

# Frank and Joanna Sample

**BLANK PRESENTATION**  
**April 18, 2018**

**PREPARED BY:**

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Sample

# Disclaimer

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This financial planning analysis ("Analysis") contained herein is hypothetical in nature and provided for informational purposes to illustrate certain financial and estate planning ideas and concepts based on information provided and reviewed by you.

## Data and Assumptions

This Analysis is based upon holdings, transactions, prices, performance, and/or assumptions ("Data") provided by LPL Financial LLC ("LPL"), third parties, and/or you. Data shown in this Analysis is obtained from sources that LPL considers reliable but LPL cannot guarantee that such data reflects all of your holdings or transactions, or details about their costs or returns. In addition, there may be variations in the Data because Data providers may implement different calculation methodologies. To the extent that this Analysis includes personal assets that the firm does not hold on your behalf (e.g., collectibles, real estate, intangible assets/intellectual property, checking and savings accounts, business ownership interests, insurance, personal property, etc.), the value of such assets has not been verified by LPL and is included for informational purposes only. You should review and confirm the completeness and accuracy of all values before relying on this Analysis. Furthermore, you should review and confirm the completeness and accuracy of all Data on a frequent basis to ensure the results provided herein remain accurate given any changes that may occur in your financial and personal situation. Small changes in assumptions can have significant impacts on the outcome of this Analysis, and inaccurate representations by you of any Data may invalidate results provided in this Analysis.

Assets listed on this Analysis may not be covered by FDIC or SIPC. Questions about coverage that may apply should be directed to the asset provider or sponsor.

## Performance

Performance results presented in this Analysis are based on assumptions and may not reflect actual results due to factors beyond the scope of this Analysis. Investment returns set forth in this Analysis are based on asset class rather than individual performance of a particular investment. Projected valuations and/or rates of return may not take into account surrender charges on products you might own, deduction of commissions, fees, and other charges, which can result in a lower rate of return. Additionally, proposed asset allocation, performance results, and assumptions presented in this Analysis may be based on your answers to questions designed to determine your individual risk tolerance. You are responsible for confirming the answers you provided accurately represent your risk tolerance.

Depending on your answers, performance results in this Analysis may be more aggressive than your current allocation mix and return rates may be overstated. Your assets may lose value including a portion or all of your initial investment. Data used to provide performance projections is historical, and past performance is no guarantee of future performance.

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This Analysis does not constitute a recommendation of any particular technique or investment, and may not contain general or specific recommendations for implementation. The results contained herein do not constitute an actual offer to buy, sell or recommend a particular investment or product. All investments are inherently risky. You are under no obligation to implement any recommendations that may be included within this Analysis. If you choose, you may implement this Analysis through a financial adviser, including one associated with LPL. By doing so, Service Provider may make a variety of products and services available.

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The information contained in this Analysis is not written or intended as financial, tax or legal advice. The information provided herein may not be relied on for purposes of avoiding any federal tax penalties. You should consult your tax and/or legal advisors before implementing any transactions and/or strategies concerning your finances.

#### Monte Carlo

Monte Carlo Analysis is a complex statistical method that charts the probability of certain financial outcomes at certain times in the future by generating many possible economic scenarios that could affect the performance of your investments. The Monte Carlo simulation uses at most 1000 scenarios to determine the probability of outcomes resulting from the asset allocation choices and underlying assumptions regarding rates of return and volatility of certain asset classes. Some scenarios assume favorable financial market returns, consistent with some of the best periods in investing history. Some scenarios assume unfavorable financial market returns, consistent with some of the worst periods in investing history. Most scenarios will fall somewhere in between. The outcomes presented using the Monte Carlo simulation represent only a few of the many possible outcomes. Since past performance and market conditions may not be repeated in the future, your investment goals may not be fulfilled by following advice that is based on the projections.

Tools such as the Monte Carlo simulation will yield different results with each use and over time depending on the variables inputted and the assumptions underlying the calculation. If this Analysis makes use of a Monte Carlo simulation, the term "Monte Carlo" will be included in the title. Simulation assumptions include the assumed rates of return and standard deviations of the portfolio model associated with each asset. The assumed rates of return are based on the historical rates of returns and standard deviations, for certain periods of time, for the benchmark indexes comprising the asset classes in the model portfolio. Since the market data used to generate these rates of return change over time your results will vary with each use over time.

