

# The Five Key Areas of Financial Planning

## Compare the services you are receiving today

| Your Firm  | DFC                                 |  |
|--|-------------------------------------|--|
| <b>Investment “Watch Dog” Service</b>                |                                     |  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Reviewing your investments and designing a personalized portfolio appropriate to your needs  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Continual monitoring of your investments   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Frequent meetings to: review, evaluate your investment performance, update your financial objectives and if necessary, reallocate your portfolio |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Monthly/Quarterly Statements   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Independent Advice   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Recommendations regarding allocations within your employer provided retirement plans such as 401(k)s   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Aggregation of all your accounts to simplify and reduce paperwork  |
| <b>Estate and Family Wealth Planning</b>             |                                     |  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Analysis of your current estate plan and concerns by our in-house team of estate planning and elder law attorneys                                |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Complimentary consultation with our in-house estate planning and elder law attorneys or with your attorneys                                      |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Assistance in transferring assets to your Living Trust or other trusts   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Long-term care asset protection planning and Medicaid qualification expertise  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Estate and trust administration services in the event of the death of a loved one  |
| <b>Tax Reduction Planning</b>                        |                                     |  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Comprehensive review of your tax return to highlight opportunities to help maximize tax reduction strategies                                     |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Periodic review of your tax situation and planning to incorporate any new tax law changes  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Complimentary consultation with your tax preparer  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Recommendations of tax solutions including tax advantaged investments  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Staying up-to-date on and presenting new tax laws that can affect your situation   |
| <b>Retirement Income &amp; Distribution Planning</b> |                                     |  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Analysis of your income needs now and in the future, in light of taxes, inflation and other issues   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Continual development and implementation of recommendations to fund your income needs and help maintain a comfortable standard of living         |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Recommendations regarding the most appropriate distribution strategy for your employer retirement plans & IRAs                                   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Analysis of the beneficiaries of your IRAs and how to establish an Inherited IRA, carefully coordinating with your estate plan                   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Review the possibilities and timing of converting to a Roth IRA  |
| <b>Client Services &amp; Communications</b>          |                                     |  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Quarterly Newsletter to keep you apprised of the most current planning options   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Quarterly, semi-annual or annual reviews   |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Special reports on how to help reduce your taxes and other important topics  |
| <input type="checkbox"/>                             | <input checked="" type="checkbox"/> | Special Gold Medal Service Events (including client education and appreciation events)   |