

ROLLOVER RECOMMENDATION FORM (Guide to Rollovers directly from Employers' plans)

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|-------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of Plan Participant: | |
| Name of Plan Sponsor/Employer: | |
| Retirement Account Type: | <input type="checkbox"/> 401(k) Plan <input type="checkbox"/> 403(b) Plan <input type="checkbox"/> 403(b) Non-ERISA* <input type="checkbox"/> 457 Plan <input type="checkbox"/> Pension/DB <input type="checkbox"/> Profit Sharing Plan <input type="checkbox"/> Money Purchase Plan <input type="checkbox"/> Other Employer-Sponsored Retirement Plan |
| Reason for considering a rollover event: | <input type="checkbox"/> Retired / Retiring or Separation from Service <input type="checkbox"/> Plan Termination <input type="checkbox"/> Job Change <input type="checkbox"/> In-Service Non-Hardship Withdrawal <input type="checkbox"/> Beneficiary of a Deceased Plan Participant <input type="checkbox"/> Other: _____ |

Participants of employer-sponsored retirement plans typically have several options available upon termination of service from the sponsoring company. If you are considering rolling over money from an employer plan into an IRA consider the following in deciding whether a rollover is right for you.

Available Options – Indicate which options are available to the investor.

- ☐ Leave assets in the current employer's plan
- ☐ Rollover assets to a new employer's retirement plan;
- ☐ Rollover assets to an Individual Retirement Account (IRA)
- ☐ Withdraw funds from employer plan (subject to taxes/penalties tax)

| Potential Disadvantages of Rollover to IRA: | Potential Advantages of Rollover to IRA: |
|--------------------------------------------------|----------------------------------------------------------------|
| • Higher sales charges, fees or commissions | • Access to investment professionals and personalized guidance |
| • Lose access to automated planning tools | • Consolidation of asset into fewer accounts |
| • Loss of penalty free withdrawals and loans | • Lower fees on underlying investments |
| • May not be able to defer RMDs if still working | • Broader range of investment options |
| • Loss of favorable taxation of employer stock | • Early withdrawals for education/home purchase |
| • Loss of protection from creditors | • Other (explain): |

ACKNOWLEDGEMENT:

- Any investment advice I receive from Nelson Securities, Inc. ("NSI") or its financial professionals will be based upon the information I provided to NSI, including but not limited to, my investment objectives, risk tolerance, investment time horizon, financial circumstances and needs concerning retirement account(s).
- I have read and understand the information about my retirement plan account options and considered it carefully before making the decision to proceed with the transactions.
- I understand my rollover and transfer options and have had the opportunity to ask questions.
- I have had an opportunity to consult a tax professional of my choosing regarding tax implications of a rollover or withdrawal from my former employer's plan.
- I will no longer be employed by the Plan Sponsor, due to retirement, disability, or other reason, on this date _____. (If still employed by Plan Sponsor, please put N/A.)
- Any arrangement to invest my rollover proceeds will be accompanied by a new agreement which will contain information about how NSI & my financial professional will be compensated for my IRA investments.
- Any arrangement to invest my distribution from the Plan would be part of a separate agreement between me and NSI through my financial professional.

Owner's Signature

Date

Financial Advisor Signature

Date

Principal Approval _____

| | Qualified Retirement Plan (i.e., 401(k), 403(b)(7) or Pension Plan) | IRA |
|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Investment Options | Number and type of investments may be restricted by the plan. If mutual funds, less expensive institutional share classes may be used | Usually broader array of investment products available. |
| Buying Power | More “buying power” due to economies of scale; the plan is able to invest in institutional-class funds, which generally feature lower fees. | Less “buying power” due to the fact that the IRA stands alone and is not pooled with other assets. |
| Fees & Expenses | In addition to fees/commissions on the investments themselves, fees typically include recordkeeping, compliance, trustee fees, in addition to other service fees, such as access to a customer service representative; some fees may be paid by employer/plan sponsor. | In addition to fees/commissions on the investments themselves, fees typically include administrative, account setup, and custodial fees—fees are based on the investments chosen. |
| Services | General service could include access to investment advice, planning tools, customer service lines, and educational meetings. | General service could include investment advice, distribution planning, other brokerage services, and online trade execution. |
| Penalty-Free Withdrawals | An employee may be able to take penalty-free withdrawals from a plan upon leaving a job between the ages of 55 and 59½. | Generally, penalty-free withdrawals may not be made from an IRA until age 59½. |
| Protection from Creditors & Legal Judgments | Plan assets are generally subject to unlimited protection from creditors under federal law. | Generally, IRA assets are only protected in the event of a bankruptcy; however, state laws vary with respect to how IRA assets are protected in the event of a lawsuit. |
| Required Minimum Distributions | If an employee is still working at age 72, he or she is generally not forced to make required minimum distributions from his or her plan. | Required minimum distributions must be taken at age 72, regardless of circumstance. |
| Employer Stock | If held in a plan, employer stock appreciation will be taxed as long-term capital gains upon distribution (Consult your CPA). | Transferring employee stock into an IRA could result in adverse tax consequences, as stock appreciation will be taxed as ordinary income upon distribution (Consult your CPA). |
| Consolidation | May roll other eligible retirement assets into plan if allowed by plan | Available |
| Beneficiary Flexibility | Limitations may exist for non-spouse beneficiaries. | Typically allow naming of any person, group, or entity subject to custodian or trustee review and plan document rules. |
| Contributions | Not permissible if no longer employed by employer. | Subject to IRA rules, including age and earned income requirements. |
| ROTH Conversion | Plan may allow for ROTH contributions and also in-plan conversions. | Pay tax on conversion, then ROTH IRA distributions are tax free (certain restrictions apply). |
| Distribution Withholding Instructions | Automatic cash-out provisions may apply for small balances; distributions taken in cash are generally subject to mandatory 20% federal withholding. | No automatic cash-out rules; federal withholding on distributions is optional. |