹ Ivy Funds³ Saratoga Funds¹ Ave Maria Funds³ Janus Henderson Funds³ Selected Funds³ Baron Funds¹ Jensen Funds¹ Shelton Funds¹ BlackRock Funds³ John Hancock Funds³ Steward Funds³ BNY Mellon Family of Funds³ JPMorgan Funds² Swan Funds1 KEELEY Funds¹ T. Rowe Price³ Brandes Funds Bridgeway Funds¹ Laudus Funds¹ The Timothy Plan³ Buffalo Funds¹ Lazard Funds¹ Thornbura Funds³ Calamos Investments³ Legg Mason Funds³ Thrivent Mutual Funds¹ Loomis Sayles³ TIAA-CREF Funds³ Calvert Group³ Touchstone Investments³ Carillon Funds Lord Abbett³ Catalyst Funds¹ MainStay Investments³ Transamerica Mutual Funds³ Chiron Funds¹ Manning & Napier US Global Investors Funds³ Matthews Asia Funds1 USA Mutuals¹ Cohen & Steers¹ Columbia Threadneedle Investments³ Meeder Funds² USAA Mutual Funds¹ Davis Funds³ Metropolitan West Funds1 Value Line Funds¹ Deer Park Funds¹ MFS - Massachusetts Financial Services³ Vanguard Group² Delaware Investments³ Miller Value Funds¹ Victory Funds³ Dodge & Cox Funds³ Virtus Investment¹ Morgan Stanley Funds1 DoubleLine Funds² Nationwide Funds¹ Voya Mutual Funds³ DWS Funds³ Natixis Global Asset Management³ Wasatch Funds¹ Eaton Vance Funds³ Navigator Funds² Wells Fargo Funds³ Emerald Funds¹ Neuberger Berman Funds³ Westchester Capital Funds¹ North Square Funds³ William Blair Funds¹ Equinox Funds Eventide Funds1 Northern Funds¹ 1919 Funds³ Federated Investors Funds³ Nuveen Investments³ 361 Capital¹

CASH MANAGEMENT

SOLUTIONS FEDERALLY INSURED CASH DEPOSIT FEDERATED MONEY MARKET MUTUAL FUNDS

- ¹ Lincoln executes and clears all fund transactions through Charles Schwab & Co. omnibus arrangement;
- ^{2.} Lincoln executes and clears all fund transactions direct with the fund company;
- 3. Lincoln executes and clears transactions through either Charles Schwab & Co. or direct with the fund company, depending on the fund. Contact Lincoln Investment should you wish to know how we clear for a specific fund.

Asset Management Availability

Bring your Solutions Premier portfolio to the next level with professional money management.

STRATEGIC







TACTICAL



















ABSOLUTE RETURN



One consolidated account regardless of the number of mutual funds/professional managers used.

The above professional money managers are available on the Solutions Premier fee-based platform for an advisory fee based on the value of assets. Additional information regarding Lincoln Investment's investment advisory fees can be found in the firm's Form ADV 2A & Appendix I, which is available upon request.

Lincoln Investment and your Advisor can purchase, hold, and recommend mutual fund investments in share classes in your advisory accounts that are not the lowest cost share class. You should not assume that you are invested in the lowest cost share class, and the share class of a mutual fund offered by Lincoln Investment can have higher expenses and therefore lower returns, which could impact performance over time, than other share classes of that mutual fund for which you are eligible or that may otherwise be available to you if you invested in the mutual fund through a third party or through the mutual fund directly. Other financial services firms may offer the same mutual fund at a lower overall cost to the investor than is available through your account. Financial Advisors please consult the 'Solutions Fund Availability Tool' for total fund offerings.

Advisory Services and Securities offered through Lincoln Investment, Registered Investment Adviser, Broker-Dealer Member FINRA/SIPC. Not all funds within a fund company may be available to you. Fund availability is subject to prospectus and fund family limitations, such as minimum account size and purchase restrictions to new investors as well as short-term trading and low balance fees. Please check the fund prospectus before you invest. After reading the prospectus/summary prospectus, carefully consider the investment objectives, charges, expenses, and risks of the investment company before investing.

