## MFS Heritage Planning®

Helping Yourself. Helping Your Parents. Helping Your Children.®



## WHAT KEEPS YOU UP AT NIGHT?

Please take a minute to review the topics and related questions below. Check off any concerns you have right now. Chances are I have information that will help us address many of the issues that may worry you.

RETIREMENT	Will my money last through retirement?  Do I need long-term care insurance?  What are my retirement investment options?  How do I manage all my retirement plans?  What should I do with my employer retirement plan?  Since I'm retiring soon, what do I need to do now?  Should I retire to a different state?	NAME ADDRESS CITY STATE	
EDUCATION PLANNING	<ul> <li>How much should I save for college? When should I start planning?</li> <li>Will I qualify for financial aid? Where do I start?</li> <li>What are my college savings options?</li> </ul>	ZIP CODE  BUSINESS PHONE	
LIFE EVENTS	<ul> <li>☐ How do we manage our finances after getting married?</li> <li>☐ What happens to my 401(k) when I change jobs?</li> <li>☐ What are my options if I'm laid off?</li> <li>☐ I'm getting divorced. What happens to my assets?</li> <li>☐ What do I do when a loved one dies?</li> </ul>	E-MAIL  BEST TIME TO CALL	
ELDERCARE	<ul> <li>☐ How does Medicare work?</li> <li>☐ What should I look for in a nursing home?</li> <li>☐ How do I cope with Alzheimer's disease?</li> <li>☐ What happens if I have to care for my parents?</li> </ul>	This material should as helpful hints only.	
ESTATE PLANNING	<ul> <li>What should I know about estate planning?</li> <li>How do I protect my estate from taxes?</li> <li>Will my family be secure if something happens to me?</li> <li>How do I create a legacy for my children?</li> <li>Can I provide for my favorite charity when I'm gone?</li> <li>What will my survivors need to know?</li> </ul>	person's situation is of You should consult you should consult you investment profession other relevant profession before making any description.	
FINANCIAL BASICS	<ul> <li>How do I keep my records safe and organized?</li> <li>How do I do a better job budgeting? How do I reduce my debt?</li> <li>How do I teach little kids about money?</li> <li>How do I help a young adult establish a financial strategy?</li> </ul>	MFS does not provide accounting advice. Clie should obtain their ow dent tax and legal adv their particular circums	

## **REQUEST INFORMATION**



NAME			
ADDRESS			
CITY			
STATE			
ZIP CODE			
BUSINESS PHONE			
HOME PHONE			
E-MAIL			
BEST TIME TO CALL			

be used Each different. our/ nal or ssional lecisions.

legal, tax, or ents of MFS n indepenice based on stances.