POWER PLAYERS

Since it's inception in 2018, Power Players has featured hundreds of top C Suite professionals, business owners, and entrepreneurs across multiple industries. DC Magazine Modern Luxury is excited to announce our 2023 Power Players, highlighting the leading men and women of the DMV area who have led our communities, and learned the importance of strength, positivity and perseverance.

WRITTEN BY
HOLLY GAMBRELL MARTINEZ

PHOTOGRAPHY BY
SARAH MARCELLA, MARIO MINEROS, ELI TURNER, MOSHE ZUSMAN

SHOT ON LOCATION
PENDRY
WASHINGTON DC – THE WHARF

Thomas R. Seneca, MBA

T.M. Wealth Management
Partner

Thomas R. Seneca's professional life has been dedicated to the study and implementation of the principles of finance. As the partner at T.M. Wealth Management, Seneca uses his well-honed abilities to ensure clients' financial security now and for years to come.

"There is an art and a science to wealth management," he says. "The science is about the math of finance and the art is about crafting something that inspires your wealth to have the greatest impact possible. Those that can combine the science and the art are Power Players like T.M. Wealth Management."

With a background in investment banking, including at Goldman Sachs and Deutsche Bank, Seneca has seen firsthand how big banks on Wall Street operate versus how many families and individuals struggle to get good advice.

"It's frustrating to see Wall Street and corporate America thrive in the capital markets while families and individuals are not," Seneca says. "T.M. Wealth Management brings institutional quality advice and strategies to the individuals and families we work with."

Seneca believes the future of wealth management is highly customized advice and strategies. Although he predicts artificial intelligence will allow many tasks to be automated without error, Seneca says the real value of wealth management firms is coordinating all aspects of a client's financial life.

"This includes investments, estate plans, tax plans and philanthropic efforts," he says. "You have to make sure they are working as efficiently as possible together, and that requires someone who has an in-depth knowledge of the individual and family."

Seneca and his team work closely with clients, taking into account market performance, taxes, estate planning, inflation and much more to deliver a financial road map. Never swayed by trends or questionable market predictions, Seneca has developed a system to remind clients of their priorities and keep them on track to achieve their goals.

"Being competent is the baseline to be in the wealth management business," Seneca says. "It takes constant commitment to meet the unique needs of our clients. You have to be all in to deliver exceptional service. We are our clients' trusted advisers and we deliver on our promises."

11702 Bowman Green Drive, Ste. 300 Reston, VA 20190
703.537.8351, tmwealth.com

PHOTOGRAPHY BY SARAH MARCELLA