Nelson Securities, Inc.
Celebrating Over 35 Years

Wealth Asset Advisor

Winter 2020
Vol. 28 No. 1

Market Snapshot 12-31-19

	Q4 %	YTD %
Dow Jones Industrials	+6.0%	+22.3%
S&P 500	+8.5%	+28.9%
Nasdaq	+12.2%	+35.2%
Russell 2000	+9.5%	+23.7%
S&P 400	+6.6%	+24.1%
MSCI EAFE	+7.8%	+18.4%
MSCI Emerging Markets	+11.4%	+15.4%
MSCI World All-Cap	+8.4%	+25.0%
Barclays Aggregate Bond Index	+0.2%	+8.7%

Market Quicktakes...

- Nasdaq led all major global indexes in Q4 and for the year, gaining 12.2% and 35.2% respectively; Large-caps dominated in 2019, though small-caps outperformed in Q4; the Dow set 22 record highs in 2019
- Many clouds parted in Q4, including the announcement of a Phase One US-China trade deal, the Fed cutting interest rates for the 3rd time, 50-yr low in unemployment, reduced recession risk, encouraging signs overseas, and a smooth Brexit; Headwind risks remain including Impeachment, Presidential election, Phase Two trade deal
- Foreign stocks looked past slowing global growth and got a Q4 boost with the Phase One US-China trade deal, posting strong gains for 2019; the MSCI EAFE index gained 7.8% in Q4 and 18.4% for the year, while the MSCI Emerging Markets index surged 11.4% in Q4 and 15.4% for the year
- The Fed cut interest rates for the third time in 2019 at its October 29-30 FOMC meeting and signaled it would be on "pause" for an extended period; the Fed also announced a short-duration Treasury Bill purchase program that will extend to the end of Q2 2020; the combo helped un-invert the yield curve in Q4

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In This Issue...

2 New SECURE Act impacts retirement
2 Hot and Cold Q4
2 Market Barometer
3 The Big Picture - Patient investors can do well in Election Years
4 Ask the Advisor
5 Mutual Fund & Annuity Center

NelsonSecurities.com

Record setting gains for stocks in 2019 as clouds part for the markets

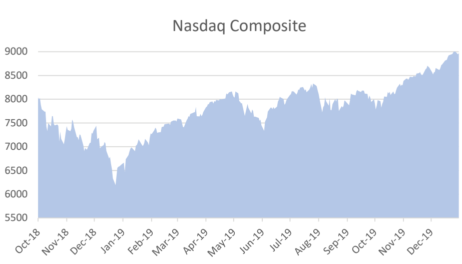
The global financial markets finished 2019 strongly across the board, which was in deep contrast to the year before when the Fed threw the markets a curve ball at the beginning of the fourth quarter and ended the year with losses. 2019 began with an important change in tone and messaging by the Fed to correct its Q4-18 mistake, which not only stabilized the markets it spurred a rally that would last in large part for the rest of the year.

While the end results of the 2019 are impressive for US stocks, foreign stocks and bonds as well, it was not an easy year for investors to stay invested. While market volatility dropped significantly from 2018, there were countless reasons for investors to take the off ramp to safety, mostly centered around the turbulent US-China trade war, the Fed, impeachment proceedings and mounting fears of slowing global growth and recession. Yet we urged patience and resiliency all along the way as the clouds hanging over the market began to part throughout the year and in Q4.

With the Fed cutting interest rates three times in 2019, the 3rd at its late October meeting, the announcement of a “Phase One” trade deal in December, and a 50-year low in unemployment, US stocks led the global markets in 2019, paced by the tech-heavy Nasdaq, which gained 35.2% for the year and 12.2% in Q4 alone. There was strength up and down market capitalizations, as each of the major US indexes finished with 20%+ gains for the year, though large-caps dominated. The benchmark S&P 500 gained 28.9% for 2019, setting 34 record highs and the 3rd best year since 1999, while the Dow closed above 27,000 and 28,000 for the first time

Continued on page 4

Tech leads and Nasdaq tops 2019 market gains



The tech-heavy Nasdaq Composite lead all US major indexes in 2019 finishing with a gain of 35.2%, up 12.2% in Q4 alone. The S&P Technology sector surged 48% in 2019, its best return since 2009, thanks largely to Apple's gain of 89%. Nasdaq's strong performance reflected the continued dominance of growth stocks versus value stocks. Growth has outperformed value since the financial crisis, according to S&P.* Historically, growth and value stocks have each had periods of outperformance, emphasizing the importance of diversification.

