



Please take a minute to review the topics and related questions below. Check off any concerns you have right now. Chances are I have information that will help us address many of the issues that may worry you.

<b>ℰ</b> Retirement	<ul> <li>□ Will my money last through retirement?</li> <li>□ Do I need long-term care insurance?</li> <li>□ How do I manage all my retirement plans?</li> <li>□ What should I consider before claiming Social Security?</li> <li>□ What should I do with my employer retirement plan?</li> <li>□ Since I am retiring soon, what do I need to do now?</li> </ul>	NAME ADDRESS CITY
Education Planning	<ul><li>☐ How much should I save for college? When should I start planning?</li><li>☐ What are my education savings options?</li></ul>	STATE
Life Events	<ul> <li>☐ How do we manage our finances after getting married?</li> <li>☐ What happens to my 401(k) when I change jobs?</li> <li>☐ What are my options if I am laid off?</li> <li>☐ I am getting divorced. What happens to my assets?</li> </ul>	ZIP CODE  BUSINESS PHONE
	<ul><li>☐ How do I help my recent college grad transition into the workforce?</li><li>☐ What do I do when a loved one dies?</li></ul>	HOME PHONE  EMAIL
<b>E</b> Eldercare	<ul> <li>☐ How can I learn more about Medicare?</li> <li>☐ What should I consider when evaluating care facilities?</li> <li>☐ How do I cope with Alzheimer's disease?</li> <li>☐ What happens if I have to care for my parents?</li> </ul>	BEST TIME TO CALL  This material should be used
Estate Planning	<ul> <li>□ What is estate planning?</li> <li>□ How do I protect my estate?</li> <li>□ Will my family be secure if something happens to me?</li> <li>□ How do I create a legacy for my children?</li> <li>□ Can I provide for my favorite charity when I am gone?</li> <li>□ What will my survivors need to know?</li> </ul>	as helpful hints only. Each person's situation is different. You should consult your investment professional or other relevant professional before making any decisions.
Financial Basics	<ul> <li>☐ How do I keep my records safe and organized?</li> <li>☐ How do I do a better job budgeting? How do I reduce my debt?</li> <li>☐ How do I teach little kids about money?</li> <li>☐ How do I help a young adult establish a financial strategy?</li> <li>☐ How do I have financial discussions with family?</li> </ul>	

Submit to: retirementplans@polarisadvisors.net prior to meeting with a Financial Coach.