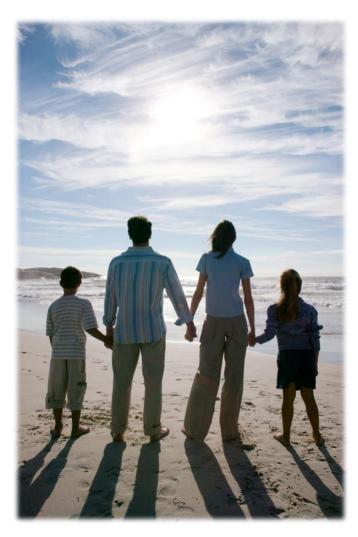
My Family Love Letter





Knowledge, Trust, Service, Integrity.



The Family Love Letter

As advisory representatives, we constantly admonish our clients to make sure they have properly planned for their incapacity and death. Unfortunately, our focus often begins and ends with the execution of proper documents and the titling of assets. We often fail to make sure the client's family and decision makers will have adequate information about the client's assets, liabilities, and intents. For example, how many children know where a parent wants to be buried, or who the pallbearers should be? While many clients are reluctant to discuss the tragedy of their death or disability with family members, they have less concern about leaving written information behind. This is the purpose of the Family Love Letter. The incapacity or death of family members is always a traumatic event. But the emotional turmoil and family pain is often magnified by the resulting confusion over the plans, assets, and desires of an incapacitated or deceased family member. The mental fogginess that accompanies the family's trauma is exaggerated by the inability to make basic decisions - because of the lack of basic information.

A few examples may help:

- In August of 1997, my father was committed to a long-term nursing facility because of Alzheimer's. I spent four days going through his papers (and making endless phone calls) trying to locate basic information about his life, long term care, health, and disability insurance policies, determining whether he had filed his income tax returns, and discerning his assets, debts, and benefits from military service. Even after going through the process, I was never quite sure I had a full grasp of all the things I should know. The Family Love Letter is designed to substantially minimize this lingering worry.
- Years ago, I had a client who carried a significant life insurance policy. The premium was automatically paid from his bank account. The policy had long since been lost in a clutter of papers, but the automatic debiting of the account kept the policy alive. When the man was no longer able to handle his own affairs, his children terminated his bank account and transferred the father and his assets to the city of one of the sons. They had no idea that they had also inadvertently terminated (for non-payment) a significant life insurance policy on their father, until after he died a year later. If there had been a Family Love Letter, they might have kept over a half million dollars in life insurance coverage lost as a result of the inadvertent mistake of caring children.
- Recently a widowed client came to our office for a consultation. He had no children. No one had any knowledge of his personal assets or liabilities. In his documents he appointed an old friend as his executor. We provided him with a copy of the Family Love Letter and encouraged him to create a notebook of all is important documents. When he died, his friend was able to pull out his notebook, which included the Family Love Letter and see that he was to be buried next to a deceased wife who died twenty years before. He knew who his pallbearers were, and what the memorial should read. After death, the letter gave the executor and our firm the basic information about his estate, including the ownership of several vacant tracts of land in other states assets we might have had a difficult time locating without the list.



We have designed this Family Love Letter to provide "INFORMATION IN A TIME OF CONFUSION" and help minimize the types of inadvertent mistakes which often occur in these times of turmoil. While the document certainly will help save time, that is not its primary purpose. The primary purpose is to reduce the confusion and stress which almost always accompanies the death or disability of a loved one.

We recommend that clients complete the document, keep a copy with important records and, perhaps, provide a copy to family member(s) and/or professional advisor(s). In many cases, clients have provided a copy of The Family Love Letter and their other estate planning documents to their heirs. The client may call a family meeting where the advisors and heirs can discuss both the documents and the desires the client has for his or her family using a Family Mission Statement as the catalyst. This meeting assures that those who will be making decisions upon the client's death or disability know what the client wanted to see happen. These meetings encourage a broad range of discussion on topics - including areas of potential conflict (e.g., choice of trustees) which the client might not have anticipated. It also allows the advisors to gain a greater understanding of the family dynamics which may impact the client's plans.

Because the information in The Family Love Letter is only one part of the larger estate plan, we have also provided in the form basic information on other documents the client should consider signing.