About Lincoln Investment

For over 50 years, it has been our belief that long-term financial well-being should be accessible to everyone through the experienced guidance of independent financial professionals that provide investment options to help meet the specific goals of individuals and families.

- » We are a leading provider of employee retirement plans for over 4,000 employers nationwide.
- » As a full-service broker-dealer, we work with over 357,000 investors representing more than \$38 billion in assets.
- » We are majority family owned, so no matter how large we become, our focus is on you.

» We live by our core values — honesty, integrity, respect, diversity, cooperation, and a commitment to succeed — and incorporate them into everything we do.



Advisory services and securities offered through Lincoln Investment, Registered Investment Adviser. Broker-Dealer Member FINRA/SIPC.www.lincolninvestment.com

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Achieving your financial goals—whether short-term, long-term or in between—can be an intimidating task. That's why you should turn to the professionals at Lincoln Investment.

We believe that ongoing, personalized counseling and objective financial advice is within everyone's reach, and we provide the tools to help you understand and achieve it.



To help meet your financial goals, you need an investment program that can provide a comprehensive foundation for helping you establish and grow your investment portfolio.

Solutions is a commission-based investment platform designed for assets in both tax-deferred retirement and non-retirement accounts. It offers

a wide range of investment choices and the ongoing support you need to develop and sustain a long-term strategy. The program also provides flexible pricing options customized for your needs.



Retirement Solutions Premier is designed for investors who prefer a fee-based approach to retirement planning. With this program, you will receive all the features of Solutions, with the additional flexibility, control and choice in creating and managing your investment portfolio.

Once your account has been established, you can easily and economically make changes at any time because there are no costs to acquire or redeem shares among the different investment options or fund groups.*

*Other fees may apply.

Features of Solutions and Solutions Premier

- » Solutions Premier offers the choice of over 3,000 non-proprietary mutual funds from more than 90 well-known fund families
- » Solutions offers the choice of over 1,700 non-proprietary mutual funds from more than 50 established fund families
- » Ongoing, personalized counseling and objective advice from a Lincoln Investment financial professional
- » Consolidated quarterly statements for retirement accounts and monthly consolidated statements for non-retirement accounts
- » Asset management programs that are carefully monitored to help manage risk and optimize long-term growth
- » Easy web access to account information at www.lincolninvestment.com
- » Universal loan provisions for 403(b) accounts

Available for:

- » 403(b)
- » IRA
- » Roth 403(b)
- » IRA Rollover Consulting
- » 457(b)/ Roth 457(b)
- » SIMPLE IRA
- » EZ-K 401(K)
- » Non Retirement Accounts

Navigating Your Financial Future (continued)



Investor Solutions is a commission-based investment platform designed for assets in non-retirement accounts, such as individual, joint or trust accounts.



With Investor Solutions Premier, you can choose from over 3,000 mutual funds belonging to more than 90 mutual fund families. It also provides a consolidated view of your assets in a single monthly statement that simplifies recordkeeping. The easy-to-understand statement shows you exactly what you own, how you have progressed and what changes have occurred.

You can view your account at any time through our secure website. When you are ready to begin receiving income from your retirement accounts, you can set up a withdrawal strategy that makes sense for you and your lifestyle – taking all your distributions from a single, convenient source.

Help reduce your exposure to risk through our asset management services

As a Solutions client, you have the option of adding asset management services to your account to help you build wealth while reducing your exposure to investment risk. Our asset management services offer you a choice of several well-known asset managers who monitor the

asset allocation, investment mix and rebalancing functions in your portfolio—allowing you and your financial professional to focus more time on financial planning and wealth strategies.

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- » We are a leading provider of employee retirement plans for over 4,000 employers nationwide.
- » As a full-service broker/dealer, we work with over 357,000 investors representing more than \$38 billion in assets.
- » We are majority family owned, so no matter how large we become, our focus is on you.
- » We live by our core values—honesty, integrity, respect, diversity, cooperation, and a commitment to succeed—and incorporate them into everything we do.

This information is intended for use as a general guideline. It should not be considered legal or tax advice or a substitute for consulting your tax adviser.

