

A consistent and compassionate source of wisdom and peace in a fast paced changing financial world.

Financial Planning for Young Adults—May 24, 2017

Net Worth = Assets Minus Debt

The key to financial wellbeing is to increase net worth. To increase your net worth, you can:

- ⇒ Increase assets that have the potential to appreciate (raise in value)
- ⇒ Decrease your debt

Questions to Ask Yourself

Decisions you make now will affect your financial future. Before making any major decisions, such as starting a relationship or buying a new car, ask yourself a few questions.

- ⇒ **Life partners = financial partners.** Before entering into a new relationship, ask yourself: *Would I want to go into business with this person?*
- ⇒ You = your best friend. Before making a big decision, ask yourself: Would I advise my best friend to make this decision? Would (buying this car/taking out this loan/upgrading this computer, etc.) leave my best friend better off or hurting? Always be good to your best friend.

Debt

- \Rightarrow Who are the parties?
- ⇒ Who benefits financially from debt?
- ⇒ Does tax deductible interest paid on debt ever come back to you at 100%?
- ⇒ If you borrow the money to buy a car, who owns the car?

Loans

Four important components to negotiate on a loan:

⇒ Amount borrowed

⇒ How many months to pay off the loan

⇒ Interest rate

⇒ The monthly payment

Always ask for and verify the total interest you will be paying on a loan over the entire life of the loan. When negotiating the terms of a loan, use the debt repayment calculator from www.CreditKarma.com to create and analyze different scenarios.

Buyer beware: if it seems too good to be true, it is. Walk away.

Predatory lending is any lending practice that imposes unfair or abusive loan terms on a borrower and/or convinces a borrower to accept unfair terms through coercive, deceptive, exploitative, or unscrupulous actions for a loan that a borrower doesn't need, doesn't want, or can't afford (e.g., timeshare high pressure sales). To see predatory lending in action, watch the movie *The Big Short*.

Credit Scores

See where you stand at www.NerdWallet.com

 \Rightarrow Excellent = 750 or above

 \Rightarrow Good = 690-750

 \Rightarrow Fair or average = 630-689

 \Rightarrow Poor = less than 630

Budgeting

Your greatest potential asset is you—your earning capacity. For budgeting help, check out:

- ⇒ EveryDollar.com
- ⇒ GoodBudget.com
- ⇒ Mint.com

Motz Wealth Management, 140 Clemens Rd, Ste. 102, Harleysville, PA 19438. (Phone) 215-513-6240 (Email) Admin@MotzWealthManagement.com