Planning Considerations

Planning for transition of your estate consists of two principal elements: the execution of documents that properly provide for your incapacity and death, and detailed facts about your assets, liabilities, and desires upon either event. We recommend that every client review creating each of the following documents:

- A Will or Will substitute (e.g., a living trust) which disposes of your assets. Your will is your final declaration of how your assets and family (e.g., guardianship of minors) should be treated after your death.
- A Personal Property Disposal List is critically important. We have seen more family conflict over insubstantial personal property than over any other issue. Ask your children what assets they would want if you are gone and then prepare a detailed list (perhaps with pictures) directing how the assets should pass.
- The Family Love Letter is designed to provide basic information to your family about your assets, liabilities, and personal desires upon your death or incapacity. A copy of the form is attached to the end of this article.
- A Living Will is your declaration that you do not desire life sustaining treatment if there is no significant hope of recovery.
- A Medical Power of Attorney (otherwise, called a Durable Healthcare Power of Attorney) may also be necessary. While a living will is simply your declaration not to use life sustaining measures, a medical power of attorney is designed to grant someone the power to make any medical decisions for you upon your incapacity. Although a living will also deals with life sustaining issues, we generally recommend signing both a medial power of attorney and a living will.
- A Durable General Power of Attorney provides for who will manage your assets upon your incapacity. In some states, such a document has to specifically provide that it survives your incapacity and so it is always wise to make sure such language is in the document.

How often should you review your documents? We generally advise clients to review their documents at least every 2-3 years or when a significant change occurs, such as marriage, divorce, birth of a child or grandchild, or receipt of a significant inheritance. Your documents will continue to change and evolve as your personal and family situations change. Remember that you are the only one who can leave this information and your failure to make adjustments as your life changes is potentially creating major turmoil for your family. Your death or incapacity is enough of a family tragedy, without adding to it by not updating your information and plans. Reviewing these documents every decade or so is not remotely advisable.



Tax and Planning Related Websites

Tax Information:

All States Taxes: www.taxsites.com/State-Links.html

National Tax Association: www.ntanet.org

Tax Foundation: www.taxfoundation.org

Tax Analysts: www.tax.com

Tax Lists: Providing for links to tax related web sites

www.taxsites.com

www.taxresources.com

Planning Related Sites:

www.nafep.com

www.tepa.com

www.dtonline.com

www.estateplanninglinks.com

Tax Forms:

http://www.irs.ustreas.gov/Forms-&-Pubs

http://www.taxsites.com/Forms.html

Federal Rates:

www.pmstax.com/afr

Federal Tax Tables:

http://www.irs.gov/pub/irs-pdf/i1040tt.pdf



Love Letter to My Family

(Effective _____, 20___)

FROM:

Phone:

Fax:

Dear Loved Ones: In an attempt to simplify matters for you, I have information that will be necessary for you when	± *
ADV	<u>ISORS</u>
Some of the people you may	need to contact are listed below:
Attorney:	Insurance Advisor:
Name:	Name:
Address:	Address:
Address:	Address:
Phone:	Phone:
Fax:	Fax:
Accountant:	Financial Planner:
Name:	Name:
Address:	Address:
Address:	Address:
Phone:	Phone:
Fax:	Fax:
Stockbroker:	Stockbroker:
Name:	Name:
Address:	Address:
Address:	Address:

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Phone:

Fax:



Pension Benefits:	Mortgage Holder:	
Name:	Name:	
Address:	Address:	
Address:	Address:	
Phone:	Phone:	
Fax:	Fax:	
Employer:	Other:	
Name:	Name:	
Address:	Address:	
Address:	Address:	
Phone:	Phone:	
Fax:	Fax:	
Other:	Other:	
Name:	Name:	
Address:	Address:	
Address:	Address:	
Phone:	Phone:	
Fax:	Fax:	



Assets

Here is a list of all my stocks, bonds, and other investments, including property. I have listed a contact person and telephone number for each item, as well as the location of any documents. I have ____ have not attached a financial statement.

Investment:	Investment:
Asset Name:	Asset Name:
Contact:	Contact:
Phone:	Phone:
Documents:	Documents:
Investment:	Investment:
Asset Name:	Asset Name:
Contact:	Contact:
Phone:	Phone:
Documents:	Documents:
Investment:	Investment:
Asset Name:	Asset Name:
Contact:	Contact:
Phone:	Phone:
Documents:	Documents:
Investment:	Investment:
Asset Name:	Asset Name:
Contact:	Contact:
Phone:	Phone:
Documents:	Documents:
My important records can be found: □ home offic □ attorney's office, □ accountant's office, □ fina	e filing cabinet, □ safety deposit box, □ home safe,
Please list other and/or address for offices below:	netar planner 3 office, 🗆 office

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Bank Accounts

Bank Name	Address	Account Type	Account Number
		<u>labilities</u>	
Here is a list of our liabi location of any related d		ntact name and phone nur	nber of each, as well as the
Liability:		Liability:	
Contact:		Contact:	
Phone:		Phone:	
Documents:		Documents:	
Liability:		Liability:	
Contact:		Contact:	
Phone:		Phone:	
Documents:		Documents:	
Liability:		Liability:	
Contact:		Contact:	
Phone:		Phone:	
Documents:		Documents:	

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I also am a guarantor of the debts listed below:

Liability:	Liability:
Contact:	Contact:
Phone:	Phone:
Documents:	Documents:
Liability:	Liability:
Contact:	Contact:
Phone:	Phone:
	Documents:
Documents:	
	Collowing credit cards:
	Collowing credit cards: Account Number
I presently carry the f	

