

PERSONAL INFORMATION - CL	JENT	PERSONAL INFORMA	TION - CO-CLIENT
Legal Name		Legal Name	
I Prefer to be Called		I Prefer to be Called	
Home Address		Home Address	
Date of Birth		Date of Birth	
Cell Phone	☐ Preferre	ed Cell Phone	☐ Preferred
Home Phone	☐ Preferre	ed Home Phone	☐ Preferred
Email		Email	
Occupation		Occupation	
Employer		Employer	
Hobbies		Hobbies	
Marital Status: Single Ma Anniversary:  CHILDREN/GRANDCHILDREN	arried Divorced	Widow(er) Unmarried Partne	er
Name & Relationship	Date of Birth	State of Residence	Occupation
SOURCES OF INCOME		I	
SOURCES OF INCOME Base Salary		Base Salary	
Expected Bonus		Expected Bonus	
Social Security (Monthly)		Social Security (Monthly)	
Pension (Monthly)		Pension (Monthly)	



FINANCIAL PLANNING OBJECTIVES		
Please rank from 1-10, 1 being very important	Client's Ranking	Co-Client's Ranking
Adequate, Long Term Care & Disability Insurance		
Build Wealth		
College Funding Strategy		
Leave an Inheritance to My Children		
Purchase a Property		
Reduce Estate Taxes		
Reduce Income Tax		
Retire Comfortably		
Charitable Gifting to Family		
Other (Specify)		

## What is important to you about money?

Client: Co-Client:

## What keeps you up at night?

Client: Co-Client:

INVESTMENT EXPERIENCE		
	Client	Co-Client
Approximately how many years have you been saving/investing?		
What do you consider a reasonable rate of return on a long-term investment portfolio?	%	%
If your investment account dropped in value, at what percent would you be concerned?	%	%
Please rank your risk tolerance, 1 being very conservative, and 10 being very aggressive. How involved would you like to be in your investment decisions?		
If you are considering changing your current investment advisor, please explain why.		

What are you looking for in a financial advisor?

ESTATE PLANNING		
	Client	Co-Client
Do you have a will?		
Do you have a power of attorney?		
Do you have health care proxies?		
Do you have any trusts? If so, when did you establish it?		

Are any inheritances expected? When? How Much?



RETIREMENT PLANNING			
	Client		Co-Client
At what age do you plan to retire?			
Do you plan on working after retirement?			
How many years will you work?			
Do you have any aspirations to make seasonal location changes? (i.e., winters in Florida?)			
Do you have plans to change your residence in the near future? Please explain.			
Do you have long-term plans of owning a vacation home? Please explain.			
Please obtain and provide a recent Social Security statement by visiting <a href="https://www.ssa.gov">www.ssa.gov</a>			
How do you plan to spend your time in retirement?			
What concerns or fears do you have about retirement?			
ASSETS	Indicate Ownership: C=	Client, CO=Co Cl	ient, J=Joint, T=Trust
Bank/Money Market Accounts	Ownership (	Current Value	Interest Rate - %
*Please provide recent stateme	nts showing account balances an	nd investments.*	
Investment Accounts		Current Value	Financial Institution
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"riease provide recent statemen	nts showing account balances an	ia investments.^	



RETIREMENT ACCOUNTS - CLIENT				
Type: IRA, ROTH IRA, 401(k), 403(b), Pension Plan, Profit Sharing, SEP, SIMPLE IRA, etc.	Financial Institution	Current Value	Annual Contribution %	Employer Contribution %
*Please pro	ovide recent statements sh	owing account balances	and investments.*	
RETIREMENT ACCOUNTS - CO-CLIEF	NT			
Type: IRA, ROTH IRA, 401(k), 403(b), Pension Plan, Profit Sharing, SEP, SIMPLE IRA, etc.	Financial Institution	Current Value	Annual Contribution %	Employer Contribution %
*Please pro	ovide recent statements sh	owing account balances	and investments.*	
DEAL ESTATE PROPERTY				
REAL ESTATE PROPERTY	Harris	Oth	41	Oth 21 #2
	Home	Otr	ner #1	Other #2
Address				

	Home	Other #1	Other #2
Address			
Please Describe (vacation home, investment property, etc.)			
Owner (Joint, Trust, etc.)			
Month/Year Purchased			
Purchase Price			
Current Market Value			
Mortgage Amount			
Interest Rate			
Monthly Payment (Principal and Interest Only)			
Property Taxes (Annual)			



Homeowners Insurance (Annual)

Homeowner's Association/Condo Fees		
(Monthly)		

HOME EQUITY LOAN/LINE OF	CREDIT				
Bank Name	Credit Limit	Outstanding Balance	Original Date	Interest Rate	Form of Payment

PERSONAL PROPERTY (OTHER	THAN REAL EST	ATE)			
	Car #1	Car #2	Furniture/Jewelry	Collectibles	Other (Describe)
Owner					

Estimated Value

LIABILITIES (NOT REAL ESTATE)			
List all loans and debts (Auto, School,	Amount Due	Monthly Payment	Interest Rate
Credit Cards, etc.)			

## **BUSINESS OWNER INFORMATION**

Name of Business

Estimated Book Value

Percent Ownership



INSURANCE				
Life Insurance	Policy #1	Policy #2	Policy #3	Policy #4
Company Name & Policy Number				
Death Benefit				
Policy Date				
Cash Value				
Annual Premium				
Policy Type (Whole life, term, universal life, group, etc.)				
Insured				
Owner				
Beneficiary				
Long-Term Care Insurance	Policy #1	Policy #2	Policy #3	Policy #4
Company Name & Policy Number				
Death Benefit				
Policy Date				
Cash Value				
Annual Premium				
Policy Type (Whole life, term, universal life, group, etc.)				
Insured				
Owner				
Beneficiary				
Disability Insurance		Client		Co-Client
Name of Insurance Carrier				
Monthly Benefit				
Annual Premium				
Through Company or Personally Owned?				



## **LIVING EXPENSES**

Transportation	Monthly or Annual	Bills and Utilities	Monthly or Annual
Gas		Property Taxes	
Maintenance		Electric	
Registration		Water	
Parking/Tolls		Gas	
Public Transportation		Cell Phone	
		Cable	
Business		Streaming	
Start-Up Costs		Internet	
		Lawn Service	
Dining Out		Cleaning Services	
Restaurants		Association Fees	
Meal Service		Improvements	
Entertainment		Education	<del>,                                      </del>
Recreation		Tuition	
Hobbies		Classes/Books	
Club Dues			
Events		Fees and Charges	
Subscriptions		Accountant/Taxes	
		Attorney	
Gifts		Financial Planner	
Birthdays			
Holidays		Groceries	
Weddings		Food/Beverage	
		Toiletries	
Health & Fitness			
Prescriptions		Kids	
Gym		Childcare	
Deductibles		Sports/Activities	
Hair/Nails		School/Education	
Massage			
Chiropractor		Shopping	<del></del>
Dry Cleaning		Clothing	
		Home Furnishings	
Miscellaneous			
Pets/Vets		Uncategorized	<del>,                                      </del>
Child Support		Charitable	
Alimony		Other	
		Other	
Travel			
Vacations			
Holiday Travel			



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This page is reserved so you can prepare any questions you have for us.