

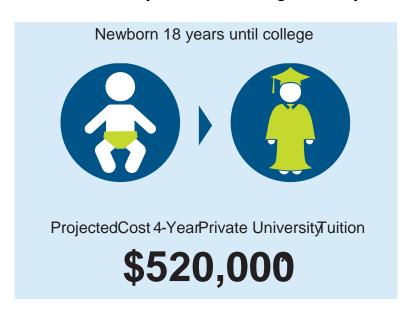
Preparing for College

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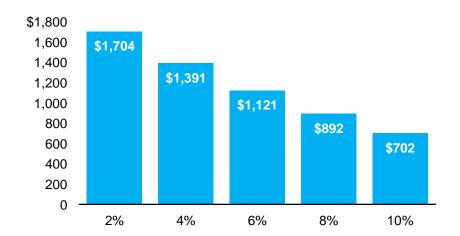
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It's Never Too Early to Start Preparing for College Payments

"I hear babies cry, I watch them grow, they'll learn much more than I'll ever know." —Louis Armstrong



Monthly contributions required to meet goal at various returns



529 Plans. Allows Your Savings to Grow Tax Free

"Education is the most powerful weapon which you can use to change the world." —Nelson Mandela



Key Details

Cash Is King
Contributions must be



The Sky Is the Limit
Essentially no
contribution limits



Tax-Advantaged
Tax-free growth and
withdrawals*



No Border Control

Not limited to your

state



Financial Aid
Plan funds count
against financial aid

Key Uses



made in cash

Tuition



Books



Supplies and Equipment



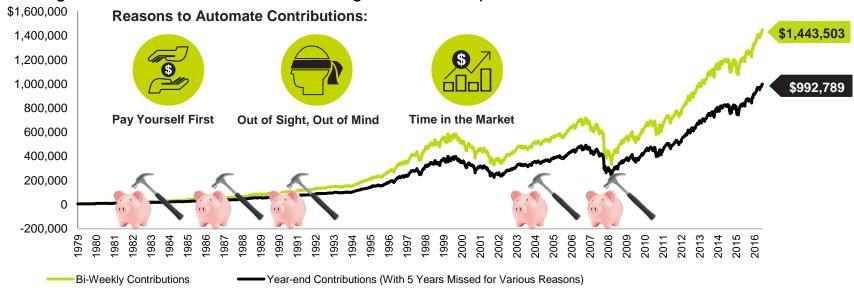
Room and Board



Student Loans and Interest

Automate Your Investments

"Good habits, which bring our lower passions and appetites under automatic control, leave our natures free to explore the larger experiences of life. Too many of us divide and dissipate our energies in debating actions which should be taken for granted." —Ralph W. Sockman



Slide is for illustrative purposes only.

Source: Bloomberg, 12/31/16. Assumes a 10% savings rate of a \$35,000 a year salary beginning in 1980. Bi-weekly contributions assumes 10% of each paycheck vs. once a year contributions of 10% of \$35,000 on the last day of the year. All contributions are pre-tax and all returns are market based on the S&P 500 Index over a 35year time horizon (age 30–65). Past performance does not guarantee future results.

Index Definitions

The 10-Year U.S. Treasury Yield is generally considered to be a barometer for long-term interest rates.

The Alerian MLP Index is a composite of the 50 most prominent energy Master Limited Partnerships (MLPs).

The Bloomberg Barclays U.S. Aggregate Bond Index is an index of U.S. Government and corporate bonds that includes reinvestment of dividends.

The Bloomberg Barclays Aggregate Corporate Bond Index represents primarily investment-grade corporate bonds within the Bloomberg Barclays U.S. Aggregate Bond Index. The Bloomberg Barclays Aggregate U.S. Treasuries Index represents public obligations of the U.S. Treasury with a remaining maturity of one year or more.

The Bloomberg Barclays High Yield Bond Index covers the universe of fixed rate, non-investment-grade debt. The JPMorgan GBI-EM Global Diversified Index tracks total returns for local-currency-denominated money market instruments in the emerging markets.

The Bloomberg Barclays Municipal Bond Index is a rules-based, market-value-weighted index engineered for the long-term tax-exempt bond market and includes bonds rated investment-grade by at least two of the three major rating agencies (Moody's, S&P and Fitch). SBBI U.S. Large Company Stock Index is an unmanaged index of stocks of large U.S. companies.

SBBI U.S. Long-Term Government Bond Index is an unmanaged index generally representative of the bond market. SBBI U.S. Small Company Stock Index is an unmanaged index of stocks of small U.S. companies.

SBBI U.S. (30-day) Treasury Bills is generally representative of the rate of return on a savings investment.

The Russell 2000 Value Index measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values. The Russell Midcap Index measures the performance of mid-capitalization stocks.

The Russell Midcap Growth Index measures the performance of those Russell Midcap companies with higher price-to-book ratios and higher forecasted growth values. The Russell Midcap Value Index measures the performance of those Russell Midcap companies with lower price-to-book ratios and lower forecasted growth values.

The S&P 500 Index is a market-capitalization weighted index of the 500 largest domestic U.S. stocks. Shiller Home Price Index tracks changes in home prices throughout the United States.

Treasury Inflation Protected Securities is generic U.S. Government inflation-index bonds.

The U.S. existing home sales median price tracks changes in residential property prices of existing single-family homes, condos and co-op sales.

Indices are unmanaged and cannot be purchased directly by investors. Index performance is shown for illustrative purposes only and does not predict or depict the performance of any investment. Past performance does not guarantee future results.

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