

Braeburn Observations



Michael A. Poland, CFA®
Wealth Advisor / Portfolio Manager

LOWRY'S 9/22/2019

The forces of Supply and Demand all point to the likelihood for new all-time highs in the market in the weeks ahead.

U.S. MARKETS

Following a spike in the price of oil due to an attack on a Saudi Arabian oil facility, equities finished the week modestly lower. The Dow Jones Industrial Average gave up 284 points, ending the week at 26,935—a decline of -1.1%. The technology-heavy NASDAQ Composite retreated -0.7% to 8,117. By market cap the large cap S&P 500 fell -0.5%, while the S&P 400 midcap index and small cap Russell 2000 finished down -0.9% and 1.2%, respectively. The dramatic outperformance by small caps last week did not persist into this week.

INTERNATIONAL MARKETS

International markets were mixed for the week. Canada's TSX rose for a fourth consecutive week, adding 1.3%, while the United Kingdom's FTSE declined -0.3%. On Europe's mainland, France's CAC 40 added 0.6% while Germany's DAX finished essentially flat. In Asia, China's Shanghai Composite declined -0.8% and Japan's Nikkei finished up 0.4%—its third straight gain. As grouped by Morgan Stanley Capital International, developed markets finished down -0.6%, while emerging markets fell -1.5%.

The *Braeburn Observations* is our means of sharing with clients and interested parties what it is we are reading in our research. These are research items, news and statistics that are being considered as we make investment decisions for our clients. Items noted do not necessarily drive an investment decision in and of itself. We are trying to make the best decisions we can given all that we are looking at. We also highlight key financial metrics that will provide a "point in time" glimpse of how the financial markets are behaving. Again, it is often the trend in these metrics and/or anticipated movements that drives our decision making in our clients' portfolios. All observations are taken at a point in time and should not be used to infer our opinion or to rely upon as a matter of fact that we are currently acting upon.

U.S. ECONOMIC NEWS

The number of Americans applying for new unemployment benefits inched higher last week, the Labor Department reported. Initial jobless claims rose by 2,000 to 208,000. Economists had estimated claims would come in at 215,000. The monthly moving average of claims, smoothed to iron out the weekly volatility, fell by a smaller 750 to 212,250. Claims remain far below the key 300,000 threshold that economists use to denote a "balanced" jobs market. Jim O'Sullivan, chief U.S. economist at High Frequency Economics wrote in a note to clients, "Claims remain low, consistent with a still-solid trend in employment growth. While net employment growth depends on gross hiring as well as the pace of layoffs, and the trend in payrolls gains appears to have moderated a bit - due to reduced hiring rather than increased firing - major weakening in employment growth is invariably associated with an uptrend in claims."

The Commerce Department said construction of new housing surged 12% last month to its fastest pace in more than a year. Housing starts increased at an annual rate of 1.36 million in August, up from a revised 1.22 million in July. Economists had expected a 1.26 million rate for starts. The reading was the fastest pace for starts since 2007. In addition, in a positive sign for future building activity, permits to build additional homes rose 8% to a seasonally-adjusted annual pace of 1.42 million. The details of the report

revealed that the jump was driven predominantly by the construction of multifamily properties such as apartments and condominiums. The rate of construction of buildings with five or more units jumped 30% to an annual rate of 424,000. Single-family home starts were up a more modest 4%. Nevertheless, August was the strongest month for single-family starts since January.

Confidence among the nation's home builders rose slightly, despite overall concerns about the nation's economy. The National Association of Home Builders (NAHB) reported its monthly confidence index increased one point to 68 this month—matching its highest reading in a year. Readings over 50 signify that confidence is improving, while figures below show sentiment is deteriorating. In the details of the NAHB report, the gauge of current single-family home sales increased two points to 75, also its highest reading in a year, while the sub-index that tracks expectations for future sales dropped one point to 70. The gauge for buyer traffic remained unchanged at 50. Regionally, home builder sentiment improved markedly in the Northeast, South and West and remained even in the Midwest.

The Conference Board reported its Leading Economic Index (LEI) remained unchanged in August at 112.1. The reading follows a 0.4% increase in July and no change in June. Ataman Ozyildirim, Senior Director of Economic Research at The Conference Board stated, "The US LEI remained unchanged in August, following a large increase in

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3597 Henry Street, Suite 202
Norton Shores, Michigan 49441
231.720.0743 Main
866.577.9116 Toll free
info@braeburnwealth.com



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July. Housing permits and the Leading Credit Index offset the weakness in the index from the manufacturing sector and the interest rate spread. The recent trends in the LEI are consistent with a slow but still expanding economy, which has been primarily driven by strong consumer spending and robust job growth."

