

March 2021

Hello Joe,

This month, my newsletter explores the following topics:

- [What is considered a good credit score?](#)
- [Money lessons from 'Misbehaving' by economist Richard Thaler](#)
- [22 IRS audit red flags](#)
- [Leading kids down a path to entrepreneurship](#)

If you would like to discuss your finances, please contact me.

Sincerely,
LANNY LEVIN, CLU®, ChFC®
President



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What Is Considered A Good Credit Score?

There are dozens and dozens of credit scores out there. That's why it can be so confusing to determine if you have what qualifies as a good credit score. This article will focus on the two credit scores that lenders use the most often: FICO Score 8 and VantageScore 3.0.

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3 Counterintuitive Truths About Money That Made Me Think Differently About Building Wealth

Economist Richard Thaler's book "Misbehaving" explains that money isn't about just dollars and cents. His field of behavioral finance examines why people treat money the way they do. Here are three of the most memorable lessons you can learn from this book.

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22 IRS Audit Red Flags

There's no sure way to avoid an IRS audit of your tax return, but these red flags could increase your chances of drawing unwanted attention from the IRS.

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How To Lead Kids Down A Path To Entrepreneurship In 2021

When it comes to the next generation and private sector problem solving? Teach your children well.

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