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Insurance Coverage

I have the following life insurance policies (including company owned) on my life:

Type:	Owner:	Beneficiary:	Face Value:	Amount:	Existing Loan:	Cash Value:

I have the following disability insurance policies:

Company:	Policy Located at:	Policy Number:

I have the following long term care insurance policies:

Company:	Policy Located at:	Policy Number:

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Company:	Policy Located at:	Policy Number:		
I have the following other policies:				
Company:	Policy Located at:	Policy Number:		
Auto:				

Company:	Policy Located at:	Policy Number:
Auto:		
Home:		
Umbrella:		
Boat:		

If I become disabled, please make sure to pay the premiums on the policies which will provide me and/or my family benefits.

If I am disabled, my life insurance policy ___ allows ___does not allow for pre-payment of death benefits to support me.

If I am disabled, my life insurance policy ____ allows ____ does not allow you to stop making premium payments.

If I am disabled, my disability insurance policy ___ allows ___ does not allow you to stop making premium payments.

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Employment

I have the following disability and/or death benefits where I work or have worked (briefly describe):

Type of Insurance	Company of Employment	Policy Number
Retirement Plan(s)		
Life Insurance		
Health Insurance		
Long Term Care Insurance		
Disability Insurance		
Deferred Compensation		
Stock Ownership		
Stock Options		
Cafeteria Plan		
Other:		



Documents

I have executed each of the following documents and you can find them where noted:

Document	Date Signed	Location
Will		
Living Will		
General Power of Attorney		
Medical Power of Attorney		
Medical Directive		
Living Trust		
Insurance Trust		
Charitable Trust		
Minor's Trust		
Custodial Account		
Organ Donation		
Prenuptial Agreement		
Postnuptial Agreement		
Divorce Decree or Settlement		
Citizenship Papers		
Burial Agreement		
Retirement Plan Beneficiary Designation		
Insurance Beneficiary Designation		
Other:		

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I have appointed in the above documents the following persons to act on my behalf if I become disabled:

Power of Attorney over my assets:	1 st :	2 nd :
Power of Attorney for Medical:	1 st :	2 nd :
Guardian over my property:	1 st :	2 nd :
Guardian over my person:	1 st :	2 nd :
It is my desire that the persons that have the being appointed, unless my family believes In the event of my incapacity, I do the cost. I do do not have a divorce decree was after my death.	guardianship is necessary. do not want to be kept home as	s long as possible, taking into account



General Information

		The safe can be
The Password to my Computer is:		
My Email Address is:	Password:	
Other Passwords:		
I have have not attached a list of the	he persons I want to receive my	y personal property when I die.
I may receive an inheritance from:		
Upon my death, my heirs will wiltrust instrument was created by: found:	·	
I am am not currently the Trustee		
I am am not a beneficiary of a trus	•	
My social security # is:	My Driver's License # is: _	
My passport # is:	The passport can be found:	
I am am not entitled to military an	nd/or governmental benefits. Lis	st the benefits:
I am am not entitled to other bend	efits. List the benefits:	

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I am a member of the following religious group:	
Lam a mamber of the following fraternal groups:	
I am a member of the following fraternal groups:	
I have provided the following for the education of my family:	



In the event of my death:

I have the following final wishes:	
Funeral Home:	Location:
Cemetery:	Plot/Drawer #:
I have have not prepaid for the	-
Information can be found at:	
I have a deceased:	
□ Spouse Buried at	:
□ Child Buried at	:
□ Parent Buried at	‡
I wish to be buried next to:	
I do do not want to be cremate	d. Crematory:
Minister/Rabbi to Perform Service:	
Pallbearers:	
Special Requests:	-
Obituary Reading:	
Tombstone Engraving:	
Organs for Donation:	
In lieu of flowers, donate to:	
Other Requests:	

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Family History:

I was born in		on, 19	
My parents were _		and	·
My material grand	parents were	and	·
My paternal grand	parents were	and	.
My children are:			
1	Name:	Born:	
-			
-			
_			
-			
I have no child	dren.		
I have do	not have detailed information on my	y family's history. It is located at:	
Some important fa	ects about my family history:		



Desires for My Family:

When I am gone, I hope my family will learn from my experiences:
I believe that the most important things in life are:
The most important thing I have done in my life is:
It is my hope that my family will use its inheritance from me to accomplish the following goals in their lives:
How I would like to be remembered:

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I have signed this Family Love Letter, the da	y of	, 20
This document is not intended to replace my will or or	ther estate plann	ing documents signed by me.
However, it is my express desire that each family men	ıber, power hold	er, executor, trustee, and/or
guardian use this Family Love Letter, along with any	other documents	s signed by me, in making any
discretionary decisions for me and my family.		
Signature:		
Print Name:		
Copies of this document were delivered to:		