Manufacturing activity in the New York region weakened significantly this month, but remained above zero. The New York Federal Reserve reported its Empire State Manufacturing index fell 2.8 points to 2.0 in September, missing expectations for an unchanged reading. In the details, the new-orders index fell 3.2 points to 3.5, while the shipments index fell 3.5 points to 5.8—its lowest level in almost three years. In addition, unfilled orders remained negative for a fourth consecutive month. The index that measures how manufacturers feel about the future plunged 12 points to 13.7. The one bright spot in the report was employment, which rebounded out of negative territory. Some analysts remain optimistic that the weakness in manufacturing may have run its course.

Thomas Simons, senior economist at Jefferies believes so: "The sector has suffered from the uncertainty caused by the trade war, and there's been a significant loss in momentum in business investment, but the pullback has now played out to the point where we expect to see data that suggests the sector is drifting sideways."

In the city of Brotherly Love, manufacturing activity weakened but remained in positive territory according to the Philadelphia Fed. The Philadelphia Federal Reserve's manufacturing index fell -4.8 points to 12.0 in September. Economists had expected a reading of 10.0. In the details, the index for general activity and new orders fell, while the indexes for shipments and employments increased. The survey's future general activity index moderated but continues to suggest growth over the next six months. In a note to clients, Joshua Shapiro, Chief U.S. Economist at Maria Fiorini Ramirez wrote, "The fact that the new orders measure has now posted six consecutive good results after weakening significantly in February and March is an encouraging sign, and suggests that the factory

sector, while suffering from an inventory correction, weak demand abroad and the effects of tariffs, has not fallen off a cliff."

As was widely expected by market participants, the Federal Reserve lowered its key interest rate target range by a quarter point to 1.75-2%. Furthermore, in its statement the Fed expressed an openness to even more easing. This week's cut was the second in two months. Three of the seven members dissented from the quarter-point cut. Two voted against the move because they felt rates should be held steady, and one because he wanted a more aggressive half-point cut. Seven Fed officials said they believed there would be one more rate cut this year. In explaining the decision Powell told reporters at a briefing, "Our business contacts around the country have been telling us that uncertainty is weighing on U.S. investment and exports." Powell said the Fed sees a favorable economic outlook, but said there were risks. "If the economy does turn down, then a more extensive sequence of rate cuts could be appropriate," he said.

About Our Research Sources

Barron's – Since 1921 Barron's has provided investment analysis and insight in its weekly publication and, in recent times, its continuously updated web site. Barron's provides a wide range of perceptives, expert analysis and interviews with financial and investment professionals.

Investor's Business Daily (IBD) – A daily newspaper designed for the individual investor. All of its products and features are based upon the CAN SLIM Investing System developed by its founder William J. O'Neil. This system identifies the seven common characteristics what winning stocks display. For more on this see his book "How to Make Money in Stocks."

Lowry's – Based out of Miami, Florida, Lowry's is the oldest continuously published Technical Investment Advisory service in the US. Their work, which gives insight into the underlying supply and demand dynamics of the market, is based upon a daily examination of all stocks on the New York Stock Exchange and Nasdaq Stock Market. Lowry's has pioneered work in the statistical analysis of upside and downside volume statistics including their exclusive measure of buying and selling pressure.

Mauldin Economics - Best selling author, analyst and financial writer, John Mauldin, taps into his network either directly or through the reams of high-level research he's privy to on a regular basis, to assist in identifying the smartest investments for today's markets; then carefully screened and evaluated by a team of ace analysts.

Stock Trader's Almanac – A unique annual publication created by Yale Hirsch in 1967. The almanac is a treasure trove of insightful research originating such important phenomena as the "January Barometer," the "Santa Claus Rally," and "Sell in May and Go Away." It includes data backing, historically proven, cyclical and seasonal tendencies.

The Fat Pitch - an acclaimed blog that the Business Insider ranks on their annual list of the Top Finance People to Follow. The blog is written by Urban Carmel who has had a long career in financial markets. This blog discusses trends he sees and the business of managing money.

The Sherman Sheet - published by W. E. Sherman and Co., of St. Louis MO. Bill Sherman is a long-time professional money manager who developed an in-depth expertise in computerized analysis and statistical measurements over the years, and is a recognized expert in several areas of the investment universe.

Value Line – Founded in 1931, Value Line is an unbiased research firm providing intuitive investment research on companies, industries, markets and economies. Value line provides astute fundamental research, trending information and historical data that allows for shrewd decision making.

Zacks – Founded in 1978 by Len Zacks, PhD. MIT, Zacks is an investment research firm pioneering work in the area of corporate earnings estimate revisions and stock performance. Zacks believes, and Braeburn agrees, that Earnings Estimate Revisions are the most powerful force impacting stock prices.