The Retirement Solutions Premier professionally managed portfolios are offered as part of a discretionary advisory service. Lincoln Investment Planning, LLC will assess an annual investment advisory fee based on the value of assets in your advisory account(s). Additional information regarding Lincoln Investment Planning, LLC's investment advisory fees can be found in the firm's Form ADV 2A & Appendix I, which is available upon request.

Asset allocation or diversification do not guarantee a profit or protect against a loss. Investing involves risk including the potential loss of principal. No investment product can guarantee a profit or protect against loss in periods of declining values.



Advisory services and securities offered through Lincoln Investment, Registered Investment Adviser, Broker-Dealer, Member FINRA/SIPC.

Time for Professional Investment Management



Why Do So Many Retirement Plan Participants Use Professional Management Service?

In today's fast-paced and constantly changing financial markets, implementing and adhering to an effective investment strategy long before retirement can be crucial to your success. But many investors lack the time and experience necessary to make sound day-to-day investment decisions.

Consider your answers to the following questions:

- 1. Have you set a retirement savings target and implemented a strategy to achieve your objectives?
- 2. Do you know which types of investments can best help you reach your goals?
- 3. Are you comfortable researching, selecting and monitoring the individual investments in your portfolio?
- 4. Do you have the time to keep abreast of constantly changing world market and economic conditions and the expertise to utilize this knowledge to your benefit?
- 5. Is your portfolio properly diversified in an attempt to minimize the effects of market volatility on your portfolio?
- 6. Do you know your portfolio's risk/reward profile?
- 7. Is your retirement portfolio reallocated in an attempt to take advantage of potential market opportunities and to minimize the effects of market downturns?

If you answered "No" to one or more of these questions, you may want to consider the benefits of professional investment management.

Many investors are turning to professionals for money management services. Professional investment managers can provide a wealth of information and guidance as you work to build your retirement savings.

Managed accounts were created to provide professional investment management services to individual investors. With your Financial Professional and Lincoln Investment on your team, you can enjoy the benefits of a diversified, professionally managed investment plan that is best-suited to reflect your unique needs.

Diversification does not assure a profit or protect against market loss.





Balance Your Risk and Reward



Investing can be challenging

Many factors beyond your control impact the performance of your investments. For that reason it's important to have a strategy that can help you weather the ups and downs of the market.

Lincoln Investment has a solution – Asset Management services within our Retirement Solutions Premier platform – to help you achieve that delicate balance between risk and reward. In one comprehensive package, Asset Management portfolios provide diversification and ongoing asset allocation. You can choose from 13 well–known investment firms to find the risk-management strategy tailored to your needs, comfort level and timeline.

We offer two types of Asset Management: strategic asset allocation which is a long-term approach to investing and; tactical asset allocation, a more active short-term approach.

Strategic Programs

- Progressive Asset Management / Lincoln Strategic
- Russell Investments
- American Funds Model Portfolios

Tactical Programs

- Adaptive Intelligence Models (AIM) Index & Active
- Advanced Asset Management Advisors, Inc.
- Calvert Responsible
- Clark Capital Management Group, Inc.
- CLS Investment Firm, LLC
- DoubleLine Capital, LP
- Franklin Templeton Investments
- Icon Advisers, Inc.
- J.P. Morgan Asset Management
- Meeder Investment Management

The Retirement Solutions Premier professionally managed portfolios are offered as part of a discretionary advisory service. Lincoln Investment Planning, LLC will assess an annual investment advisory fee based on the value of assets in your advisory account(s). Additional information regarding Lincoln Investment Planning, LLC's investment advisory fees can be found in the firm's Form ADV 2A & Appendix I, which is available upon request.

Neither asset allocation nor diversification guarantee a profit or protect against a loss.

There is no assurance that the techniques and strategies discussed are suitable for all investors or will yield positive outcomes. The purchase of certain securities may be required to effect some of the strategies. Investing involves risks including possible loss of principal.

Call to learn more about how Asset Management services can help your portfolio weather market volatility.





Asset Management Risk Matrix

This Risk Matrix shows where each one of the portfolios fits within the Asset Management menu.