*IMPORTANT: The projects or other information generated by a Monte Carlo simulation regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results.*

LPL Financial Representatives offer access to Trust Services through The Private Trust Company N.A., an affiliate of LPL Financial.

Signature

You have received and read this Disclaimer. You understand this Disclaimer's contents, the limitations of the Analysis (including a Monte Carlo simulation, if applicable), and that none of the calculations and presentations of investment returns are guaranteed.

Client(s): \_\_\_\_\_

Frank Sample

\_\_\_\_\_ Date

\_\_\_\_\_ Joanna Sample

\_\_\_\_\_ Date

Advisor: \_\_\_\_\_

Victoria Holt

\_\_\_\_\_ Date

Sample

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# Asset Summary

## Base Facts

### Prepared for Frank and Joanna Sample

The Asset Summary report lists your assets including investments, annuities and businesses and displays assumptions used for the growth rates of investment assets.

## CASH

### Cash Account at Vanguard

Value: \$25,000 as of 10/20/2014 4:33 PM  
Owner: Frank and Joanna (Joint/ROS)

Institution:

### Every Day Checking

Value: \$9,365 as of 10/20/2014 4:34 PM  
Owner: Frank and Joanna (Joint/ROS)

Institution:

## TAXABLE INVESTMENTS

### Frank and Joanna Joint Investment Account

Value: \$376,259 as of 4/17/2018 4:00 PM  
Owner: Frank and Joanna (Joint/ROS)

Institution:

Realization Model: By Asset Mix

## QUALIFIED RETIREMENT INVESTMENTS

### Frank's 401K

Value: \$441,836 as of 11/5/2014 10:05 AM  
Owner: Frank Sample  
Inherited from Non-Spouse?: No

Institution:

Apply RMD?: Yes

#### Primary Beneficiaries

Joanna Sample (100.00%)

#### Contingent Beneficiaries

Equally to Children (100.00%)

#### Beneficiaries at Second Death

Equally to Children (100.00%)

### Joanna's 403B

Value: \$143,509 as of 10/22/2014 4:00 PM  
Owner: Joanna Sample  
Inherited from Non-Spouse?: No

Institution:

Apply RMD?: Yes

#### Primary Beneficiaries

Frank Sample (100.00%)

#### Contingent Beneficiaries

Equally to Children (100.00%)

#### Beneficiaries at Second Death

Equally to Children (100.00%)

## ROTH IRAS

### Joanna's Roth IRA (converted)

Value: \$103,431 as of 11/5/2014 10:11 AM  
Owner: Joanna Sample  
Inherited from Non-Spouse?: No

Institution:

Apply RMD?: No

#### Primary Beneficiaries

Frank Sample (100.00%)

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**Contingent Beneficiaries**

Equally to Children (100.00%)

**Beneficiaries at Second Death**

Equally to Children (100.00%)

**529 PLANS**

## 529 Plan for Lucas

Value: \$51,450 as of 4/17/2018 4:00 PM

Grantor: Frank Sample

Institution:

Beneficiary: Lucas Sample

## 529 Plan for Mary Beth

Value: \$116,375 as of 4/17/2018 4:00 PM

Grantor: Frank Sample

Institution:

Beneficiary: Mary Beth Sample

Sample

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## Asset Allocation Overview

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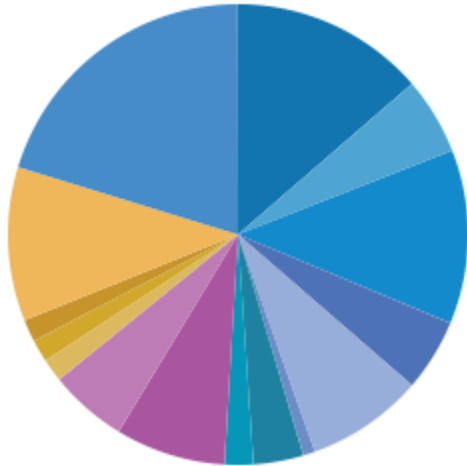
# Asset Allocation

