

IN THE NEWS: February 12th, 2018

Welcome to the February issue of Advisor *Insights*, an e-newsletter that provides you a roundup of the most important financial services industry news.

[More HNWs Ditching Private Equity for Direct Investments](#)

Many high-net-worth practices have moved away from traditional private equity funds due to a combination of high fees, poor performance, and a lack of control, making the trend of direct investing continue to accelerate. Cerulli Associates research finds that 67% of high-net-worth focused practices expect to increase their allocations to direct investments over the next two years. Direct investment allows HNW practices and family offices retain almost all control throughout the investment process and offers greater flexibility in negotiating terms.

[Quarter of FINRA Arb Awards Went Unpaid in 2016](#)

According to a newly released discussion paper by FINRA, a quarter of all Financial Industry Regulatory Authority customer arbitration cases that awarded damages went unpaid in 2016. The paper, [“FINRA Perspectives on Customer Recovery”](#), was released on Wednesday. It discusses the perspectives on customer recovery of judgements and awards in the financial services industry and focuses on the arbitration forum operated by FINRA.

[Here's Why Baby Boomers Need Advisors](#)

Only one in three baby boomers are expected to have sufficient income to last through retirement according to a recent survey. 56% said they were concerned about outliving their savings, even those with a source of lifetime income. Annexus, which designs fixed indexed annuities, life insurance and other wealth management products commissioned research on Americans aged 50 to 70. Boomers are living longer and been a part of a massive shift in the retirement landscape that has forced them to become largely self-reliant in building and protecting their retirement assets.

[Madoff Trustee Recovers \\$76.5 Million From Alpha Prime Fund](#)

This article talks about the Ponzi scheme involving Bernard Madoff who was arrested in December 2008, and pleaded guilty in 2009, sentencing him to 150 years in prison. Alpha Prime Fund Ltd. agreed to pay \$76.5 million to the victims of Madoff's Ponzi scheme, boosting the total amount recovered by the trustee unwinding the con man's firm to more than \$12.8 billion. A hearing on the settlement is scheduled for March 28th.

[Kestra Will Offer eMoney Advisor's Platform to Its Indie Advisors](#)

To expand its integrated technology platform, an independent advising platform Kestra Financial Inc. announced it has partnered with eMoney Advisor. EMoney Advisor is a wealth planning software company. All advisors who use Kestra Financial will have direct access to trading and account level details just by signing on. This integrated client portal and financial solution is powered by eMoney's wealth management technology.



John A. Anderson, CLU
Tempewick Wealth Management LLC
177 Madison Avenue
Morristown, NJ 07960-6090
973-285-1000

ja@tempewickinvestments.com

www.tempewick.com



www.mdrt.org

Any U.S. federal tax advice contained in this communication, unless otherwise specifically stated, was not intended or written to be used, and cannot be used, for the purpose of (1) avoiding penalties under the Internal Revenue Code or (2) promoting, marketing or recommending to another party any matters addressed herein. The opinions expressed in these articles are those of the author and may not necessarily reflect those held by Kestra Investment Services, LLC (Kestra IS) or Kestra Advisory Services, LLC (Kestra AS). This is for general information only and is not intended to provide specific legal, tax, investment advice or recommendations for any individual. Kestra IS and Kestra AS and its subsidiaries do not provide tax or legal advice.

Comments concerning the past performance are not intended to be forward looking and should not be viewed as an indication of future results. The articles and links provided within this newsletter are for informational purposes and have not been verified for accuracy by Kestra IS and Kestra AS. Use of this newsletter and its articles with clients is prohibited unless written permission has been obtained from the copyright holder. No party assumes liability for any loss or damage resulting from errors or omissions or reliance on or use of this material. All guarantees are subject to the claims-paying ability of the issuing insurance company.

The information linked to this newsletter is produced by the organizations listed on the linked material, which are solely responsible for that content.

Securities offered through Kestra Investment Services, LLC (Kestra IS), Member [FINRA](#) / [SIPC](#). Investment Advisory Services offered through Kestra Advisory Services, LLC (Kestra AS), an affiliate of Kestra IS. Kestra IS and Kestra AS are not affiliated with [Tempewick Wealth Management LLC](#) or any other entity listed. This material is for informational purposes only and is not meant as Tax or Legal advice. Please consult with your tax or legal advisor regarding your personal situation.