**Andrew Altenbach**

***Ideal Client Profile***

***Providing Sustained Guidance to Families and Small Businesses***

More than ever before, people are acutely aware of their need for good, sound financial services; the kind of ethical, consistent and unique service provided by The Bulfinch Group. I work with a team of specialists specific to your situation, and collaborate to help you achieve what you want personally, professionally and financially.

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| --- | --- |
| **Significant Characteristics:** | **Lifestyle:** |
| Ethical / Moral | Newly Married |
| Compassionate | Young Family |
| Goal-Oriented | New Homeowner |
| Sense of Purpose |  |
| Professional |  |
|  |  |
|  |  |
| **Occupation:** | **Personal:** |
| Medical: RN, NP, M.D. | Age 25-40 |
| Small Business Owners | Income $125k+ Household |
| Restaurant Owners/ Managers |  |
| Hotel Management  |  |
| Engineers |  |
| Software Developers |  |
|  |  |
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*“The best compliment I can ever receive is to be introduced to someone in your world. I will always work hard to meet your expectations and honor client relationships.”* ***– Andrew***

**Potential Client Introduction**

Name

Email

Phone Number

1.

2.

3.

4.

5.

**Contact Information:**

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