As of April 18, 2018

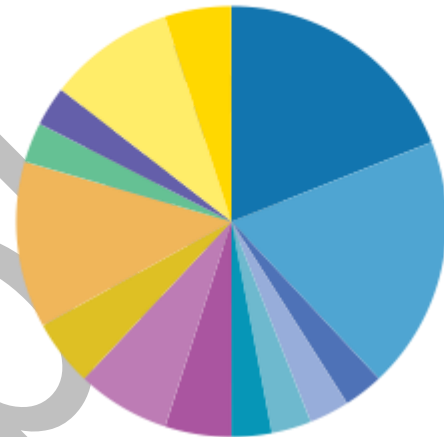
Prepared for Frank and Joanna Sample

The Asset Allocation report shows a detailed breakdown of accounts by asset class and allows comparisons to the current asset allocation.

**All Assets - Current Allocation**  
( 7.69% blended rate)



**Rec. Portfolio**  
(MWP GWI Div Plus Strategic)  
( 8.26% blended rate)



- Large Growth (13.67%)
- Large Blend (12.23%)
- Mid Value (8.21%)
- Small Growth (3.52%)
- International (7.76%)
- Sht Trm Mun (1.59%)
- Long Trm Mun (1.59%)
- Other (20.27%)
- Large Value (5.39%)
- Mid Growth (5.08%)
- Mid Blend (0.84%)
- Small Blend (2.01%)
- Emerg Mkts (5.49%)
- Int Trm Mun (1.59%)
- Inv Grd Bnd (10.78%)

- Large Growth (19.00%)
- Mid Growth (3.00%)
- Small Value (3.00%)
- International (5.00%)
- High Yld Bnd (5.00%)
- Cash (3.00%)
- Strategic Income (9.50%)
- Large Value (19.00%)
- Mid Value (3.00%)
- Small Blend (3.00%)
- Emerg Mkts (7.00%)
- Inv Grd Bnd (12.50%)
- Energy Sector (3.00%)
- Bank Loan (5.00%)

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# Asset Allocation

As of April 18, 2018

Prepared for Frank and Joanna Sample

The Asset Allocation report shows a detailed breakdown of accounts by asset class and allows comparisons to the current asset allocation.

	Large Growth	Large Value	Large Blend	Mid Growth	Mid Value	Mid Blend	Small Growth	Small Value	Small Blend	International	Emerg Mkts	Sht Trm Mun	Int Trm Mun	Long Trm Mun	Hgh Yld Bnd	Inv Grd Bnd	Other	Total	
<b>ALL ASSETS - CURRENT ALLOCATION</b>																			
529 Plan for Lucas	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$51,450	\$51,450	
529 Plan for Mary Beth	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	116,375	116,375	
Cash Account at Vanguard	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	25,000	25,000	
Every Day Checking	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	9,365	9,365	
Frank and Joanna Joint Investment Account	80,935	27,168	88,573	66,145	39,996	10,910	1,640	0	26,154	11,932	18,494	0	0	0	0	0	4,312	376,259	
Frank's 401K	97,204	0	70,694	0	35,347	0	44,184	0	0	39,765	53,020	0	0	0	0	0	79,530	22,092	441,836
Joanna's 403B	0	43,053	0	0	31,572	0	0	0	0	28,702	0	0	0	0	0	0	40,183	0	143,510
Joanna's Roth IRA (converted)	0	0	0	0	0	0	0	0	0	20,686	0	20,686	20,686	20,686	0	20,686	0	103,430	
Whole Life Policy on Frank	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	35,500	35,500	
<b>Totals</b>	178,139	70,221	159,267	66,145	106,915	10,910	45,824	0	26,154	101,085	71,514	20,686	20,686	20,686	0	140,399	264,094	1,302,725	

