

How Medicare BackOffice™ Works

Medicare BackOffice™ can help you navigate the Medicare maze to find a plan that is right for you. Your financial advisor referred you to Medicare BackOffice™ because of our trusted Medicare expertise. Our dedicated insurance agents are licensed, contracted and certified in all 50 states to provide Medicare advice and products. We'd be happy to help you find an "A"-rated or better insurance carrier at a competitive rate.

Here is how our process works and what you can expect.

1. You call Medicare BackOffice™ at **1-866-758-2600** to speak to a Licensed Insurance Agent.



Your Securities America financial advisor is:

2. You provide the name of your Securities America financial advisor.

3. You discuss your insurance needs, including:

- Your existing insurance coverage
- The four parts of original Medicare and how it works
- Types of coverage including Medigap, Medicare Advantage and prescription drug coverage
- Which of those plans might work the best for you

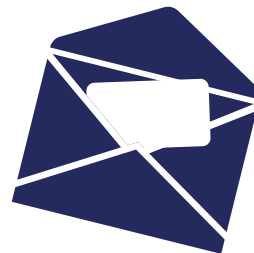
4. You enroll, either by:

a. having Medicare BackOffice™ help enroll you immediately

OR

b. having Medicare BackOffice™ email or mail the policy materials for you to review and enrolling at a later date.

5. You receive your new insurance policy ID card in the mail.



We understand that deciding on a Medicare health plan is one of the most important decisions you'll make in retirement. We're here to help.

To speak with a Licensed Insurance Agent, call 1-866-758-2600.

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