



# **INTRA-FAMILY LOANS**

### **How It Works:**

- 1. Parent creates a grantor trust to own the life insurance policy.
- 2. The grantor makes a loan to the trust.
- 3. The trust pays the AFR for market loans.
- 4. The trust pays the annual premium.
- 5. At the end of the trust term, the trust returns the borrowed funds to the grantor.
- 6. The life insurance remains in the trust.

## Benefits for Your Clients:

- No gift taxes apply to premium payments since the funds are loaned and not gifted.
- No estate taxes on the death benefit of the policy because the owner & beneficiary is the trust.
- Current low interest rates.
- No third-party loan approval process.

· No Collateral is required.

## **Full Details Here**











### John Anderson

ja@tempewickinvestments.com

973-285-1000

Tempewick Wealth Management Managing Principal

https://www.tempewick.com/





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