## RECOMMENDED PORTFOLIO (MWP GWI DIV PLUS STRATEGIC)

Recommended Portfolio (MWP GWI Div Plus Strategic)	19.00%	19.00%	0.00%	3.00%	3.00%	0.00%	0.00%	3.00%	3.00%	5.00%	7.00%	0.00%	0.00%	0.00%	5.00%	12.50%	0.00%	79.50%
	<b>Large Growth</b>	<b>Large Value</b>	<b>Large Blend</b>	<b>Mid Growth</b>	<b>Mid Value</b>	<b>Mid Blend</b>	<b>Small Growth</b>	<b>Small Value</b>	<b>Small Blend</b>	<b>International</b>	<b>Emerg Mkts</b>	<b>Sht Trm Mun</b>	<b>Int Trm Mun</b>	<b>Long Trm Mun</b>	<b>Hgh Yld Bnd</b>	<b>Inv Grd Bnd</b>	<b>Other</b>	<b>Total</b>
All Assets	13.67%	5.39%	12.23%	5.08%	8.21%	0.84%	3.52%	0.00%	2.01%	7.76%	5.49%	1.59%	1.59%	1.59%	0.00%	10.78%	20.27%	100.00%
Recommended Portfolio (MWP GWI Div Plus Strategic)	19.00%	19.00%	0.00%	3.00%	3.00%	0.00%	0.00%	3.00%	3.00%	5.00%	7.00%	0.00%	0.00%	0.00%	5.00%	12.50%	0.00%	79.50%

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	Large Growth	Large Value	Large Blend	Mid Growth	Mid Value	Mid Blend	Small Growth	Small Value	Small Blend	Small International	Emerg Mkts	Sht Trm Mun	Int Trm Mun	Long Trm Mun	Hgh Yld Bnd	Inv Grd Bnd	Other	Total
% Disparity	5.33%	13.61%	-12.23%	-2.08%	-5.21%	-0.84%	-3.52%	3.00%	0.99%	-2.76%	1.51%	-1.59%	-1.59%	-1.59%	5.00%	1.72%		
\$ Disparity	69,379	177,297	(159,267)	(27,063)	(67,833)	(10,910)	(45,824)	39,082	12,928	(35,949)	19,677	(20,686)	(20,686)	(20,686)	65,136	22,442		

*The Blended Rate is the weighted average of the market index rates of returns that underlie each asset class of a given model portfolio.*

*All investments involve risks that you will lose value including the amount of your initial investment. Investments that offer the potential for higher rates of return generally involve greater risk of loss. Note: reinvestment transactions that involve selling existing investments may involve transaction costs associated with the sale of those assets as well as transaction costs associated with the purchase of new investments.*

**International investing:** *There are special risks associated with international investing, such as political changes and currency fluctuations. These risks are heightened in emerging markets.*

**Small/Mid-Capitalization investing:** *Investments in companies with small or mid-market capitalization ("small/mid-caps") may be subject to special risks given their characteristic narrow markets, limited financial resources, and less liquid stocks, all of which may cause price volatility.*

**High-Yield investing:** *Investments in high yielding debt securities are generally subject to greater market fluctuations and risk of loss of income and principal, than are investments in lower yielding debt securities.*

**Inflation Protected Bond investing:** *Interest rate increases can cause the price of a debt security to decrease. Increases in real interest rates can cause the price of inflation-protected debt securities to decrease. Interest payments on inflation-protected debt securities can be unpredictable.*

**Interest Rate Risk:** *This risk refers to the risk that bond prices decline as interest rates rise. Interest rates and bond prices tend to move in opposite directions. Long-term bonds tend to be more sensitive to interest rate changes and therefore may be more volatile.*