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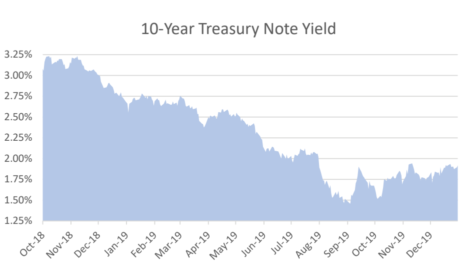
Fed cuts rates for third time in 2019



At its October 29-30 FOMC meeting, the Fed cut monetary policy interest rates for the third time in 2019. The 0.25% cut was widely seen as an additional 'insurance policy' against recession risk and the slowdown in global economic growth. The Fed's three rate cuts coupled with a new short-duration T-Bill purchase program that will extend to the end of Q2-20 helped un-invert the US yield curve in Q4. This was an important development as the Fed signaled it will be on "pause" for an extended period. The 10-year T-Note rose 0.24% in Q4 to 1.92%.

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New SECURE Act impacts retirement

Congress passed, in bi-partisan fashion, and President Trump signed into law, the **S**etting **E**very **C**ommunity **U**p for **R**etirement **E**nhancement Act, or **SECURE Act** for short, in December. Though it received little fanfare being part of a larger spending bill, the SECURE Act is widely considered one of the most sweeping retirement reform legislation bills in decades. That's because it has far reaching effects on those saving for and taking income in retirement.

Among the many provisions, the following are the **Key Changes most impactful on retirement**:

- **Required Minimum Distributions (RMDs) are pushed out from 70 ½ until Age 72** (effective January 1, 2020)
  Benefit: Keeps your qualified tax-deferral growing longer.
- **Traditional IRA contributions beyond age 70 ½ provided having earned income**
  Benefit: More years to put money away for retirement if still working, like Roth IRAs.
- **Stretch IRAs eliminated**
  Negative: Eliminates the option to stretch RMDs from inherited qualified assets based on the inheritor's life expectancy and caps it at 10 years maximum. Retain the freedom of lump sum, systematic payments or other so long as the money is withdrawn in 10 years from date of death.
- **Expanded pre-59 ½ Penalty Free Exceptions for 401(k)s, IRAs etc.**
  Benefit: While still counted as taxable income, penalty free exceptions pre-59 ½ now include childbirth and adoption costs, up to $5,000 (each spouse's account).
- **Allows companies to offer annuities as investment options within 401(k) plans**
  Benefit: Expansion of fiduciary option to provide guaranteed retirement income from a suitable insurance company.
- **401(k)s expanded to allow small companies to band together to offer Multiple Employer Plans or MEPs AND eligible for a maximum $500 tax credit for starting a new 401(k) or SIMPLE plan with autoenrollment**
  Benefit: Small companies will now be able share the costs of providing a 401(k) benefit.
- **401(k)s now available to Part-Time Workers with reduced threshold**
  Benefit: Reduced the threshold for eligibility to either one full year with 1,000 hours worked or three consecutive years of at least 500 hours
- **529 Plan Qualified Education Expense Withdrawals expanded**
  Benefit: Now include withdrawals for student loan payments and costs of apprenticeship programs up to $10,000.

Aside from the notable loss of Stretch IRAs, most of the SECURE Act is positive for those saving for and taking income in retirement. As further analysis is done on the SECURE Act by Nelson Securities and our many financial partners, we will update you throughout the year.

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e-mail: NelsonSecurities@NelsonSecurities.com

Winter 2020 Action Plan

It's a New Year and New Decade! Start Strongly!

The past 10 years was one of the best 10-year periods for average annual returns and exceeded historical averages.* With forward returns expected to be below average, contributions will be more important than ever. Fortunately, retirement plan contribution limits were raised for 2020!

