



**AFFILIATED FINANCIAL GROUP INC.**

RETIREMENT | INSURANCE | INVESTMENTS

### **Financial Representative**

At Affiliated Financial Group, we are a client centric driven financial firm. We believe it is a privilege to be entrusted for the financial guidance of our clients. AFG not only values the client relationship but the experience as well. We offer comprehensive financial planning to a wide range of clients, from small families to small businesses and to municipalities. We are affiliated with various carriers and institutions that allow AFG to provide a number of insurance solutions.

As a licensed Financial Representative with Affiliated Financial Group. You will be working with a wide ranging of clients, from those just starting to save, to those with significant wealth. You will construct a comprehensive financial plan that would possibly include life insurance, disability insurance, annuities, critical illness, long term care and a variety of other products.

What you will possess:

Commitment: The willingness to establish long term client relationships.

Drive: Be driven by performance. Understanding that by growing your book of business, your income will grow as well. As a commissioned compensated insurance agent your income has uncapped potential.

Ambition: Having the entrepreneurial spirit to be in the driver seat of your career. Having the desire to be in control of your income potential.

Accountability: Be accountable for your time management. Maintaining a business plan to achieve your goals. Handling and informing client's accounts with utmost care.

Job Responsibilities:

- Client prospecting and acquire new clients.
- Develop and grow a book of business.
- Effectively managing case preparation, client sourcing and sales activities.
- Providing financial solutions that are suitable for clients based on their financial needs.



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**Job Qualification:**

- 1 year of experience in business development, management, sales, accounting, education, finance or other business-related field.
- Effective verbal and written communication skills.
- A valid and active Life and Health Insurance license is required or may be obtained within first 30-day of employment.
- High School Diploma or GED/ Bachelor's degree preferred

**Benefits:**

- Comprehensive Health, Vision, Dental Insurance
- Weekly training sessions

**Job Type: Full-time**

Compensation: \$40,000.00 - \$100,000.00 per year

**Additional Benefits:**

- Flexible schedule

**Schedule:**

- Monday to Friday

**Experience:**

- Sales Experience: 1 year (Preferred)

**License/Certification:**

Work Location: From Office or Remote