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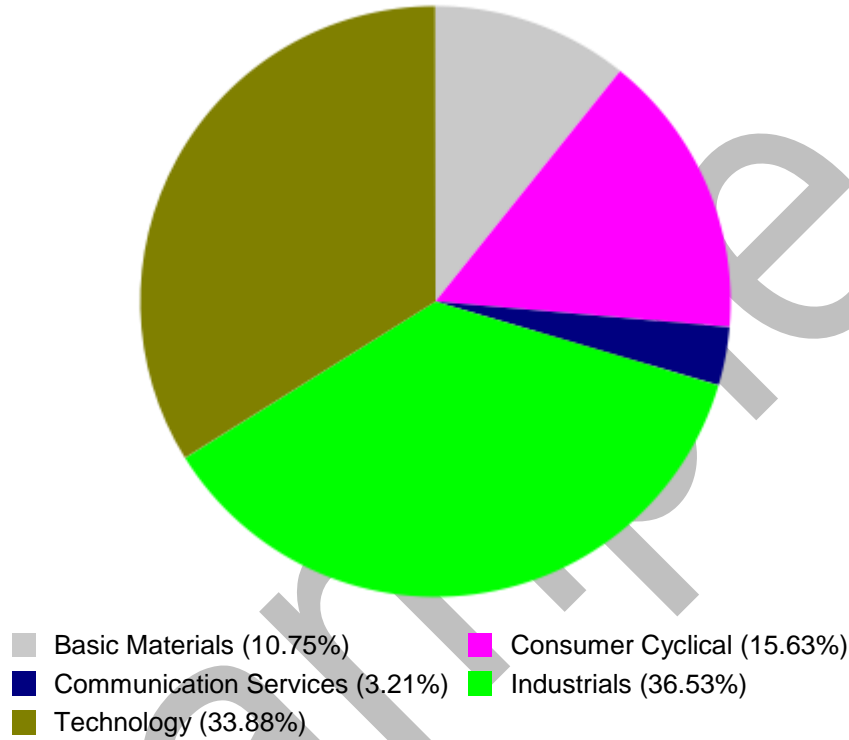
# Stocks by Sector

As of April 18, 2018

Prepared for Frank and Joanna Sample

The Stocks by Sector report lists your stock holdings, grouped by sector as of the last update.

All Assets - Stocks by Sector



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# Stocks by Sector

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Sector	Name	Account	Ticker	Units	Price	Market Value	% of Stock Portfolio
<b>Basic Materials</b>							
	United States Steel Corporation	Frank and Joanna Joint Investment Account	X	1,100.000	\$36.36	\$39,996.00	10.75
	<b>Subtotal</b>					<b>\$39,996.00</b>	<b>10.75</b>
<b>Consumer Cyclical</b>							
	Ctrip.com International, Ltd. - American Depositary Shares	Frank and Joanna Joint Investment Account	CTRP	100.000	\$42.82	\$4,282.00	1.15
	Ford Motor Company	Frank and Joanna Joint Investment Account	F	820.000	\$11.38	\$9,331.60	2.51
	Hyatt Hotels Corporation Class A	Frank and Joanna Joint Investment Account	H	140.000	\$77.93	\$10,910.20	2.93
	Lumber Liquidators Holdings, Inc	Frank and Joanna Joint Investment Account	LL	70.000	\$23.43	\$1,640.10	0.44
	Netflix, Inc.	Frank and Joanna Joint Investment Account	NFLX	25.000	\$336.06	\$8,401.50	2.26
	Under Armour, Inc. Class C	Frank and Joanna Joint Investment Account	UA	220.000	\$14.20	\$3,124.00	0.84
	Walt Disney Company (The)	Frank and Joanna Joint Investment Account	DIS	200.000	\$102.17	\$20,434.00	5.49
	<b>Subtotal</b>					<b>\$58,123.40</b>	<b>15.63</b>
<b>Communication Services</b>							
	Vodafone Group Plc - American Depositary Shares each representin	Frank and Joanna Joint Investment Account	VOD	400.000	\$29.83	\$11,932.00	3.21
	<b>Subtotal</b>					<b>\$11,932.00</b>	<b>3.21</b>
<b>Industrials</b>							
	Barnes Group, Inc.	Frank and Joanna Joint Investment Account	B	200.000	\$61.58	\$12,316.00	3.31
	FedEx Corporation	Frank and Joanna Joint Investment Account	FDX	78.000	\$252.00	\$19,656.00	5.28

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Sector	Name	Account	Ticker	Units	Price	Market Value	% of Stock Portfolio
	Genpact Limited	Frank and Joanna Joint Investment Account	G	440.000	\$32.30	\$14,212.00	3.82
	Heartland Express, Inc.	Frank and Joanna Joint Investment Account	HTLD	744.000	\$18.60	\$13,838.40	3.72
	L3 Technologies, Inc.	Frank and Joanna Joint Investment Account	LLL	60.000	\$213.92	\$12,835.20	3.45
	The Middleby Corporation	Frank and Joanna Joint Investment Account	MIDD	503.000	\$125.29	\$63,020.87	16.94
	<b>Subtotal</b>					<b>\$135,878.47</b>	<b>36.53</b>
<b>Technology</b>							
	Apple Inc.	Frank and Joanna Joint Investment Account	AAPL	200.000	\$178.24	\$35,648.00	9.58
	Cisco Systems, Inc.	Frank and Joanna Joint Investment Account	CSCO	400.000	\$44.59	\$17,836.00	4.80
	Microsoft Corporation	Frank and Joanna Joint Investment Account	MSFT	755.000	\$96.07	\$72,532.85	19.50
	<b>Subtotal</b>					<b>\$126,016.85</b>	<b>33.88</b>
<b>Total</b>						<b>\$371,946.72</b>	<b>100.00</b>

