

**Per MassMutual's new corporate broker contracting rules, the information below is needed in order to proceed with new corporate broker contracting requests.**

Please answer the questions below and email to [dborrelli@fifthavenuefinancial.com](mailto:dborrelli@fifthavenuefinancial.com).

1. Website/Social Media address: \_\_\_\_\_
2. Market Type: \_\_ P.C.  Insurance Agency  Producer Group  Registered IA  
 Bank/Credit Union  Other:
3. What products do they wish to sell?  Life  Annuity  Disability Income   
Long Term Care  Other:
4. How much insurance premium is the entity writing annually on average,  
excluding annuities  
sales? \$ \_\_\_\_\_
5. What percent of their business is individual Life/Health, related to insurance  
planning? \_\_\_\_\_
6. Is business forthcoming?  Yes  No
7. How many locations/offices does entity have? \_\_\_\_\_
8. Is the entity insurance licensed in all the states in which they are going to conduct  
business?  Yes  No  
a. If No, who is the Licensed Entity/Affiliate or Compensation Manager: \_\_\_\_\_  
\_\_\_\_\_
9. Number of insurance licensed producers? \_\_\_\_\_ Number of Registered  
Producers? \_\_\_\_\_
10. Name of lead producer/entity contact: \_\_\_\_\_
11. Are their producers required to place all business through the entity?  Yes   
No
12. Is the entity being contracted for the sole purpose of receiving  
commissions/1099?  
 Yes  No