- **2020 401(k), 403(b) and 457 Plan contribution limits raised to $19,500 from $19,000 and 50+ Catch-ups raised to $6,500 from $6,000**
- **Increase your deferral % to maximize your 2020 contribution**
- **2020 IRA contributions remained at $6,000 and 50+ Catch-ups at $1,000**

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Hot and Cold Q4-19

How different Asset Classes performed **Year-To-Date** (ranked) and over the past **3 Months** ending **12-31-19**.

Asset Class	Q4	YTD '19
S&P Information Technology	14.0%	48.0%
S&P Health Care	13.9%	18.7%
Crude Oil (West Texas Crude)	12.9%	34.5%
NASDAQ	12.2%	35.2%
Emerging Market Stocks (MSCI)	11.4%	15.4%
S&P Financials	9.8%	29.2%
Russell 2000 (small caps)	9.5%	23.7%
S&P Communication Services	8.6%	30.9%
S&P 500	8.5%	28.9%
MSCI World All-Cap	8.4%	25.0%
MSCI EAFE	7.8%	18.4%
Commodities (CRB Index)	6.8%	9.4%
S&P 400 (mid caps)	6.6%	24.1%
Dow Jones Industrials	6.0%	22.3%
S&P Materials	5.8%	21.9%
Dow Jones Transportation	5.2%	18.9%
S&P Industrials	5.0%	26.8%
S&P Energy	4.4%	7.6%
S&P Consumer Discretionary	4.1%	26.2%
Gold ($/Ounce price change)	3.4%	18.9%
S&P Consumer Staples	2.8%	24.0%
Emerging Market Bonds (JP Morgan)	2.1%	13.8%
Investment Grade Corporate Bonds	1.5%	13.4%
High Yield Bonds	1.3%	8.4%
Barclays Aggregate Bond Index	0.2%	9.2%
S&P Utilities	-0.1%	20.5%
REIT Stocks (MSCI)	-0.8%	25.8%
S&P Real Estate	-1.3%	24.9%
Global Government Bonds (JP Morgan)	-1.8%	6.1%
US Dollar Index	-3.0%	0.3%
Volatility (VIX)	-15.1%	-45.8%

Above asset classes have risk of loss, please consider your risk tolerance and consult with your Nelson Representative before investing. For informational purposes only. Does not constitute an offer to buy or sell.

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Source: Wall Street Journal, Standard & Poor's, MSCI BARRA, StockCharts.com

Market Barometer

Index PE Ratios and Yields 12-31-19

Index:	P/E*	Fwd P/E+	Dividend Yield%
Dow Jones 30 Industrials	21.22	19.09	2.23%
Dow Jones Transportation	18.83	15.84	1.57%
Dow Jones Utilities	26.17	19.40	2.91%
S&P 500 (12-27-19)	25.53	19.77	1.82%
NASDAQ 100 (12-27-19)	27.55	24.10	0.97%
Russell 2000 (Small-Cap) (12-27-19)	37.98	33.05	1.44%

*Trailing 12 months Price Earnings Ratio - WSJ
+Forward 12 months Price Earnings Ratio Estimates - Birinyi Associates

Economic and Market Indicators 12-31-19

Measure:	Latest	Change
Gross Domestic Product (GDP)	2.1% Q3	+0.1% Q2
Fed 2019 Real GDP Projection	2.2% Dec	unch Sep
Unemployment Rate	3.5% Nov	-0.1% Oct
Inflation Rate (CPI-Consumer Price Index)	2.1% Nov	+0.3% Oct
Consumer Confidence	126.5 Dec	unch Nov
Index of Leading Indicators	111.6 Nov	unch Oct
Volatility Index (VIX - S&P 500)	13.78 Dec	+9.2% Nov
US Dollar Index	96.6 Dec	-0.2% Nov

Source: WSJ, Barron's, StockCharts.com, Federal Reserve, BLS

Ask the ADVISOR

E-mail a question to Ask the Advisor:
NelsonSecurities@NelsonSecurities.com

Q I've been a pretty conservative investor for many years but I've been noticing how well the stock market has been doing this year. I do have some stock mutual funds, about 30%, but should I be increasing my risk or stay put?

