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LANCE D. NEWSOME, CFP®

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# FORM ADV PART 2 BROCHURE SUPPLEMENT

This brochure supplement provides information about Lance D. Newsome that supplements the NewCorp Wealth Management brochure. You should have received a copy of that brochure. Please contact Lance D. Newsome if you did not receive a NewCorp Wealth Management's brochure or if you have questions about this supplement. Mr. Newsome's CRD number is 3216310.

Additional information about Lance D. Newsome is also available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

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### Educational Background and Business Experience

Lance D. Newsome Managing Member and CCO Year of Birth: 1975

# **Business Background:**

NewCorp Wealth Management, Managing Member and CCO, June 2018 - Present

Maryland Financial Group, Investment Advisor Representative, January 2012 – June 2018

LPL Financial, Registered Representative, March 2014 – June 2018

FSC Securities Corporation, Registered Representative, April 2004 – March 2014

# **Educational Background:**

University of West Georgia, Bachelor of Science in Finance, Graduated: 1998

# Relevant Designations

# CERTIFIED FINANCIAL PLANNER TM Practitioner (CFP®)

This program is sponsored by the CFP Board of Standards. Before applying for the CFP® Certification Examination, you need to meet the six course education requirements (or their equivalent) as set by CFP Board as well as a financial plan development course registered with CFP Board. Additionally, a bachelor's degree (or higher), or its equivalent, in any discipline, from an accredited college or university is required to attain CFP® certification. Additional requirements include successful completion of the CFP® Certification Examination, which tests your ability to apply your financial planning knowledge to client situations. The 10-hour exam is divided into three separate sessions. Because of the integrated nature of financial planning, however, each session may cover all topic areas (personal financial planning, risk management, income taxes, investments, retirement planning, and estate planning). In addition to the education requirements, there is an experience requirement, which is currently at least three years of qualifying full-time work experience in personal financial planning. There are additional requirements for candidates and registrants to pass Fitness Standards and a Background Check and to agree to abide by CFP Board's Code of Ethics and Professional Responsibility, Rules of Conduct and Financial Planning Practice Standards. Certificants must continue to meet continuing education requirements which presently include obtaining 30 hours of continuing education in selected subjects every two calendar years, including a two-hour CFP Ethics course. For more details, see www.cfp.net.

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#### Disciplinary Information

Mr. Newsome does not have any reportable disciplinary disclosures.

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#### Other Business Activities

Lance D. Newsome has a financial industry affiliated business as an insurance agent. Not more than 20% of his time is spent on these activities. From time to time, he offers clients advice or products from those activities. He may receive separate yet typical compensation in the form of commissions for the sale of insurance products.

This practice represents a conflict of interest because it gives Mr. Newsome an incentive to recommend products based on the commission amount received. This conflict is mitigated by the fact that Mr. Newsome has a fiduciary responsibility to place the best interest of the client first and the clients are not required to purchase any products. Clients have the option to purchase these products through another insurance agent of their choosing.

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# Additional Compensation

Lance D. Newsome does not receive any economic benefit from anyone, who is not a client, for providing advisory services.

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# Supervision

NewCorp Wealth Management has written supervisory procedures in place that are reasonably designed to detect and prevent violations of the securities laws, rules, and regulations of the Georgia Securities Act. Mr. Newsome is NewCorp Wealth Management's Chief Compliance Officer, therefore he is responsible for all of the activities that occur on behalf of NewCorp Wealth Management and its clients.

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# Requirements for State-Registered Advisers

Lance D. Newsome does not have any reportable disciplinary events required to be disclosed in this section.