



BFG
Financial Advisors

A division of Brotman Financial Group, Inc.

Working with BFG Financial Advisors

COMPREHENSIVE FINANCIAL PLANNING

- **GOAL SETTING:** Help clarify financial and life objectives
- **CONTINGENCY PLANNING:** Implement risk management and insurance solutions
- **INCOME MAINTENANCE:** Manage cash flow and debt
- **RETIREMENT:** Design lifetime income strategies
- **GROWTH:** Develop investment strategies and portfolio allocations
- **TAX MANAGEMENT:** Provide tax awareness and recommendations
- **ESTATE PLANNING:** Build plans for preservation and distribution of wealth
- **EDUCATION FUNDING:** Prepare for college and beyond

WEALTH MANAGEMENT PLAN COORDINATION

- **LEGAL AND TAX ADVISORS:** Collaborate with attorneys and accountants for efficient and effective outcomes
- **ANCILLARY PROFESSIONALS:** Integrate your financial plan working with mortgage, real estate, insurance, banking, and other professionals
- **BUSINESS AND PERSONAL PLANNING:** Synchronize personal and business advice for closely-held business owners; assist with succession plan implementation

MULTIGENERATIONAL PLANNING

- **LEGACY PLANNING:** Preserve your legacy for generations
- **COMMUNICATING:** Facilitate conversations with children and grandchildren
- **CONTINUITY:** Identify shared responsibilities and opportunities with future generations
- **PHILANTHROPY:** Assist with family foundations and charitable giving

SOUNDING BOARD AND ANCHOR

- **STABILITY:** Provide reassurance and calm during difficult economic times
- **EVALUATION OF OPPORTUNITIES:** Discuss ideas and implications when opportunity knocks
- **TEMPERED ADVICE:** Help minimize emotional responses to market conditions
- **NAVIGATING CHALLENGES:** Adjust for unforeseen circumstances when they arise

ONGOING CLIENT REVIEWS

- **PLANNING MODEL:** Prepare an up-to-date snapshot of your financial plan
- **MEASURING PROGRESS:** Confirm your goals and recalibrate to reflect your current situation
- **PORTFOLIO EVALUATION:** Monitor and rebalance investments, as needed
- **FAMILY CONDITIONS:** Make any necessary adjustments based on personal, business, and family circumstances

SERVICE AND COMMUNICATION

- **STRATEGIC MEETING:** Update the state of your finances
- **TACTICAL PLANNING CALL:** Offer timely reminders and adjustments
- **STAFF ACCESS:** Ensure CFP® Practitioners and staff are available for ad hoc meetings, as needed
- **ONLINE ACCESS:** Provide 24/7 access to your portfolio dashboard and performance reporting
- **E-NEWS:** Communicate regular market and firm updates

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