Beth N., Sacramento, CA

A One of the greatest mistakes an investor can make is to chase returns. Without a doubt, the market, both stocks and bonds, did very well in 2019 and exceeded most expectations. However, it wasn't without volatility or worry though as US-China trade, the Fed, and slowing global economic growth gripped the markets. Unless your investment objectives have changed, we'd recommend staying disciplined in your approach. With 30% invested in stocks, that likely boosted your portfolio returns. It was just over a year ago, that investors were questioning whether to continue owning stocks. Remember the 4th Quarter last year? Things can change quickly and timing the market is futile. Stock market valuations have risen over the years since the financial crisis. While not extremely overvalued, valuations are at least fully valued. Therefore, we urge investors to temper stock return expectations for the foreseeable future, which are likely to be below historical long-term averages. Interest rates remain near historical lows, so bond returns expectations must be lowered as well. This places a greater importance on the investment process itself by making regular contributions while investing and being more conservative on retirement distributions. Call your Nelson Advisor for help at **800-345-7593**.

The Big Picture

Patient investors can do well in Election Years

Capital Group noted that 'Mark Twain once quipped, *"If voting made any difference, they wouldn't let us do it."*' This Presidential Cycle may be as contentious as 2016 given both parties are as divisive as ever and digging in deeper and deeper. The Impeachment proceedings will only add to the contentious atmosphere in DC, now that the House Impeachment moves to the Senate for trial. The third year of a Presidential term has historically been the best for the market going back to 1949, according to Schaeffer's Investment Research, and 2019 was no exception.* Capital Group shows in the graphic below, that despite historic volatility during the primaries, investors have been rewarded with patience during election years.* Regardless of which party wins the White House in each election, the market has grown handsomely over the long-term.* Remember what the Father of Value Investing Benjamin Graham taught us long ago- "in the short run, the market is a voting machine but in the long run it is a weighing machine."

Volatility during primaries is often followed by strong returns
S&P 500 Index average cumulative returns since 1932

Sources: Capital Group, RIMES, Standard & Poor's. Includes all daily price returns from 1/1/32–11/30/19. Years without an election exclude all years with either a presidential or midterm election. Subsequent one-year return calculation begins on May 31 each year, a proxy for the end of primaries. Standard & Poor's 500 Composite Index is a market capitalization-weighted index based on the results of approximately 500 widely held common stocks. Returns are in USD.

Source: Capital Group

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NEW!
The Pre-Retirement Checklist
Source: FMG Suites

Think you are ready for retirement? Here is a 10 item Pre-Retirement Checklist from FMG Suites that will provide a guide and emphasize key things you may need to work on and provide piece of mind.

NEW!
Eight mistakes that can upend your retirement
Source: FMG Suites

It takes a disciplined and long-term plan to prepare for a successful retirement. The last thing you want to do is stumble at the finish line. Check out these common mistakes to avoid.

NEW!
The Fed and how it got that way
Source: FMG Suites

The Federal Reserve is the United States' central bank. Whether it is a Fed meeting, Fed Chair Jerome Powell commenting, a Fed governor speaking, or a Tweet by President Trump, it seems the Fed is in the news nearly everday. We reference the Fed in nearly every WAA and Financial Focus. This short video provides a history of the Fed and what it does.

All Content is CLIENT APPROVED. Most presentations are in Adobe Acrobat, Microsoft PowerPoint, or HTML 5 formats, which may require downloading the applicable program or player to view.

In the News...

- **American Funds** American Funds have been a division of Capital Group for over 85 years, which was founded in 1931 and is the distributor of American Funds mutual funds. In August, 2019 Capital Group completed a multi-year process of brand recognition as parent company, including seamlessly changing the **AmericanFunds.com** website to **CapitalGroup.com**. The website link has been updated on page 5 of the WAA as well as on our website. American Funds mutual funds have retained all of their names and Capital Group is simply "Home of American Funds."

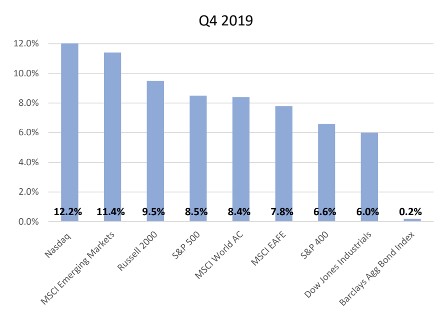
Continued from page 1

ever during 2019, on its way to a 22.3% gain for year. The small-cap Russell 2000 and mid-cap S&P 400 rose 23.7% and 24.1%, respectively. While growth stocks continued their dominance, value stocks participated nicely in 2019.