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# Holdings Details

As of April 18, 2018

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The Holdings Detail report lists your holdings, and each holding's percentage of the total portfolio as of the last update.

## ACCOUNTS INCLUDED: ALL ASSETS

Name	Ticker	CUSIP	Units	Price	Market Value	Asset Class	% of Portfolio
<b>529 Plan for Lucas</b>							
Vanguard Short-Term Inflation-Protected Securities Index Fd Inv	VTIPX		2,100.000	\$24.50	\$51,450.00	IPS	9.41
<b>529 Plan for Mary Beth</b>							
Vanguard Short-Term Inflation-Protected Securities Index Fd Inv	VTIPX		4,750.000	\$24.50	\$116,375.00	IPS	21.28
<b>Frank and Joanna Joint Investment Account</b>							
Apple Inc.	AAPL		200.000	\$178.24	\$35,648.00	Large Blend	6.52
Barnes Group, Inc.	B		200.000	\$61.58	\$12,316.00	Small Blend	2.25
Cisco Systems, Inc.	CSCO		400.000	\$44.59	\$17,836.00	Large Value	3.26
Ctrip.com International, Ltd. - American Depositary Shares	CTRP		100.000	\$42.82	\$4,282.00	Emerg Mkts	0.78
FedEx Corporation	FDX		78.000	\$252.00	\$19,656.00	Large Blend	3.59
Ford Motor Company	F		820.000	\$11.38	\$9,331.60	Large Value	1.71
Genpact Limited	G		440.000	\$32.30	\$14,212.00	Emerg Mkts	2.60
Heartland Express, Inc.	HTLD		744.000	\$18.60	\$13,838.40	Small Blend	2.53
Hyatt Hotels Corporation Class A	H		140.000	\$77.93	\$10,910.20	Mid Blend	1.99
L3 Technologies, Inc.	LLL		60.000	\$213.92	\$12,835.20	Large Blend	2.35
Lumber Liquidators Holdings, Inc	LL		70.000	\$23.43	\$1,640.10	Small Growth	0.30
Microsoft Corporation	MSFT		755.000	\$96.07	\$72,532.85	Large Growth	13.26
Netflix, Inc.	NFLX		25.000	\$336.06	\$8,401.50	Large Growth	1.54
The Middleby Corporation	MIDD		503.000	\$125.29	\$63,020.87	Mid Growth	11.52
Under Armour, Inc. Class C	UA		220.000	\$14.20	\$3,124.00	Mid Growth	0.57
United States Steel Corporation	X		1,100.000	\$36.36	\$39,996.00	Mid Value	7.31
Vodafone Group Plc - American Depositary Shares each representin	VOD		400.000	\$29.83	\$11,932.00	International	2.18
Walt Disney Company (The)	DIS		200.000	\$102.17	\$20,434.00	Large Blend	3.74
<b>Total Holdings</b>					<b>\$539,772</b>		<b>98.68</b>
Cash Balance					\$7,214		1.32
<b>Total Value</b>					<b>\$546,986</b>		<b>100.00</b>

This analysis must be reviewed in conjunction with the limitations and conditions disclosed in the Disclaimer page. Projections are based on assumptions provided by the advisor/representative, and are not guaranteed. Actual results will vary, perhaps to a significant degree. The projected reports are hypothetical in nature and for illustrative purposes only. Return assumptions do not reflect the deduction of any commissions. They will reflect any fees or product charges when entered by the advisor/representative. Deduction of such charges would result in a lower rate of return. Consult your legal and/or tax advisor before implementing any tax or legal strategies.

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