	Conservative	Moderate Conservative	Moderate	Moderate Aggressive	Aggressive
STRATEGIC MANAGERS					
Lincoln Strategic Progressive Asset Management*	Conservative	Moderate Conservative	Moderate Moderate and Dividend Income	Moderate Aggressive	Aggressive
Russell Investments	Conservative Tax-Managed Conservative	Moderate Tax-Managed Moderate	Balanced Tax-Managed Balanced	Growth Tax-Managed Growth	Equity Growth Tax-Managed Equity Growth
American Funds Model Portfolios	Conservative Income	Conservative Growth and Income	Moderate Growth and Income	Growth and Income	Moderate Growth Global Growth
TACTICAL MANAGERS					
Calvert Responsible		Moderate Conservative	Moderate	Moderate Aggressive	
J.P Morgan Asset Management	Conservative	Moderate Conservative	Moderate	Moderate Growth	Growth
CLS Investments, LLC	Conservative	Moderate Conservative Tax Aware Moderate Conservative	Moderate Tax Aware Moderate	Moderate Aggressive Tax Aware Moderate Aggressive	Aggressive
	American Hybrid Conservative	American Hybrid Moderate Conservative	American Hybrid Moderate	American Hybrid Moderate Aggressive	American Hybrid Aggressive
Franklin Templeton			Income		
PIMCO	Capital Preservation Enhanced Core Income Focused				
AIM Index	Conservative Income	Conservative Growth and Income	Balanced	Total Return	Appreciation Growth
AIM Active	Conservative Income	Conservative Growth and Income	Balanced Managed Income and Growth	Total Return Absolute Return	Appreciation Growth
Advanced Asset Management Advisors, Inc.				Balanced Allocation	Equity Growth Aggressive Growth
				Global Balanced	Global Equity Growth Global Aggressive Growth
DoubleLine	Conservative	Moderate Conservative	Moderate		
Meeder Investment Management	Conservative Flexible Fixed Income	Moderate Conservative	Balanced	Moderate Growth	Growth
ICON Advisers	U.S. Income	U.S. Conservative	Global Conservative	U.S. Moderate Global Moderate	U.S. Growth Global Growth International Growth
Clark Capital Management Group	Guardian Bond**	Multi-Strategy 25/75 Global Risk Managed Conservative	Multi-Strategy 50/50* Global Risk Managed Moderate	Multi-Strategy 75/25 Global Risk Managed Growth	Style-Preferred
RISK BENCHMARK	20%	40%	60%	80%	100%
	20% of market participation	40% of market participation	60% of market participation	80% of market participation	100% of market participation
	20% of market volatility	40% of market volatility	60% of market volatility	80% of market volatility	100% of market volatility

^{*}Lincoln Strategic Vanguard 5, Progressive Asset Management 5, AIM Portfolios and CCMG Multi Strategy 50/50 available for flow (no minimum)

There is no assurance that a diversified portfolio will produce better returns than an undiversified portfolio, nor does diversification assure against market loss. Asset allocations are subject to change. Your financial advisor will provide you with a current asset class allocation, including specific mutual fund recommendations. If you choose an Asset Management program, you will receive an Investment Advisory Disclosure brochure and an Investor Agreement and Disclosure Handbook. Read these carefully for more complete information, including a description of services and costs. Please call your Lincoln Investment financial advisor or visit our website, www. lincolninvestment.com, for a current prospectus, which contains more complete information. Consider the investment objectives, charges, expenses, share classes and risks of the investment company carefully before you invest or send money. There are risks associated with mutual fund investing, including the loss of principal. International investing involves special risks, including, but not limited to, the possibility of substantial volatility due to currency fluctuation and political uncertainties. Past performance is no quarantee of future results.



^{**}Closed to new investors

Register Today to Access Your Investment Account

Registration is easy!

- Go to www. lincolninvestment.com and click Login>For Investors.
- Click Sign Up: enter your email address and create a password.
- Verify your email: enter your verification code sent to your email address.
- Verify your identity to access your account information: enter your required personal information.
- 5 Identity verification: receive security code via text message or phone call from one of the phone numbers that we have on file for you and enter your code where prompted.

Sign up for eDelivery!

- 1 Go to your Profile.
- 2 Select View/Change eDelivery options.

For assistance call: 888-508-4780