Not only did the markets finish 2019 strongly, they finished the decade on a strong note as well. With December's 2.9% gain, the S&P 500 finished the decade with a 13.6% annualized return and near the top decile for 10-year rolling returns over the past 30 years, according to PIMCO. While past returns are no guarantee for future success, this would also suggest lower annualized returns going forward (see our Outlook). The decade ending 2019 was the first decade in US history not to have a recession, according to Brinker Capital.

The US-China trade war was far reaching as it gripped foreign markets as well, but they also succumbed to slowing economic growth and Brexit volatility during 2019. Yet, like our markets they recovered strongly with the MSCI EAFE index posting a gain of 18.4% and emerging markets rose 15.4%.

While stocks garnered most of the headlines across the globe, bonds quietly posted a stellar year as well. The Fed's dramatic change in tone early in the year, followed by three interest rate cuts, including the first since 2008, spurred bond buying and drove interest rates down to near record lows during 2019. The Bloomberg Barclays Aggregate Bond Index gained 8.7% for the year, while the 10-year Treasury bond yield fell 0.76% to 1.92% in 2019. Garnering much concern throughout the year was the inverted yield curve, when short-term interest rates are higher than long-term, which can be an early signal of a looming recession. However, the three rate cuts, a late short-term Treasury Bill purchase program, and the Fed's communication of being on "pause" for an extended period helped to un-invert the yield curve late in October and for the remainder of the year.



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The Outlook

We just finished the 3rd year of a presidential cycle, which has historically been the strongest of the four. 2019 was no exception and certainly much stronger than the 3rd year historical average of 15.7%, since 1945 according to CFRA. Though past performance is no guarantee for future results, the 4th year of a presidential cycle has been positive as well since 1945, also according to CFRA. Another positive sign for 2020 is that when the S&P 500 has been up 25% or more in a calendar year, the follow year has had an average return of 7%, according to CNBC and Factset. Again, past performance is no guarantee for future success.

As noted earlier, many of the clouds concerning the markets in 2019 have parted, which has lifted stocks around the globe. We are now in a new year and a new decade, and what the markets bring to investors going forward is likely to be different and similar in many ways. How investors succeed, however, may likely be determined by their expectations going forward. As we know, the worst investment decisions are made at the extremes of both bullishness and bearishness. The S&P 500 finished 2019 trading at a 12-month forward Price-to-Earnings (PE) ratio of 18.2, and a 12-month trailing Shiller CAPE PE ratio of 30.78, which are both above long-term averages. When market valuations reach the upper end of valuations, that doesn't mean they can't stretch further and for longer periods. In fact, current PE levels are elevated relative to historical averages in part given the low interest rate and inflation environment but not necessarily overvalued. However, elevated PEs have historically preceeded lower-than-average stock returns going forward. Remember, this past decade started after the financial crisis, when valuations were much lower. The S&P 500 PE ratio bottomed at about 15.5 in mid-2010 and then fell further to 13.5 in 2011 before trending higher to these levels. The same can be said for bond returns coming from historically low interest rates. While we remain cautiously optimistic for continued market gains, lower return expectations for 2020 and the coming decade is the overriding theme for our 2020 Outlook and beyond. We continue to emphasize diversification with high quality stocks *and* bonds in portfolio allocations.

The S&P 500 finished the decade with a 13.6% annualized return and near the top decile for 10-year rolling returns over the past 30 years, according to PIMCO.

