

**FOR IMMEDIATE RELEASE**



**Contact:**  
Lance A. Browning, RICP  
(903)-787-8909  
lance@incomesolutionstx.com

## **LANCE A. BROWNING, RICP ATTENDS NATIONAL FINANCIAL SERVICES INDUSTRY CONFERENCE**

**Tyler TX — August 30, 2016 —** Lance A. Browning, RICP from Income Solutions Wealth Management recently attended LPL Financial's Focus 2016, one of the financial industry's premier events and the largest annual conference hosted by LPL, the nation's largest independent broker-dealer.\*

Hosted in San Diego from Aug. 21 to 24, more than 5,000 industry professionals from around the country gathered at Focus to learn new strategies and skills, expand knowledge in numerous product areas, network with peers and industry experts and discuss the most relevant opportunities and challenges facing the financial services industry.

Attendees also heard from influential and motivational speakers who addressed current events, financial industry trends and leadership topics. Keynote speakers included: Tucker Carlson, anchor of *Fox and Friends Weekend* and editor in chief of *The Daily Caller*; Paul Begala, CNN commentator and former aide to President Bill Clinton; Will Smith, actor, producer, rapper and songwriter who has been nominated for five Golden Globe Awards and two Academy Awards and has won four Grammy Awards; and Randi Zuckerberg, founder & CEO of Zuckerberg Media, author, TV host and producer.

"The financial services industry is constantly evolving, and it's exciting to be able to learn new developments and gather best practices to bring back to our business," said Browning. "Being an independent financial advisor through my affiliation with LPL, I am able to manage and grow my business with the tools and resources that I believe will deliver the most value to my clients. And this event offers the business intelligence and access to technology and practice management resources that further enable me to support my clients in ways that can address their unique needs."

\*Based on total revenues, Financial Planning magazine, June 1996-2016

### **About LPL Financial**

LPL Financial, a wholly owned subsidiary of LPL Financial Holdings Inc. (NASDAQ:LPLA), is a leader in the retail financial advice market and served approximately \$500 billion in brokerage and advisory assets as of July 31, 2016. LPL is one of the fastest growing RIA custodians and is the nation's largest independent broker-dealer (based on total revenues, Financial Planning magazine June 1996-2016). The Company provides proprietary technology, comprehensive clearing and compliance services, practice management programs and training, and Independent research to more than 14,000 independent financial advisors and over 700 banks and credit unions, enabling them to help their clients turn life's aspirations into financial realities. Advisors associated with LPL also serviced an estimated 45,000 retirement plans with an estimated \$124 billion in retirement plan assets, as of June 30, 2016. LPL also supports approximately 4,200 financial advisors licensed and affiliated with insurance companies with customized clearing, advisory platforms, and technology solutions. LPL Financial and its affiliates have more than 3,200 employees with primary offices in Boston, Charlotte, and San Diego. For more information, please visit [www.lpl.com](http://www.lpl.com).

Securities offered through LPL Financial, member FINRA/SIPC