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Outlook:

- **Modest mid to high single-digit gains for 2020 and below-average returns going forward***
- **Emphasize diversification along with high quality stocks and bonds in portfolios**
- **Stay disciplined, rebalance and don't chase returns**
- **Anticipate an increase in volatility**

Catalysts:

- **Continued resolution to the US-China Trade War ("Phase One" deal signed Jan 15! "Phase Two" pending negotiation)**
- **Extended "pause" and accommodative Fed policy i.e. extended low interest rates**
- **Interest rates near historical lows suggest constrained bond returns going forward, barring a risk-off/flight to quality event**
- **Steady/Moderate 2.0%+ economic growth**
- **Low inflation +/- Fed's 2% target**
- **Full-to-rich market valuations suggest lower forward market returns**
- **Corporate earnings growth rebound expected relieving rich valuation**
- **Continued low unemployment and strong consumer keep recession risk low in 2020**
- **Smooth Brexit January 31**
- **Stabilization/modest economic growth recovery abroad**

Concerns for an increase in volatility:

- **A breakdown in "Phase Two" US-China Trade negotiations**
- **Political divide and impeachment raise presidential election uncertainty**
- **Full to Rich market valuations susceptible to pullback if earnings recovery fails**
- **High debt levels remain a concern**
- **Brexit isn't as smooth as markets expect**
- **Geopolitical risks/tensions rise in the Middle East (Iran) and/or North Korea; China coronavirus escalates to global health emergency**

We urge patience in 2020, particularly in the first half as volatility is likely to increase through the Democratic primaries. Given lowered forward return expectations, investors must count more on their regular contributions to help save for retirement. Wishing everyone a healthy and prosperous 2020!

*A projection not a guarantee

Mutual Fund & Annuity Center

Set up an appointment today with your Nelson Securities, Inc. Representative to review your investment portfolio.

800-345-7593

NelsonSecurities.com

Online Model Allocations Password: 9158

Mutual Funds (Click Fund Names for Allocations and Returns Online)

American Funds — 800-421-4225
Conservative Model Updated This Quarter — *Last Model Change: 1-21-20*

Hartford Funds — 888-843-7824
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

MFS Funds — 800-343-2829
Mod-Agg and Agg Models Updated This Quarter — *Last Model Change: 1-21-20*

PIMCO Funds — 800-426-0107
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

AllianzGI Funds — 800-988-8380
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

AB Funds (AllianceBernstein) — 800-221-5672
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Columbia Threadneedle Funds — 800-221-2450
Aggressive Model Updated This Quarter — *Last Model Change: 1-21-20*

Lord Abbett Funds — 800-821-5129
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Variable Annuities (Click Company Names for Annuity Advisor Allocations Online)

Talcott Resolution - Director & Director Access, M, Leaders — 800-862-6688
(formerly Hartford Life)
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Lincoln Financial - American Legacy II & III — 800-942-5500
Con, Mod, and Mod-Agg Models Updated This Quarter — *Last Model Change: 1-21-20*

Lincoln Financial -Choice Plus Assurance — 888-868-2583
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Delaware Life (formerly MFS) - Regatta Gold — 800-752-7215
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Jackson National - Perspective II — 800-873-5654
All Models Updated This Quarter — *Last Model Change: 1-21-20*

John Hancock - Venture — 800-557-2223
Venture - No Changes, Allocations re-confirmed; W/ PPFL - No Changes — *Last Model Change: 1-21-20*

Nationwide - Best of American IV and Vision, America's Future & Exclusive II and Future II — 800-848-6331
No Changes This Quarter, Allocations re-confirmed 1-21-20 — *Last Model Change: 1-21-20*

Nassau RE (formerly Phoenix Home Life) - Big Edge Plus — 800-541-0171
All Models Updated This Quarter — *Last Model Change: 1-21-20*

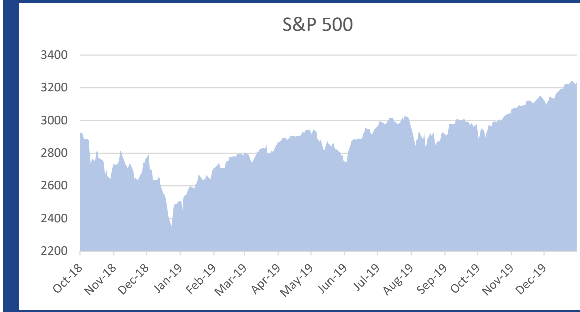
401(k) Advisor

MassMutual - Aviator, Aviator EB, Advantage — 800-854-0647
Allocation Changes Vary by Plan — *Last Model Change: 1-21-20*

Investor Note:

Mutual Fund and Variable Annuity investment strategies, which include investing in specific sectors, foreign securities (both developed and developing markets), high yield securities, or small and medium sized securities may increase the risk and volatility of the funds/sub-accounts. Changes in interest rates may affect the performance of fixed income (bond) funds; if rates increase, bond values decrease and vice versa. Investors should consider the investment objectives, risks, and charges and expenses of the Mutual Fund and/or Variable Annuity carefully before investing. The Mutual Fund prospectus (and summary prospectus, if available) and Variable Annuity prospectus contains this and other information. Please read carefully before investing. A Mutual Fund prospectus and Variable Annuity prospectus and contract can be obtained by calling your Nelson Rep at 800-345-7593 or any of the toll-free numbers listed above.

Source: Wall Street Journal, Barron's, BankRate.com, Morningstar — **12-31-19**



Domestic Markets — 12-31-19

Index:	Close	YTD%
Dow Jones 30 Industrials	28538.44	+22.3%
Dow Jones Transportation	10901.38	+18.9%
Dow Jones Utilities	879.17	+23.3%
DJ Total Stock Market	33035.38	+28.4%
S&P 600 (Small-Cap)	1021.18	+20.9%
S&P 500	3230.78	+28.9%
S&P 400 (Mid-Cap)	2063.02	+24.1%
Nasdaq Composite	8972.60	+35.2%
Russell 2000 (Small-Cap)	1668.47	+23.7%
BarCap Aggregate Bond	2125.00	+8.7%

Foreign Markets — 12-31-19

Index:	Close	YTD%
Tokyo Nikkei Stock Avg.	23656.62	+18.2%
London FT 100-share	7542.40	+12.1%
Frankfurt Xetra DAX	13249.01	+25.5%
Paris CAC 40	5978.06	+26.4%
Shanghai Comp. (China)	3050.12	+22.3%
S&P/TSX Comp. (Canada)	17063.43	+19.1%
MSCI EAFE Index	2036.94	+18.4%
MSCI Emerging Mkt Index	1114.66	+15.4%
MSCI World All-Cap Index	1982.89	+25.0%

Bond Yields & Key Interest Rates — 12-31-19

Benchmark:	Yield/Rate
30 Year Treasury Bond Yield	2.34%
10 Year Treasury Note Yield	1.92%
5 Year Treasury Note Yield	1.69%
2 Year Treasury Note Yield	1.58%
Money Market Yields (7day comp. yld)	0.21%
1 Year Certificates of Deposit	0.73%
Prime Rate	4.75%
Federal Funds Rate	1.50-1.75%
Discount Rate	2.25%

Morningstar Fund Averages — 12-31-19

Investment Style/ Objective:	YTD%
Large-Cap Growth (L-C G)	+31.9%
Large-Cap Blend (L-C B)	+28.8%
Large-Cap Value (L-C V)	+25.1%
Mid-Cap Growth (M-C G)	+32.6%
Mid-Cap Blend (M-C B)	+26.1%
Mid-Cap Value (M-C V)	+25.2%
Small-Cap Growth (S-C G)	+27.4%
Small-Cap Blend (S-C B)	+23.8%
Small-Cap Value (S-C V)	+21.5%
Multi-Alternative (Multi-Alt)	+7.5%
Financial Funds (Fin)	+28.2%
Technology Funds (Tech)	+37.2%
Communications (Comm)	+25.0%
Natural Resources Funds (NatR)	+14.9%
Health Funds (Health)	+26.4%
Utilities Funds (Util)	+22.8%
Real Estate (REITs)	+27.3%
Foreign Funds- Lg Blend (Fgn)	+21.6%
Emerging Market (EMkt)	+19.2%
Precious Metals Funds - Equity (Prec)	+39.0%
Long-Term Bond (Long-Term)	+19.3%
Intermediate Core Bond (Int-Term)	+8.0%
Short-Term Bond (Short-Term)	+4.7%
Multi-Sector Bond (MS-Bond)	+9.8%
Inflation-Protected Bond (Infl-Prot)	+7.9%
High Yield Bond (HYld)	+12.6%
World Bond (Wld Bd)	+6.7%

Past Performance is No Guarantee for Future Success